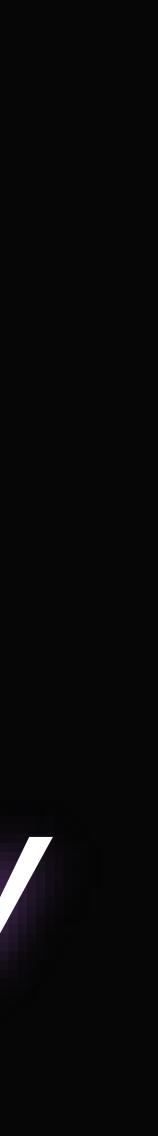


Connected City



Connected Cities Tour "Getting to Smart" Dallas

W Hotel 2440 Victory Park Lane April 23 | 9:00 am to 2:00 pm

Girish Ramachandran CTO, City of Dallas

Presenting Sponsor: GraybaR.

"Getting to Smart" is a quick dose of knowledge to help you navigate in our increasingly mobile, always-on, information intensive, and SMART Society.

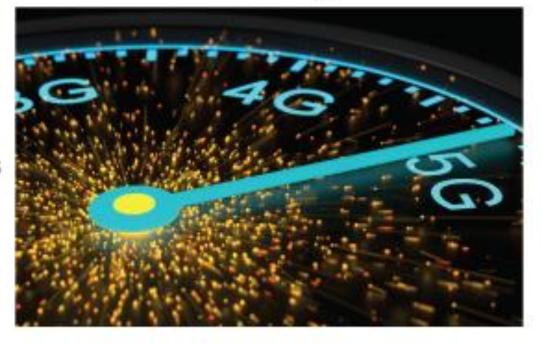
Network Technologies: 4G/5G, IoT, Fiber, Small Cells and WiFi are enabling new smart solutions that are transforming transportation, public safety, real estate and other critical aspects of society.

· 4G is evolving to 5G

Jennifer Sanders

- Small Cell deployments are being integrated into Smart Poles
- · Cities are creating Smart Spaces with Video and Al
- IoT applications are creating terrabytes of data

Join Industry Thought Leaders and explore Business Models, Technology Architectures and First Hand Use Cases that are driving Innovation and Disruptive Solutions.





www.densenetworks.com

"Getting to Smart" Connected Cities Tour

Connectivity and Bandwidth are the oil of the Gig Economy.

Network Technologies such as: 4G/5G, IoT, Fiber, Small Cell and Wi Fi are Transforming How Society Operates.

These sessions bring together thought leaders from Government, Enterprise, Academia and the Tech Community to look at the Business Models, Technology Architectures and action plans that City and Community ecosystems are using to build Dense Broadband Infrastructure.

Be part of the Solution



2020 Event Schedule

March 12	Tam
April 23	Dall
May 14	Raleig
June 11	Washington [
June 18	Chica
August 13	Boste
September 10	Philadelph
September 24	Kansas Ci
October 6	Detro
October 22	San Jo
October 29	Los Angel
November 12	New Yo
December 3	Phoer

www.connectedcitiestour.com

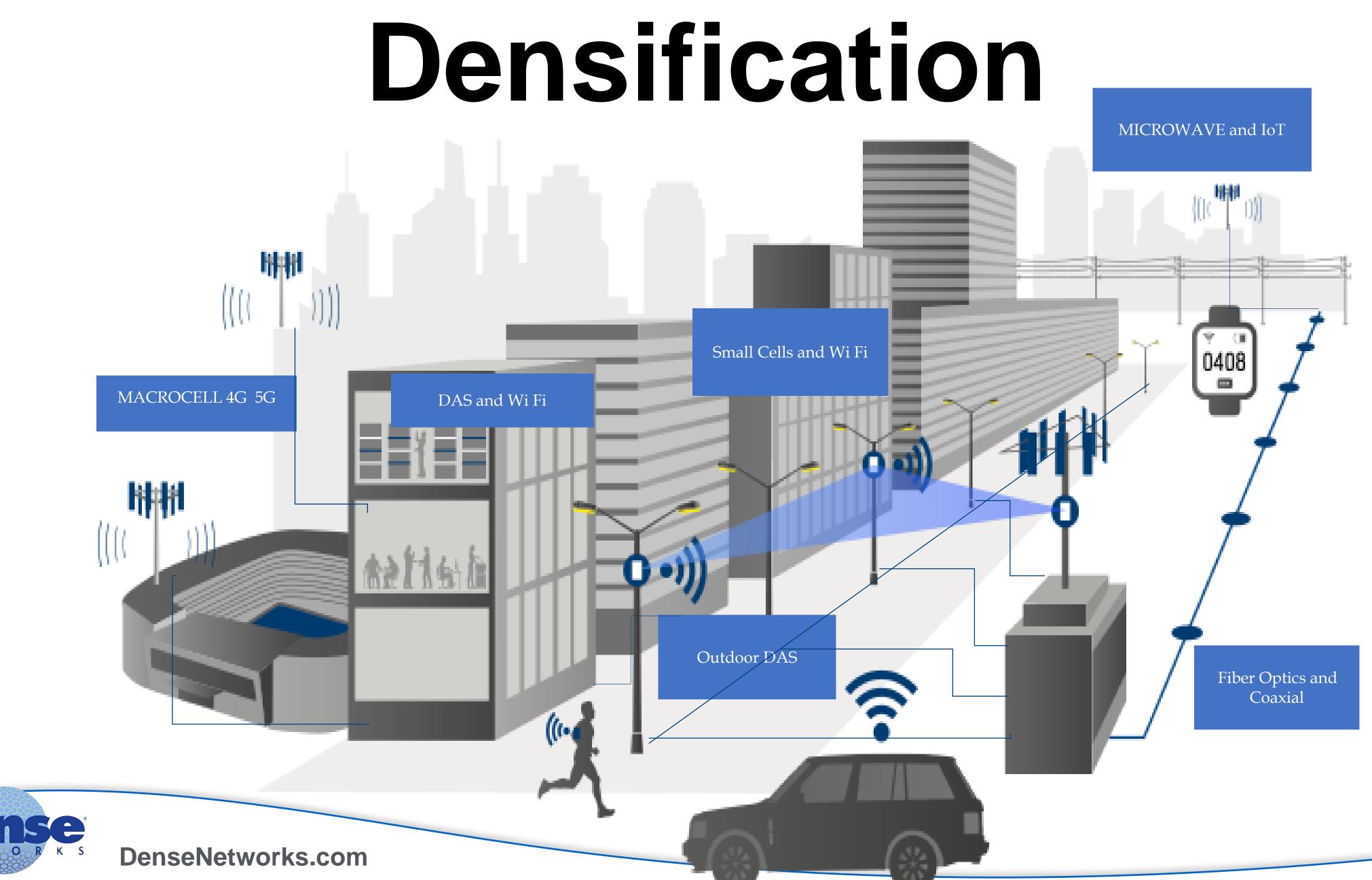






DenseNetworks.com

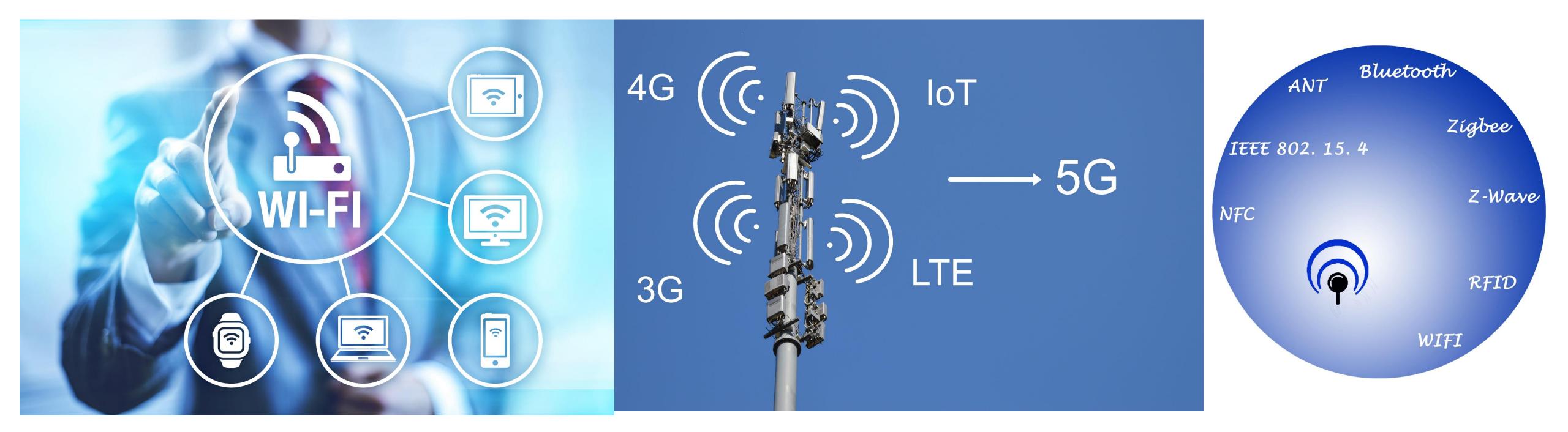






How Many Networks?

