

DAY 42/100 DIGITAL MASTERY CHALLENGE

DATE: August 24, 2020, MONDAY

TIME: 07:00 PM (AST)

LIVE FROM DOHA, QATAR



DROP SHIPPING?





What Is Dropshipping Business?

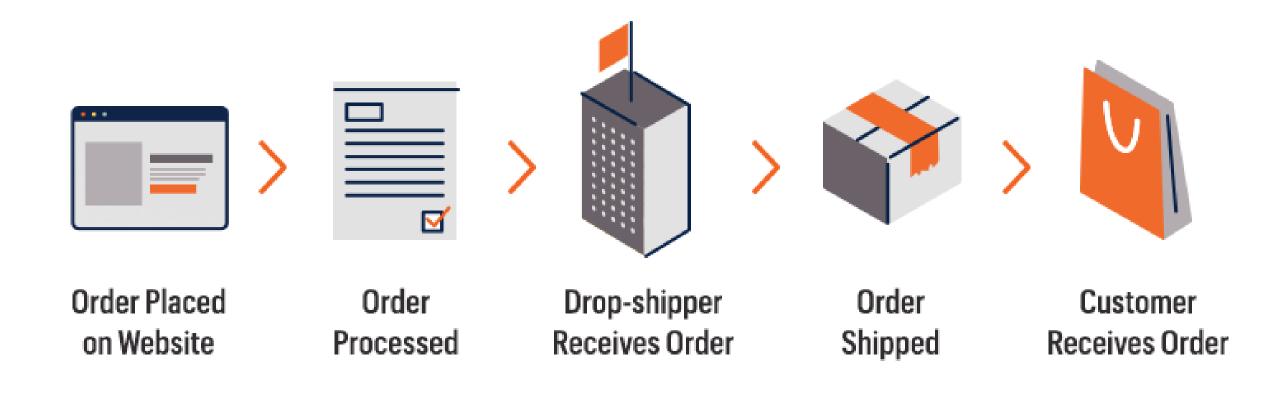








How Drop Shipping Works



Dropshipping is the practice of selling products which are then shipped to the customer directly from the manufacturer, distributor, or supplier





Dropshipping is an order fulfillment method that does not require a business to keep products in stock. Instead, the store sells the product, and passes on the sales order to a third-party supplier, who then ships the order to the customer.

POPULAR BELIEF, **DROPSHIPPING** IS NOT A GET-**RICH-QUICK SCHEME**



The global dropshipping market size is expected to register a CAGR of 28.8% from 2019 to 2025.

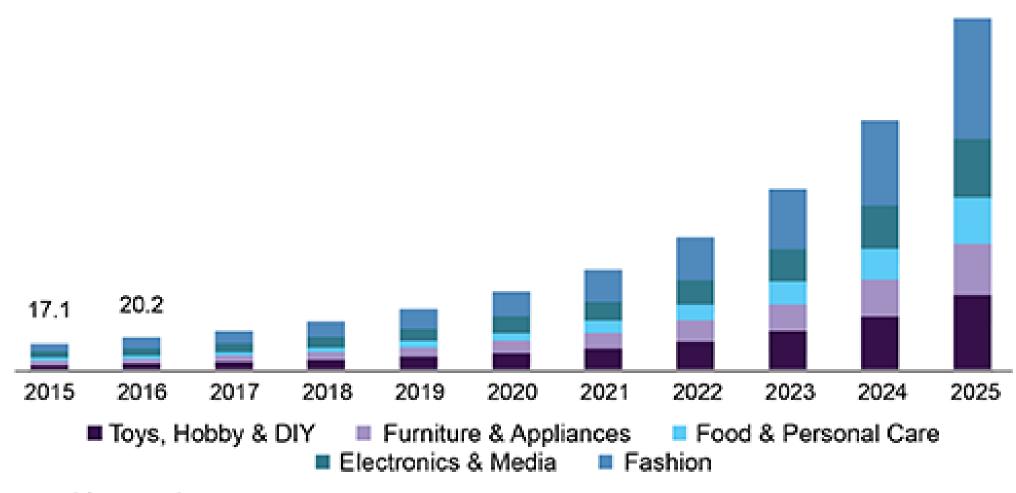
28.8%

Rise in demand for dropshipping services is predominantly influenced by the growth of the e-commerce industry.

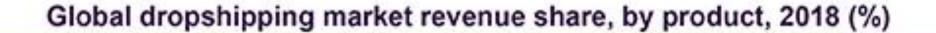