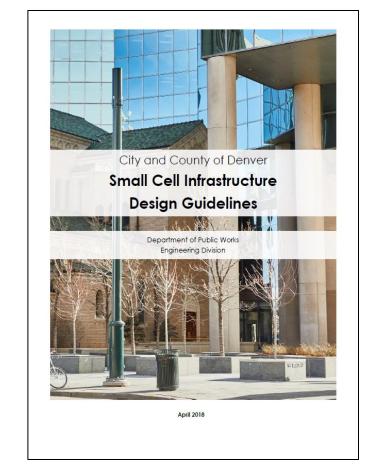
Capacity, Coverage, Compliance





DenseNetworks.com

Establish Design Guidelines – Supports Expediting Small Cell Deployments

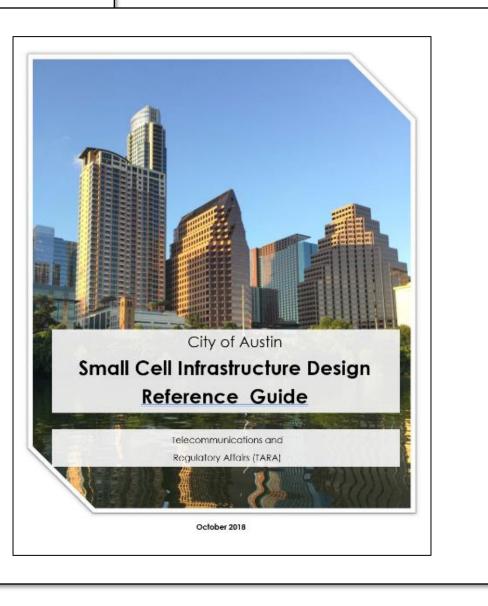


- Public-facing review process including Districts, City Departments, Neighborhood Orgs
- Policy for co-location first
- Notification of adjacent property owner
- Restricting new pole density through min 250' spacing
- Restricting placement (along parks, historic & residential frontages)
- Restricting placement in front of residential & valuable sight lines
- Requiring camouflage and concealment
- Limiting height and equipment size
- Opportunity to coordinate fiber conduit

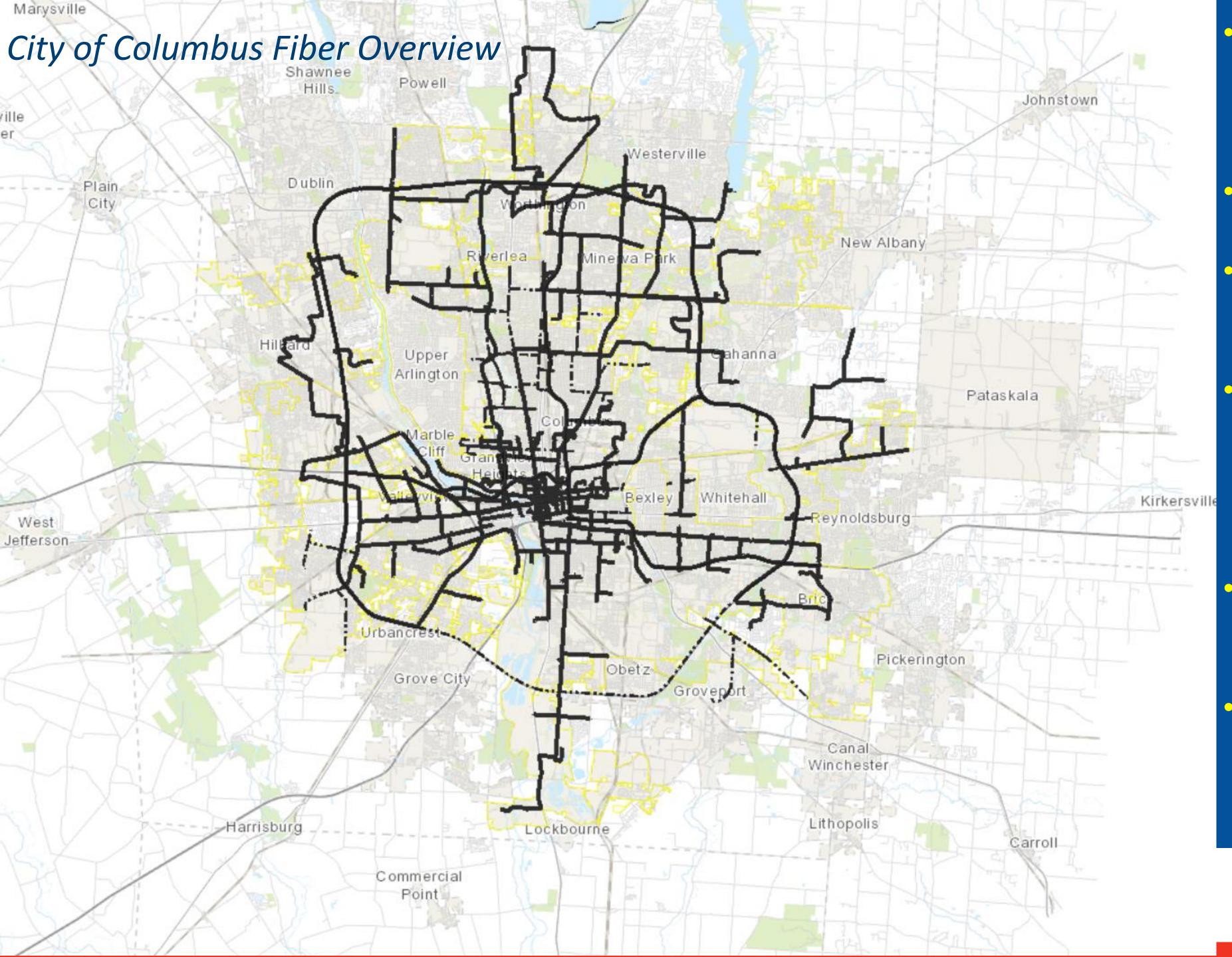
Each Municipality is Unique, and Each Should Create its Own Plans Informed by the Local Stakeholders

The Important Part: There's a Plan

Detailed PROCESS Guidance

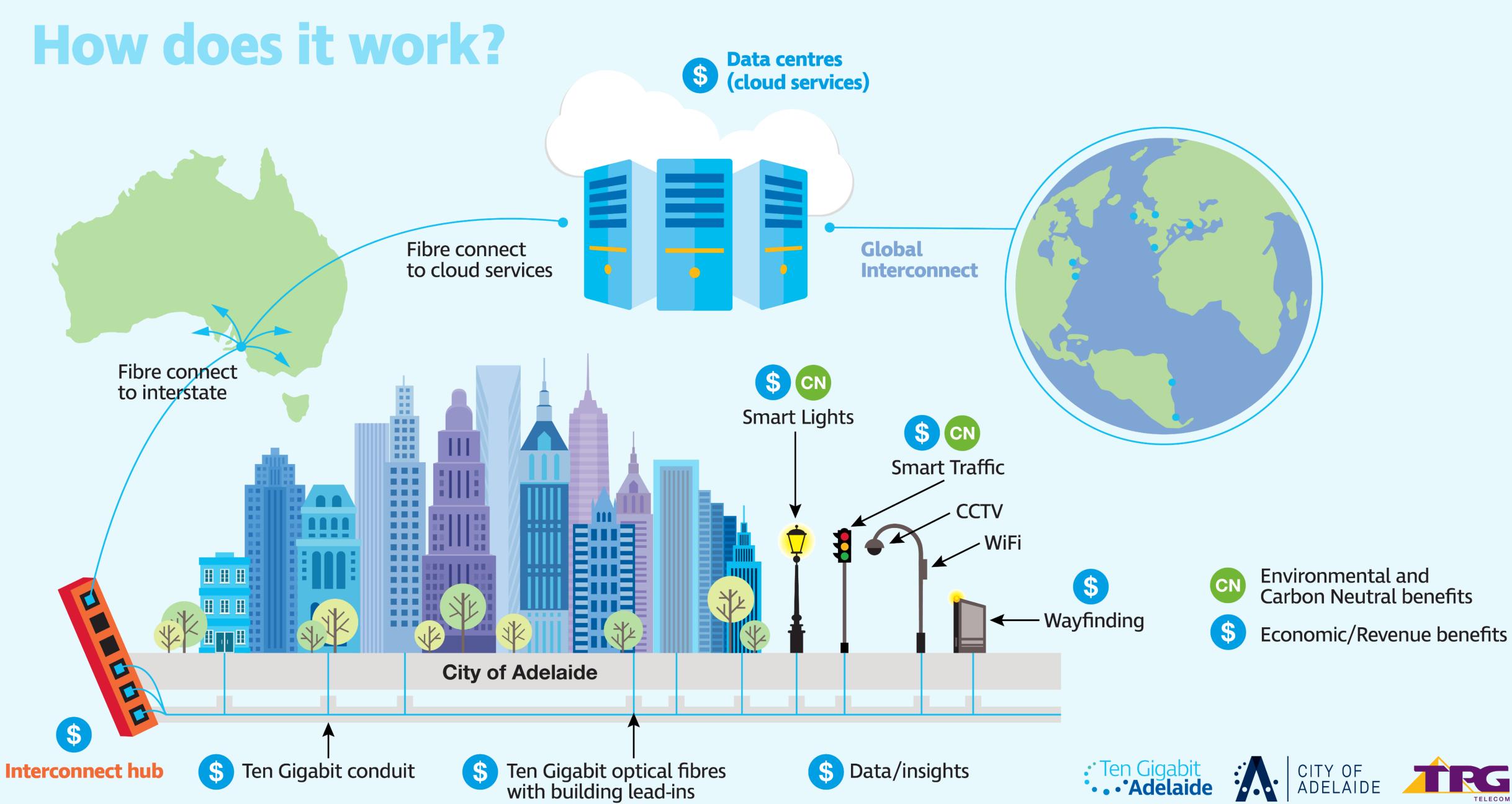






- Starting in 2015, the City offers excess capacity in its wholly owned 750 route-mile fiber optic network.
- Columbus program is currently a dark fiber program
- The City makes this capacity available through the use of an Indefeasible Right of Use (IRU)
 - **Customers include** governments, higher education institutions, corporations and broadband providers and startups in Central Ohio
- Connected to multiple commercial data-centers across the region
- ~ 1,000 miles of fiber

Slide 7

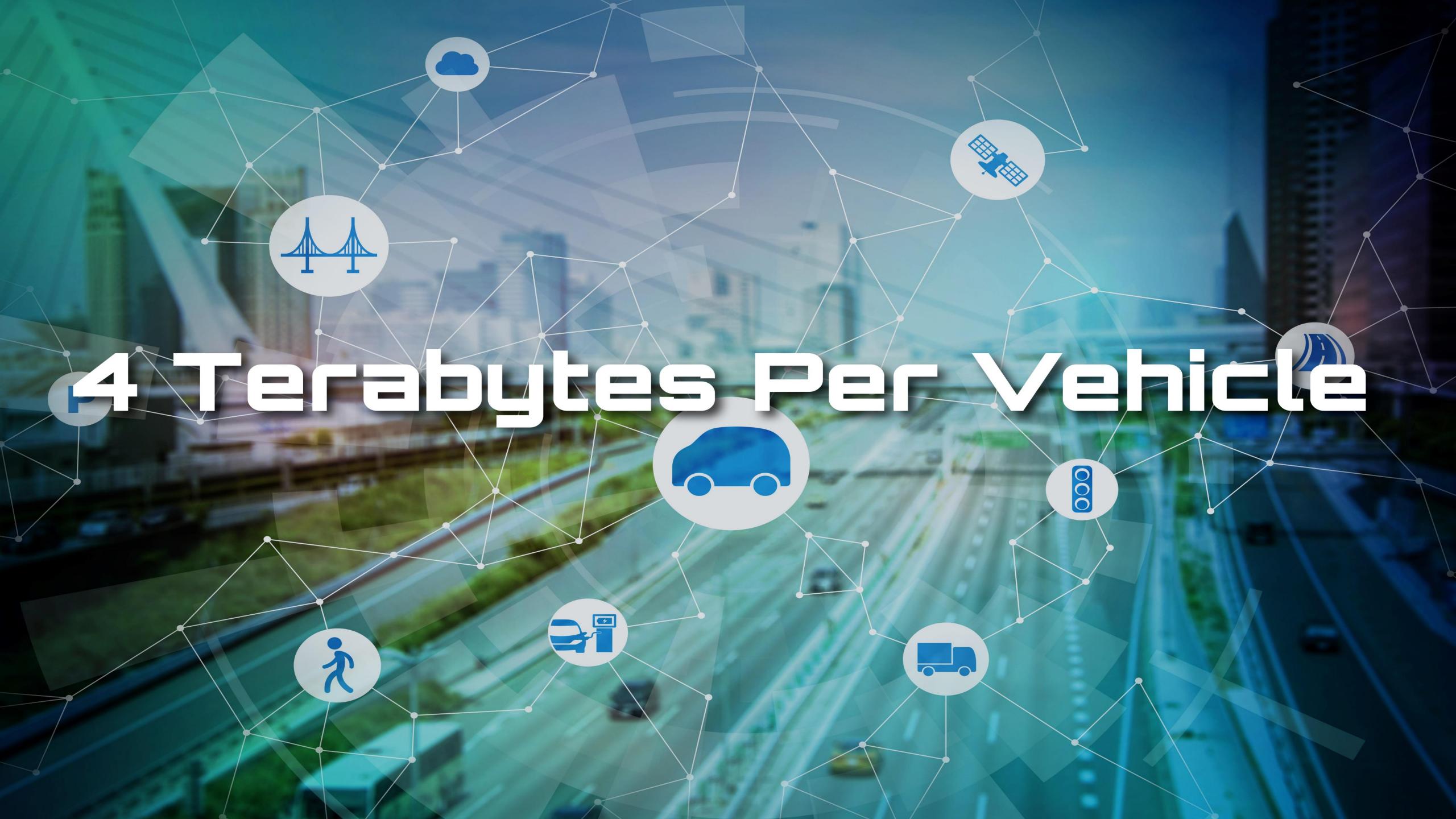


OFFICIAL NETWORK PROVIDER

2019

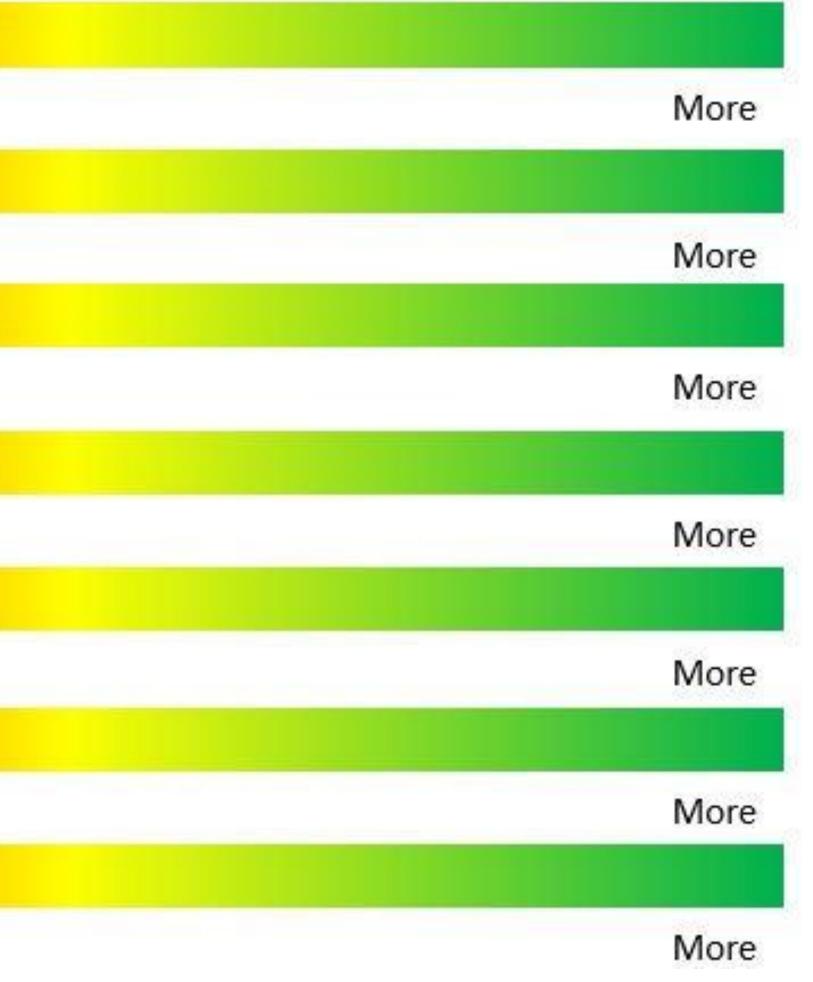


nyc.gov/dot



OUC Approach

Secure	
Connected	Less
	Less
Mobile	Less
Sustainable	
Fnorgy	Less
Energy	Less
Water	Less
Resilient	LESS
	Less

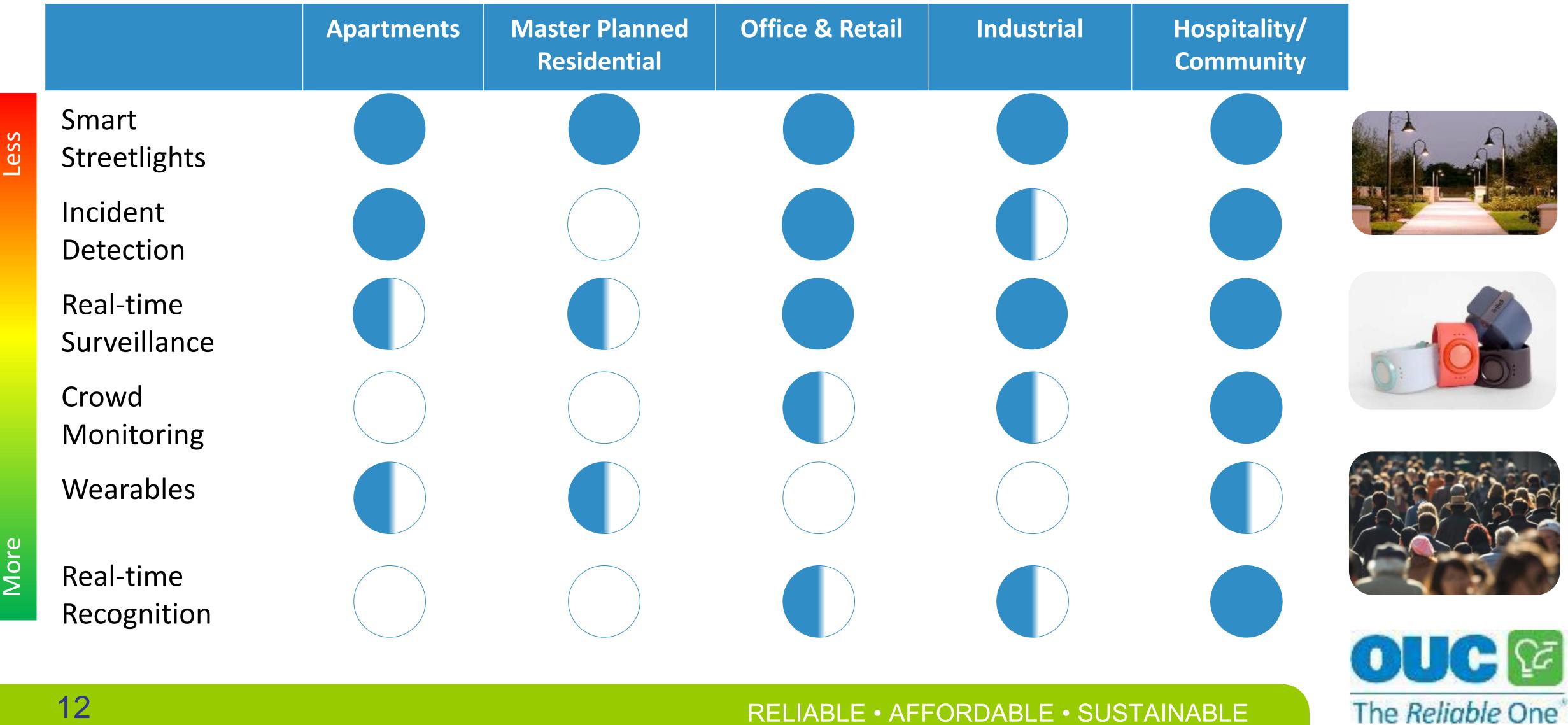




RELIABLE • AFFORDABLE • SUSTAINABLE



Smart Community Ideas: Secure



A Smart Miami is:

- Connected
- Equitable
- Resilient
- Sustainable
- Transparent
- Self-Aware



The Digital Divide Defined

A digital divide is an economic and social inequality in the access to, use of, or impact of information and communication technologies (ICT). The divide within countries (such as the digital divide in the United States) may refer to inequalities between individuals, households, businesses, or geographic areas, usually at different socioeconomic levels or other demographic categories. The divide between differing countries or regions of the world is referred to as the global digital divide, examining this technological gap between developing and developed countries on an international scale.





Alison Barlow Executive Director St. Pete Innovation District

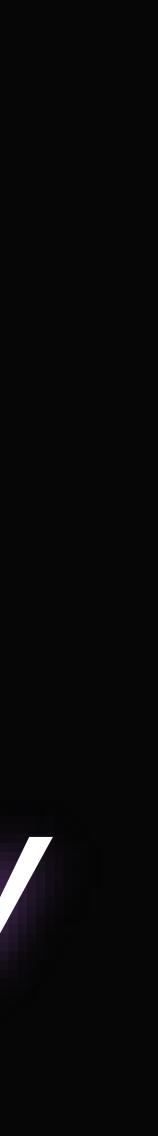


DenseNetworks.com





Connected City



Alison Barlow Executive Director St. Pete Innovation District



DenseNetworks.com



Public-Private Partnership

7 anchor institutions

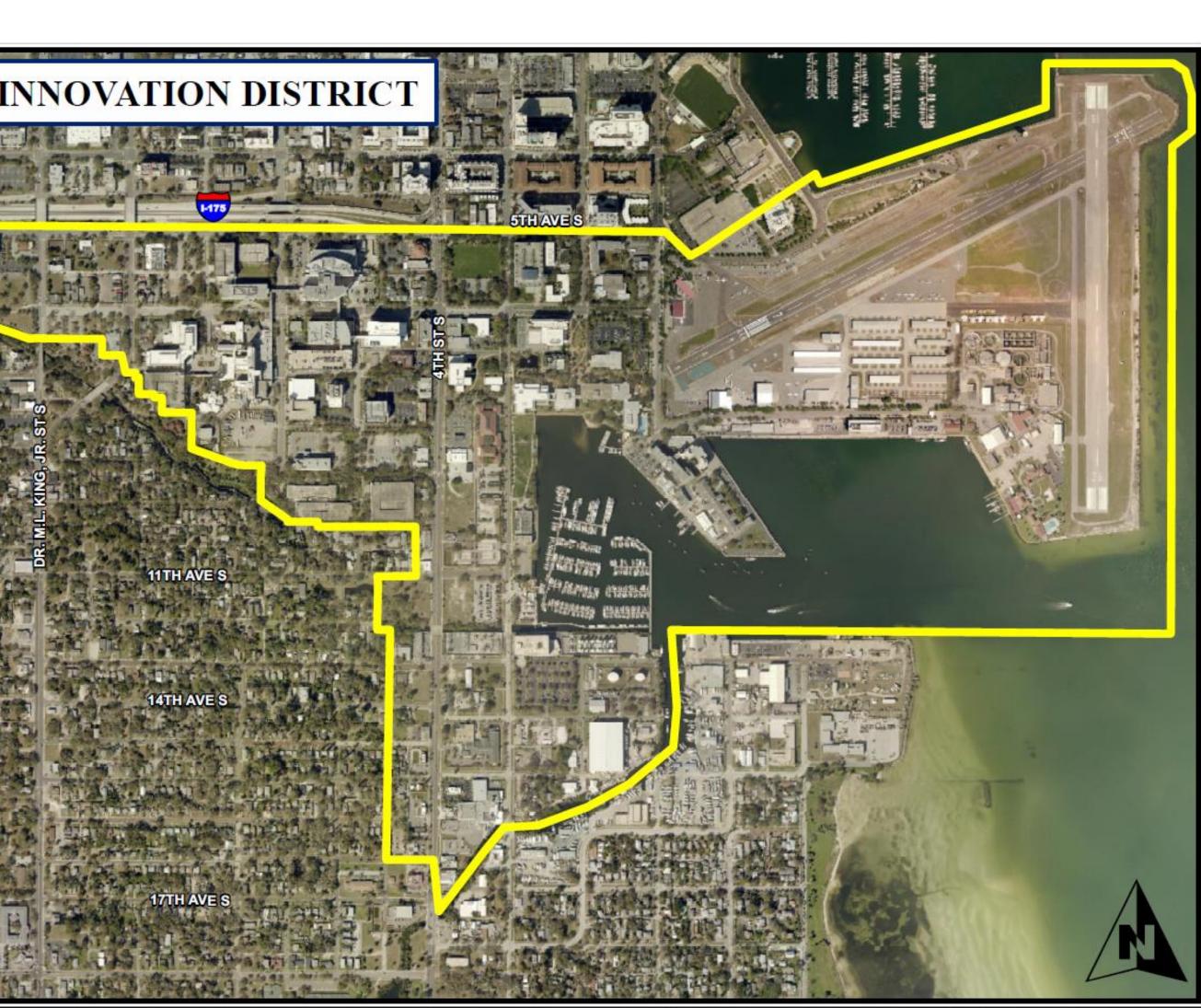
40+ organizations

(nonprofit, for profit, education, state & federal govt)

60% are in the District

40% are outside the District







Patti Zullo Sr. Director, Smart Cities Spectrum

CREATING SMART AND CONNECTED COMMUNITIES



DenseNetworks.com









Lisa R. Youngers President and CEO Fiber Broadband Association

Future of Fiber





About the Fiber Broadband Association



- Fiber Broadband Starter Kit & Workshop for companies, organizations, communities to learn how to build all-fiber networks.
- Thought leadership on all things fiber through our Optics online magazine.
- Collaborate with industry allies to propel fiber deployment forward for a broadband future here and around the globe.
- Connect vendors, manufacturers, contractors, network operators, engineering firms and all contributors to fiber deployment – "the Fiberverse".
- Remove barriers to deployment while supporting pro-fiber policies in all forums.

Rebecca Hunter, VP Aero Smart Communities



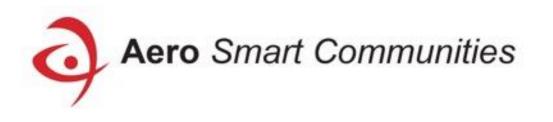
DenseNetworks.com







- **20 years Innovative Wireless Infrastructure** •
- **Smart Pole Concealment Solutions** lacksquare
- **Wireless Infrastructure Planning Product Solutions** \bullet
- **Professional Engineering Services**
 - Municipalities
 - Wireless Operators
 - Public and Private Utilities









Daryl Sullivan Sr, Director Hitachi Social Innovations



DenseNetworks.com



Hitachi Video Analytics Delivers Digital Insights

Operational & Business Intelligence



Security



Intrusion Detector



Facial Recognition



Object Detector



Police • Hospitals • Campuses • City Agencies • Retail • Financial Services • Transportation • Utilities

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2018

NEX





Our Smart City Premise

Use technology and data analytics to - Solve Community Challenges -- Incubate Entrepreneurs -- Foster Economic Development -





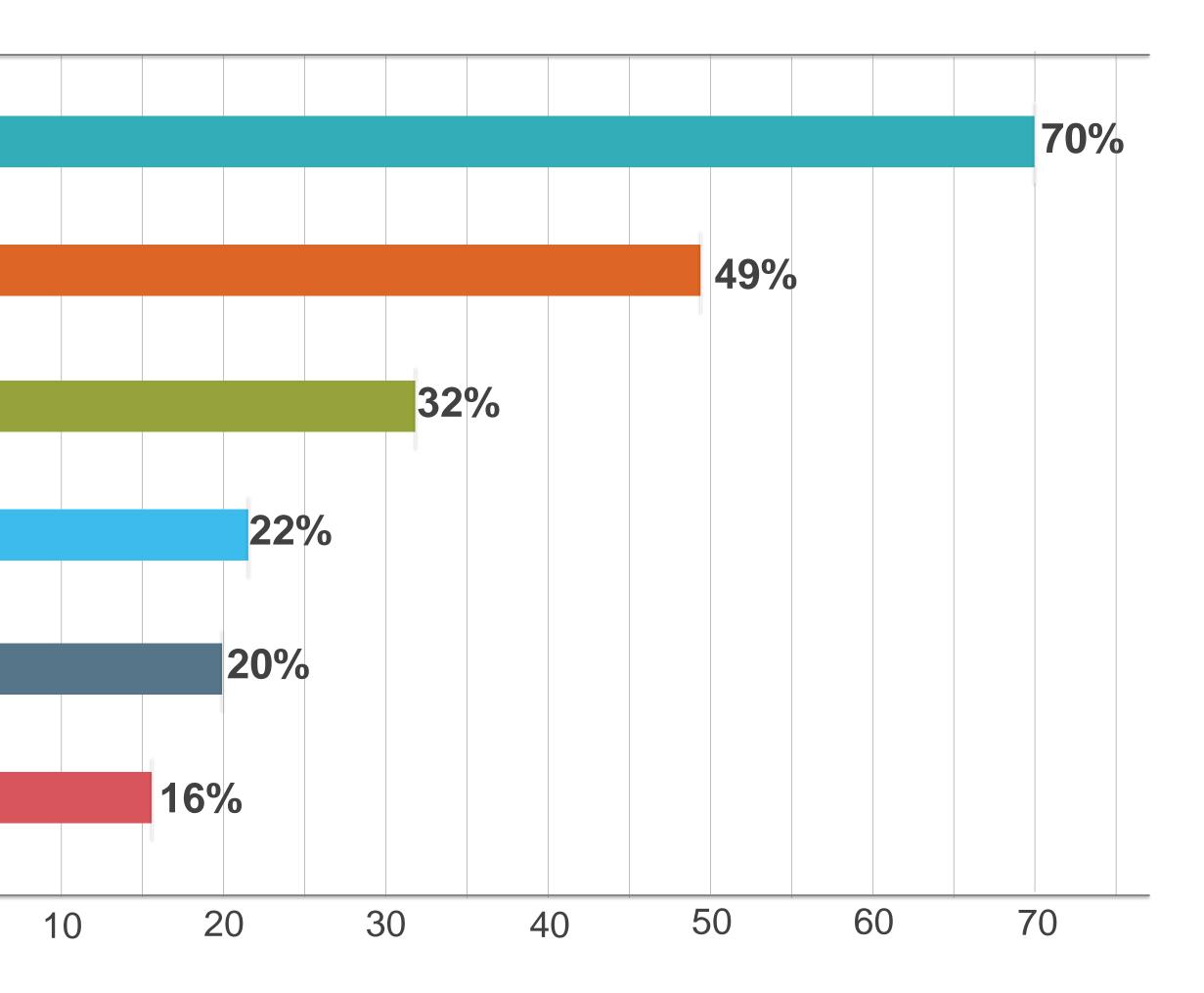
Obstacles to Smart City Implementation

0

Feedback from city leaders in the US to identify key barriers.

- 1. Budget constraints
- 2. Lack of resources/ expertise
- 3. Policy hurdles Legislation
- 4. Ownership across departments
- 5. Gaining stakeholder support
- 6 . Short-term mindset





Community Challenges - Technology Could Help Solve

- Increase understanding of our youth of coastal issues 1. Elevate our schools thru STEM tools/education 2.
- Improve our infrastructure 3.
- Increase bike and pedestrian safety 4.
- 5. Address the digital divide
- 6. Grow small businesses and entrepreneurs (access, data)
- Improve wayfinding (particularly for visitors) 7.
- Improve transportation 8.





A DIVERSE NETWORK INFRASTRUCTURE IS THE KEY TO UNLOCKING CITY INITIATIVES

WiFi

5G

Prevalent throughout the city providing a network for large scale communication, data collection and data analysis to be leveraged to react in real-time and can be used to help plan for population growth and shifting urbanization.



No need to wait for 5G to start smart and connected community projects. Most cities have existing connectivity ready to support smart community and IoT initiatives.



Fiber

By associating big data with people or situations, city leaders can provide services that apply predictive and prescriptive capabilities to anticipate unfolding events in real time.



Low-power wireless

5G deployments.

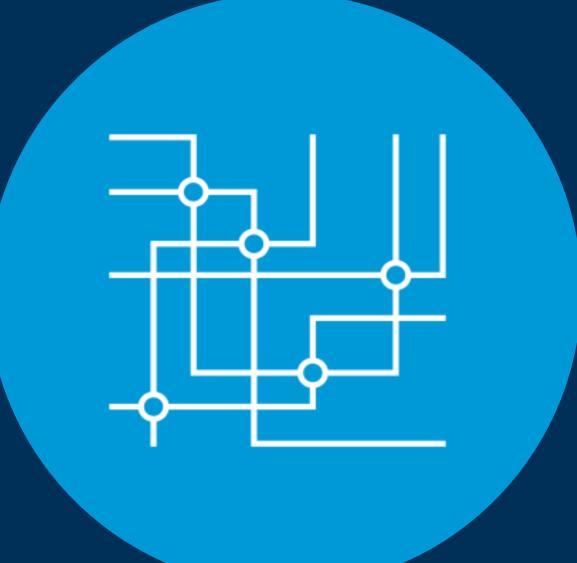
Many smart city use cases,

smart parking and intelligent

ranging from connected cars to

transportation will be enhanced by

Sensors can utilize existing low-power wireless networks to relay data to existing network infrastructure.





- Cities with fiber have, on average, 37% more deployed small cells and just over 35% ulletmore smart city applications
- 33% of cities without fiber report small cell activity, versus 60% of cities with fiber to the residence



- According to 2018 research from RVA, LLC:
- Fiber Cities are more likely to be Smart Cities

Broadband Strategy

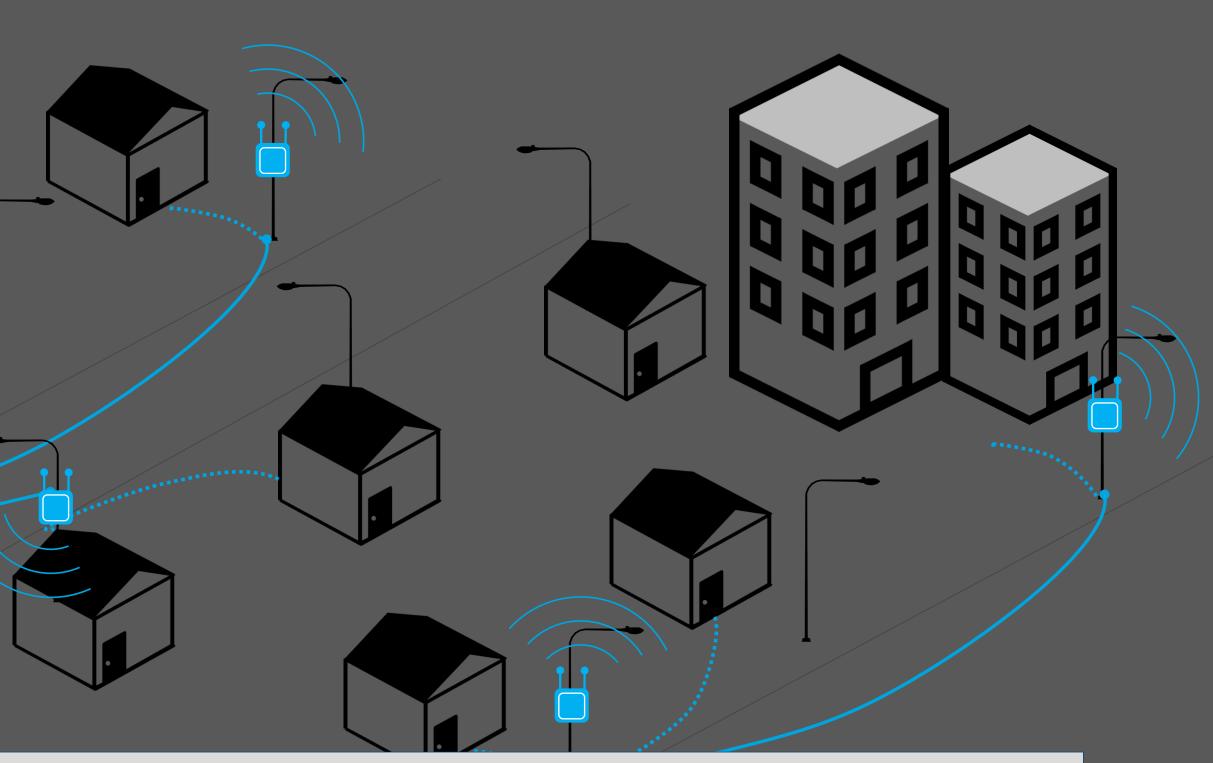
Emerging landscape for voice and DATA Effective in Dense Urban, Urban, and Suburban 4G/5G Small-Cells

Cell towers: carry all mobile voice & some data

Gigabit speed up to 50x faster

Fiber Lines

Light pole is most valuable asset for broadband



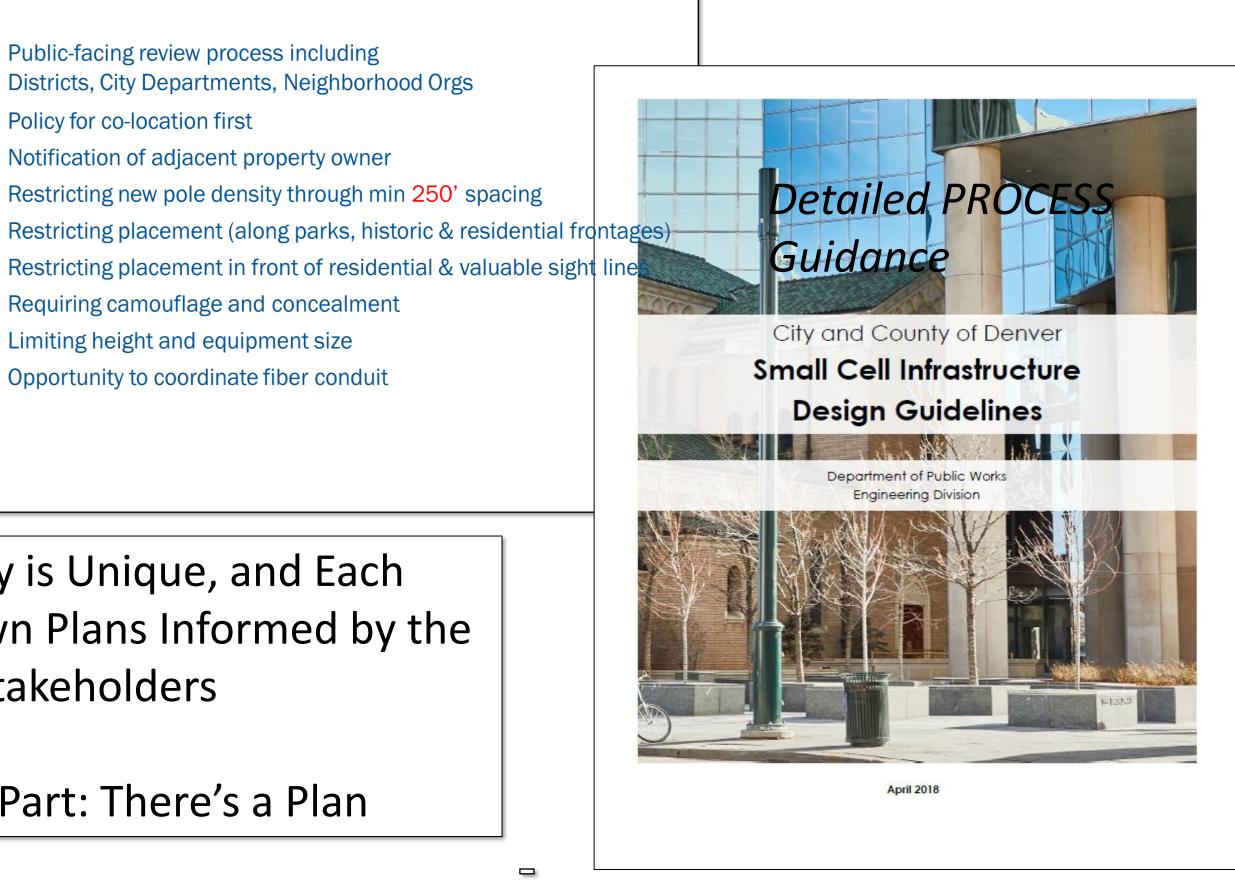


Establish Design Guidelines – Supports Expediting Small Cell Deployments

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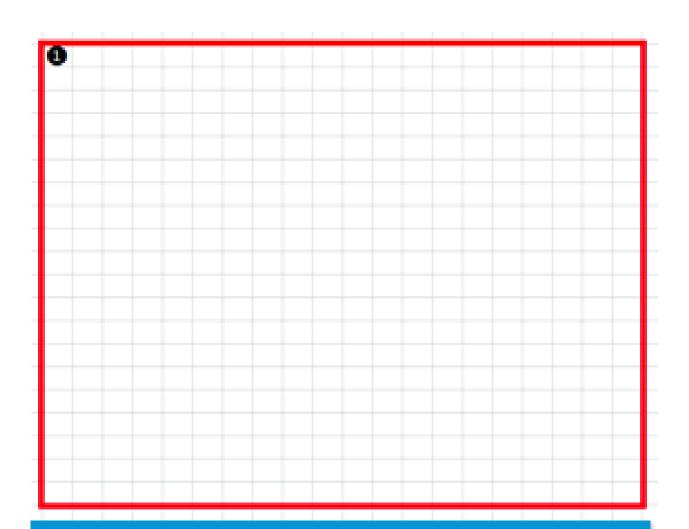
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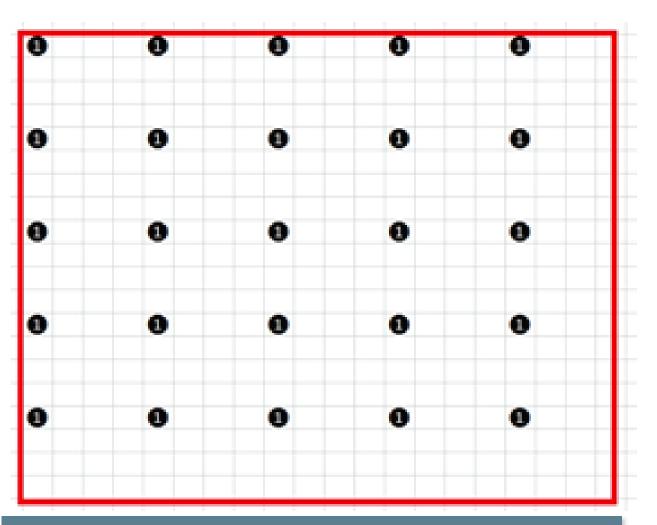




Why Fiber: 5G Densification To go to 4G requires 25X more fiber To go to 5G requires at least 16X more fiber



3G 1 site every 10 km Cell density=1 cell/100 km2



4G 1 site every 2km Cell density= 5 x 5 = 25 cells/100 km2

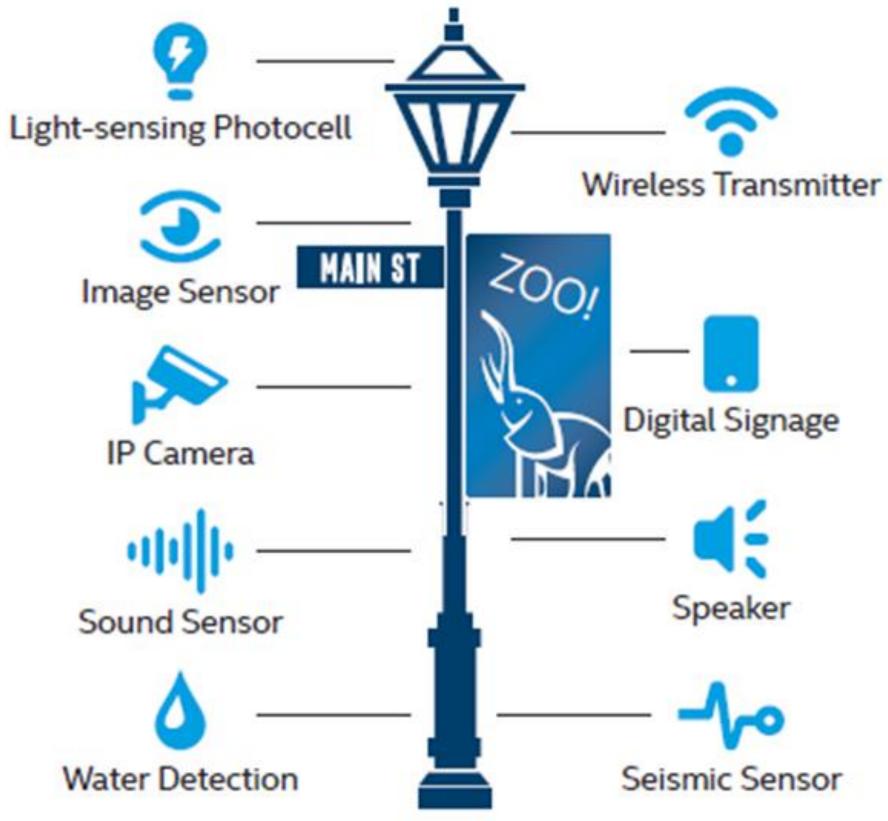


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Ø	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	•
ø	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	¢
Ø	0	0	0	0	0	0	Ø	0	0	0	0	0	0	0	0	0	0	Ø	¢
Ō	Ô	0	Ø	Ô	0	Ø	Ô	Ô	Ō	Ō	0	0	Ø	Ø	Ô	0	Ø	Ō	•
ø	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6
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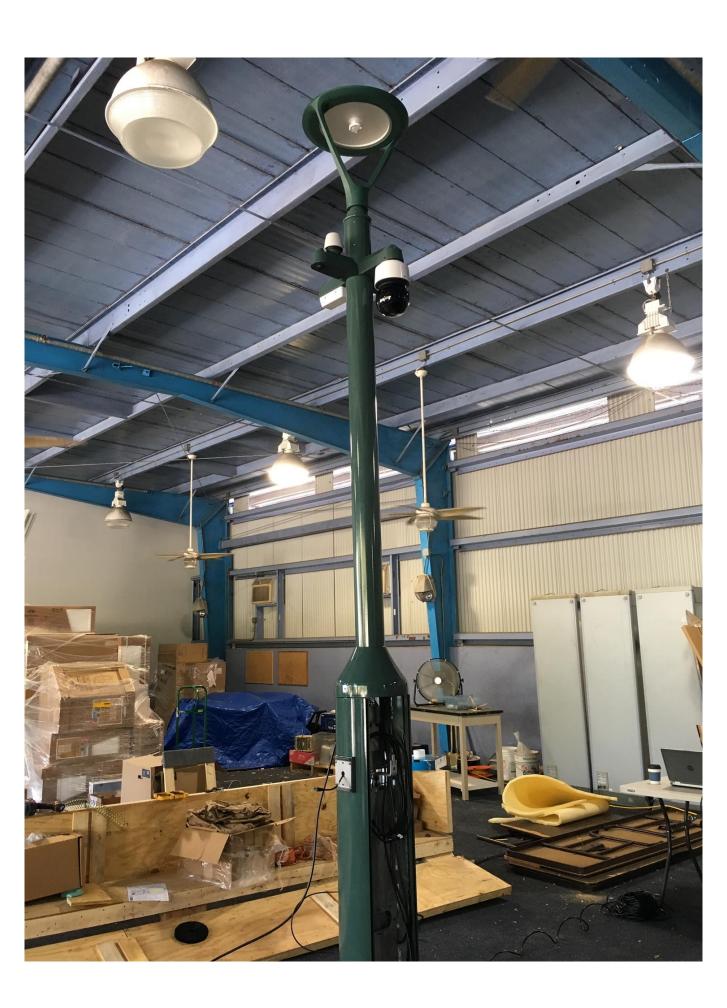
5G

1 site for every 0.5 km Cell density= 20 x 20 = 400 cells

Living Lab: Smart Street Lights & Traffic













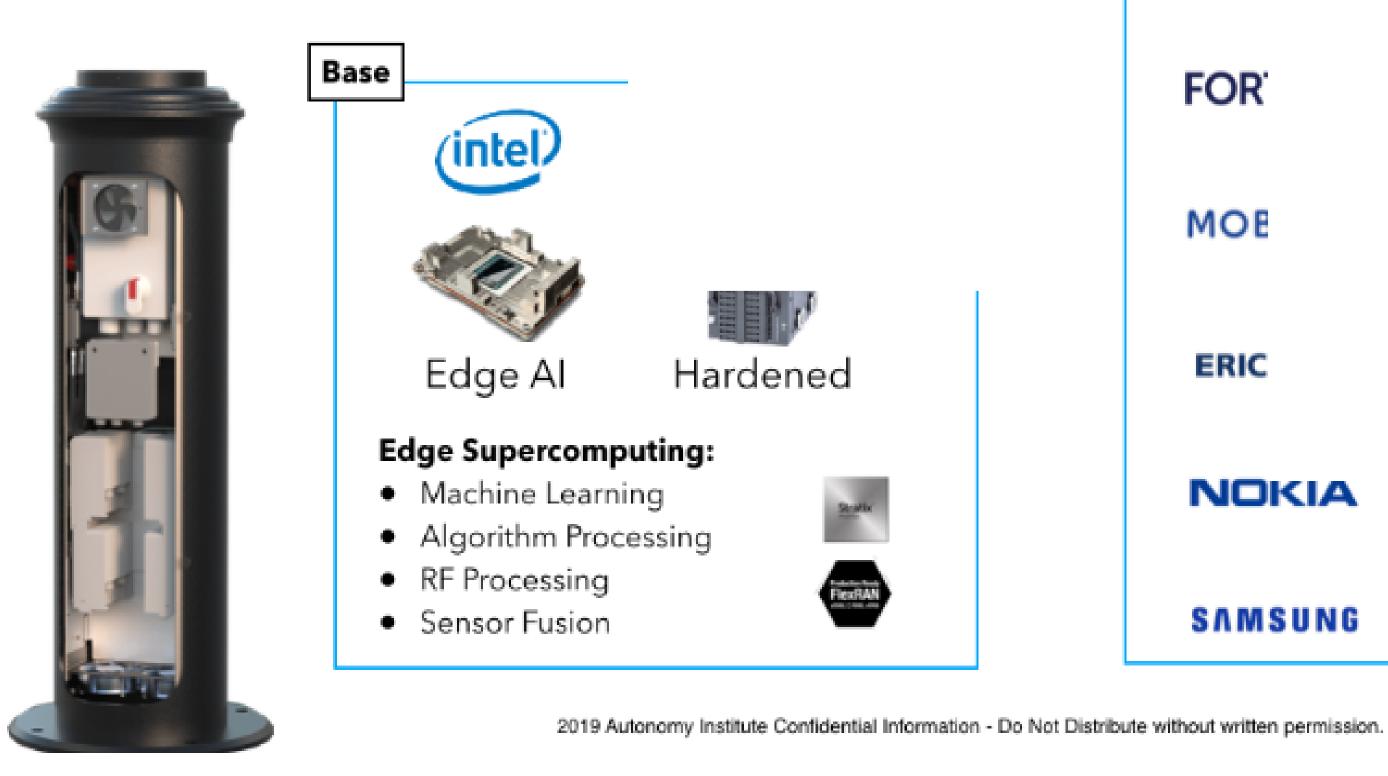


Public Infrastructure Network Node (P

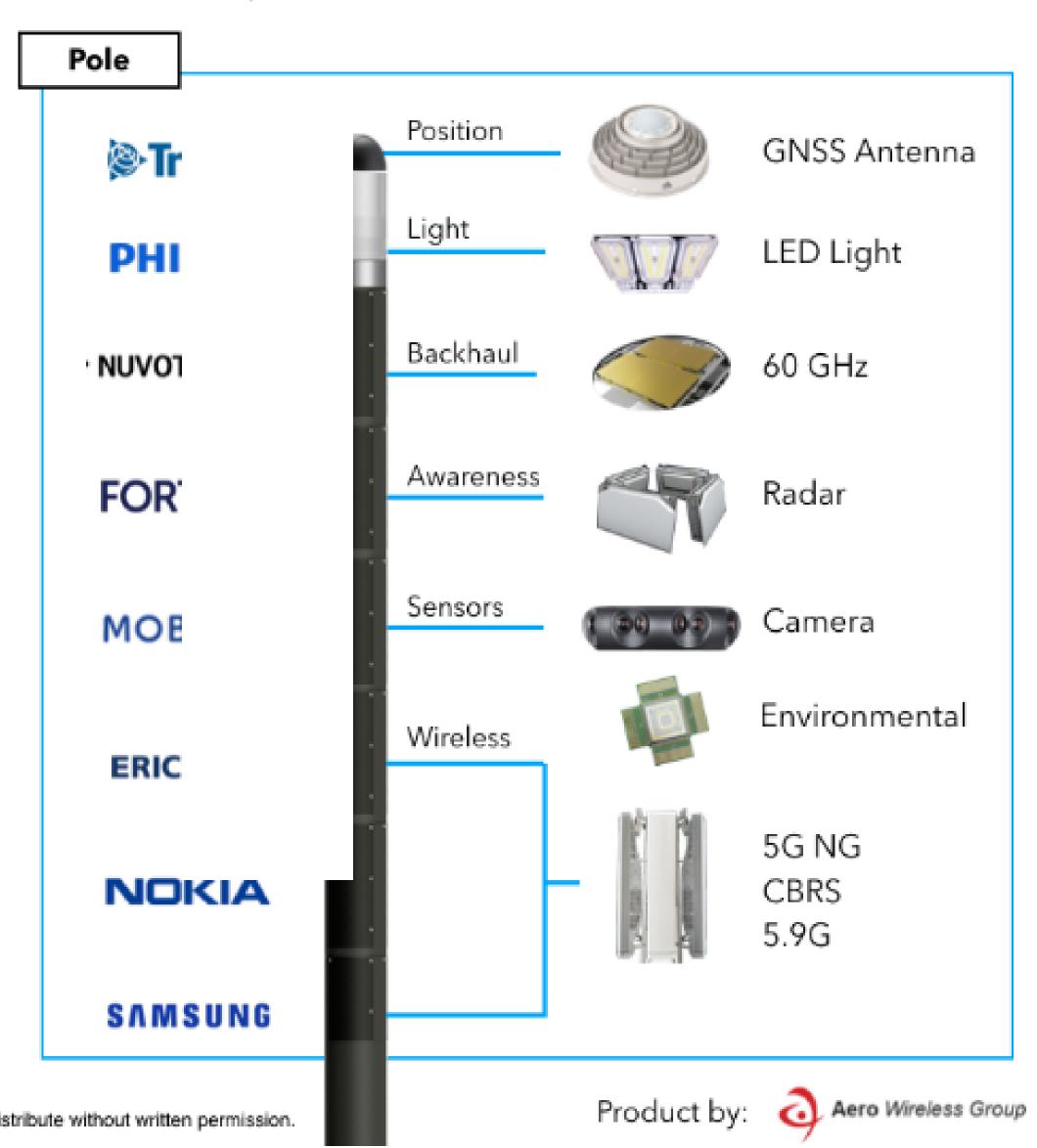
AIRE - RAAS CERTIFIED PLATFORM

Unified City Infrastructure:

- Radio Access Networks (5G)
- Edge Computing
- Situational Awareness (Radar, cameras, sensors)
- Precision Navigation
- Intelligent Transportation Systems



Autonomous Infrastructure





Future Proof Poles - Interchangeable Equipment Modules



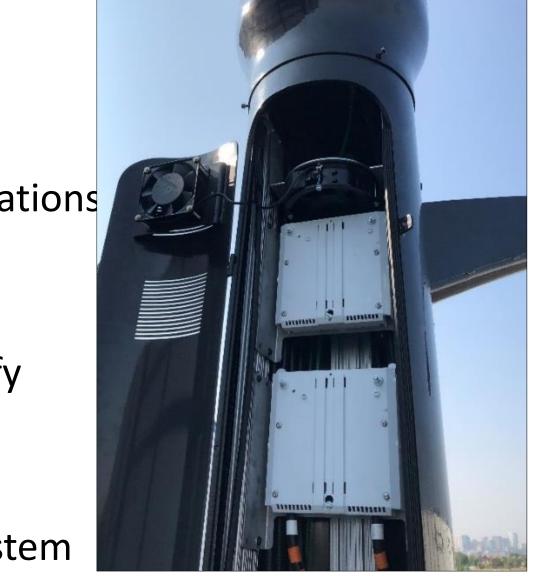
Flex Space for Multiple Equipment Loadouts.

Allows New Pole Configurations with minimal impact.

Flex-Rail System to simplify mounting.

Thermal Management System and remote monitoring.

CityPole Components







SPECTRUM SMART CITY SOLUTIONS



ECONOMIC **DEVELOPMENT & CIVIC ENGAGEMENT**

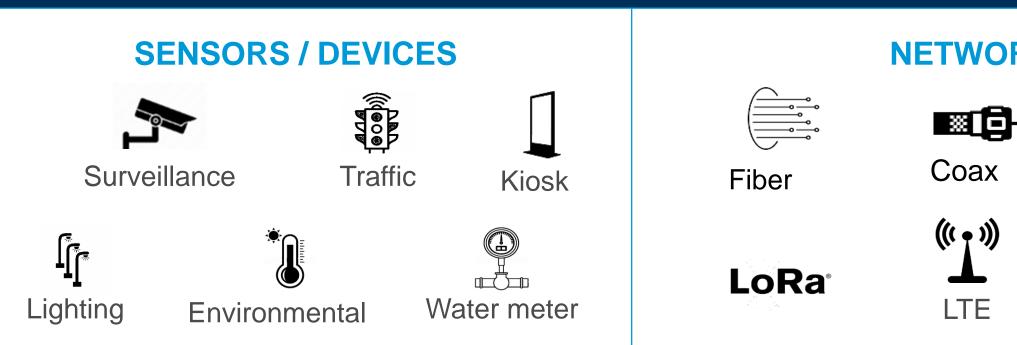
- Connected communities
- Digital government
- Open data
- Smart kiosks



UTILITIES AND **INFRASTRUCTURE**

- Smart lighting
- Smart waste management
- Smart water management
- Smart grid
- Smart buildings
- Digital Twin

INFRASTRUCTURE NETWORK ANALYTICS AND VISUALIZATION $\bigcirc \bigcirc \bigcirc$ *(*???) **X**0-MANAN Coax Artificial intelligence Citizen engagement Wi-Fi (((• •))) HÌÍ 🛞 NB-IoT Open data LTE Dashboard Reporting





- Intelligent traffic management
- Connected vehicles
- Autonomous Vehicles
- Smart parking



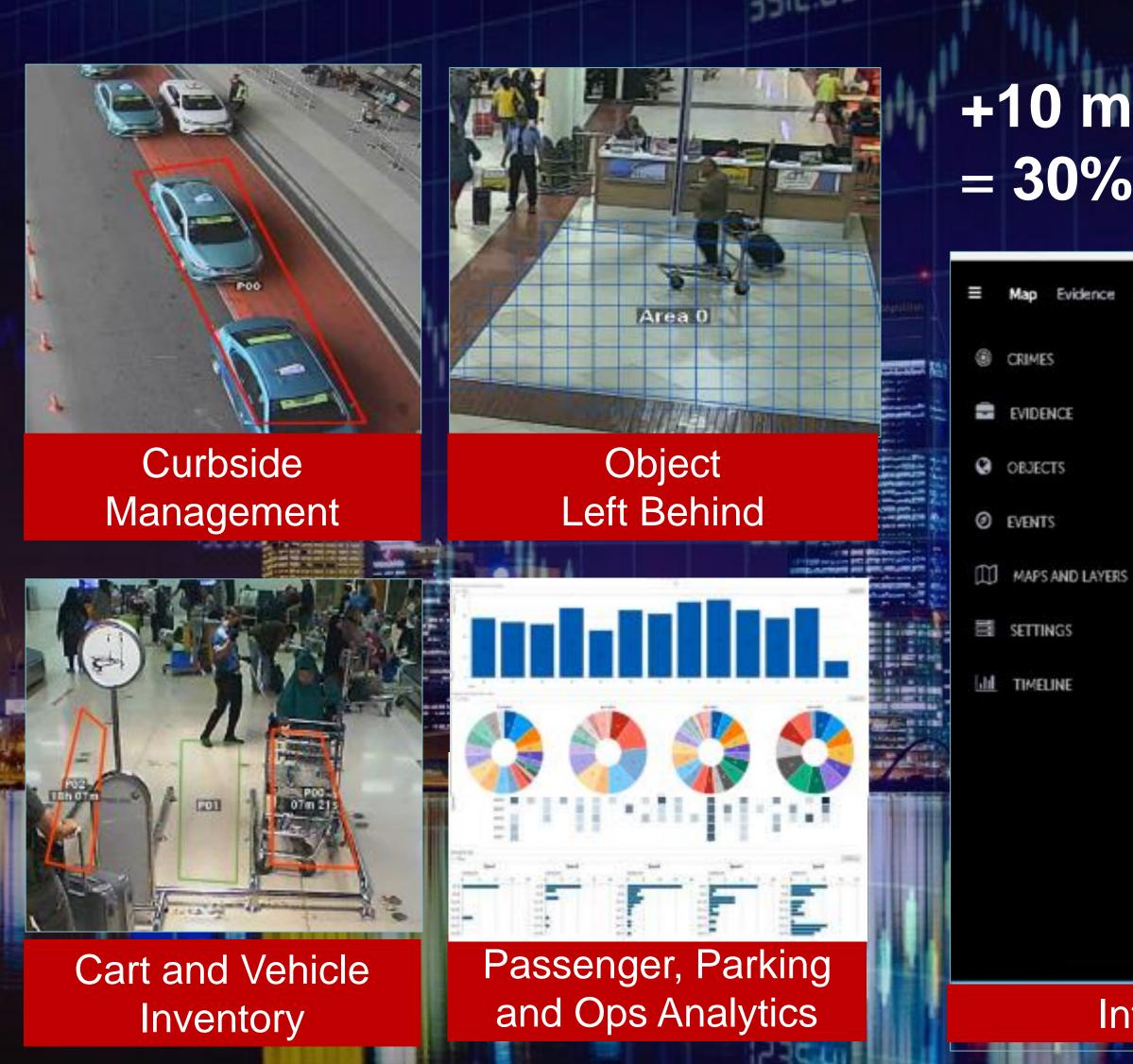
PUBLIC SAFETY

- Video surveillance
- Critical infrastructure monitoring
- Situational awareness
- Police wearables
- Environmental monitoring
- Drone monitoring





Data-Driven Operations and Safety Optimization



+10 minutes to wait time = 30% reduction in retail spend

Map Evidence Video Insights Crime

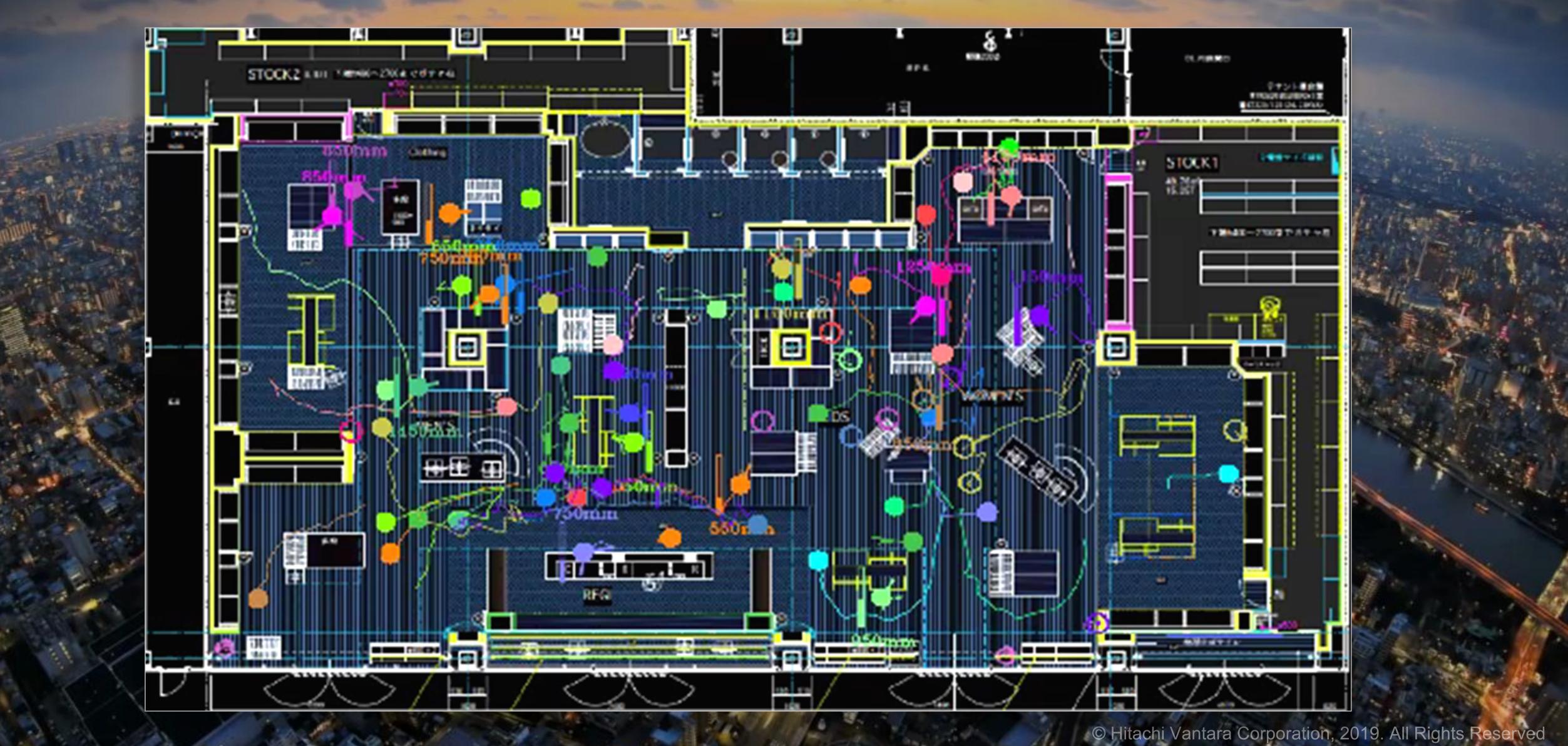


Integrated Visualization – Augmented Video and IoT Insights

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3D Lidar Facility Movement and Journey Tracking



HITACHI **Inspire the Next**



Privacy Protection: Generating Rich Insights Without Personally Identifiable Information (PII)

Video Privacy Protection:

- Detects people and pixelates or color-masks full body
- Additional analytics can analyze original images
- Transparency:
- Original feed can be accessed for investigations, requiring a keycard and passcode; actions are tracked for GDPR readiness

3D Lidar:

- No personally identifiable information (PII) is captured
- Can be used in privacysensitive locations
- Privacy protected by design





Hospitals • Schools • Cities • Retail • Financial Services • Transportation



Παπορυτιατίστι

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Building a Smart Connected City



Alison Barlow

Smart City Tools Can Connect & Accelerate Efforts

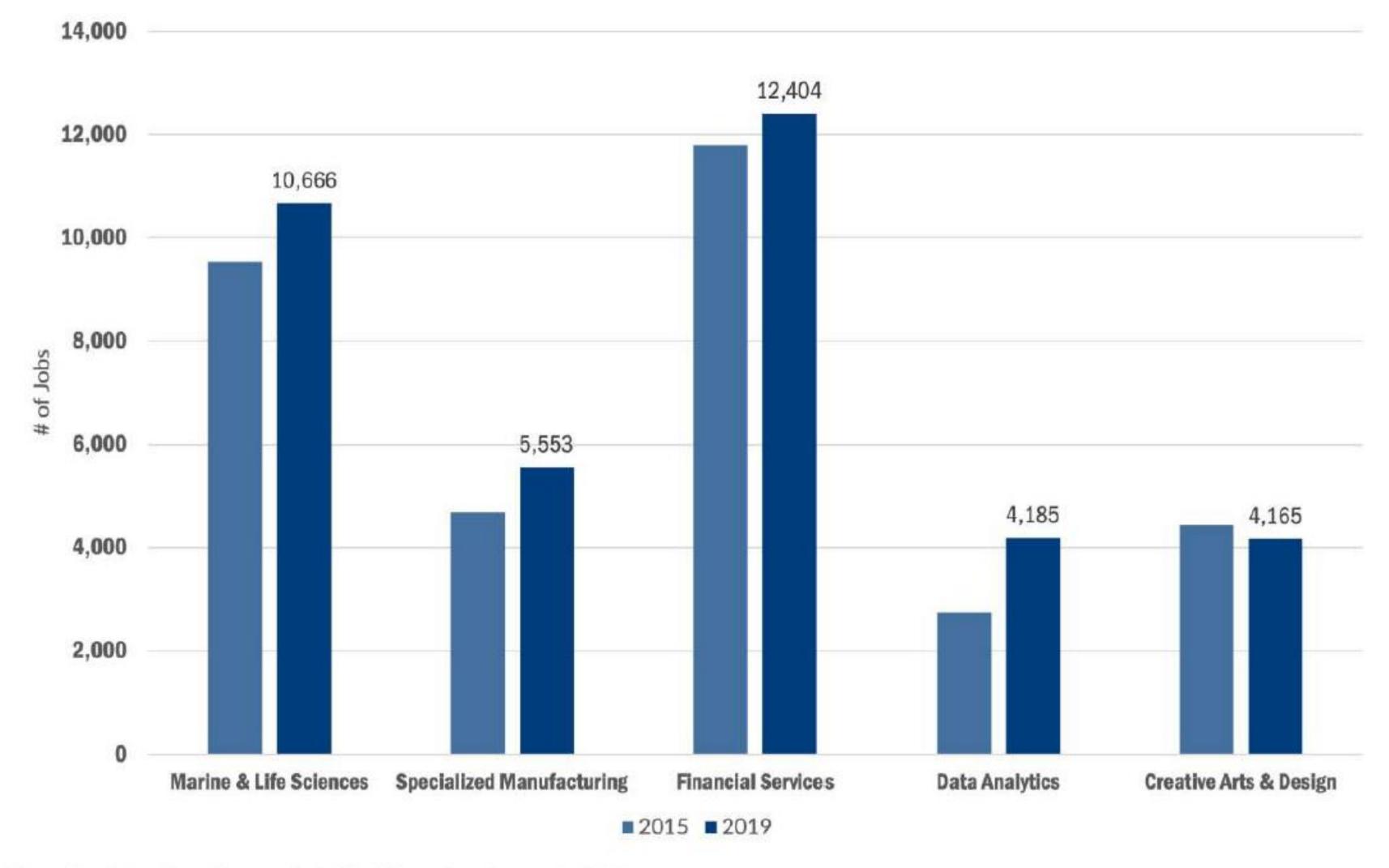
Economic Growth + Sustainability and Resiliency Planning x Smart City Tools

= Future of St. Petersburg





GROW SMARTER INDUSTRIES (2015-2019)



City of St. Petersburg Economic & Workforce Development, 2019

THE NUMBERS

2015: 29.8% of total city employment in Grow Smarter industries (33,173 jobs)

2019: 32.0% of total city employment in Grow Smarter industries (36,973 jobs)

2015-2019: overall increase of 11.5% employment in Grow Smarter industry employment

Average wage of Accommodation & Food Services: \$21,232

Average wage of Finance & Insurance: \$69,550

Florida DEO Quarterly Census of Employment & Wages, 2018 data for Pinellas County













DenseNetworks.com

Dr. Dean Bushey

Joins Dense Networks to Expand Focus on Transportation and Public Safety

Retired Air Force Colonel

- Chief of Intelligence and Surveillance Operations, **US Air Force, Europe**
 - **Pioneer in Military Aerial Drone Technologies**
 - **Professor, US Air Force Academy**
- General Manager, Voyage, Autonomous Vehicles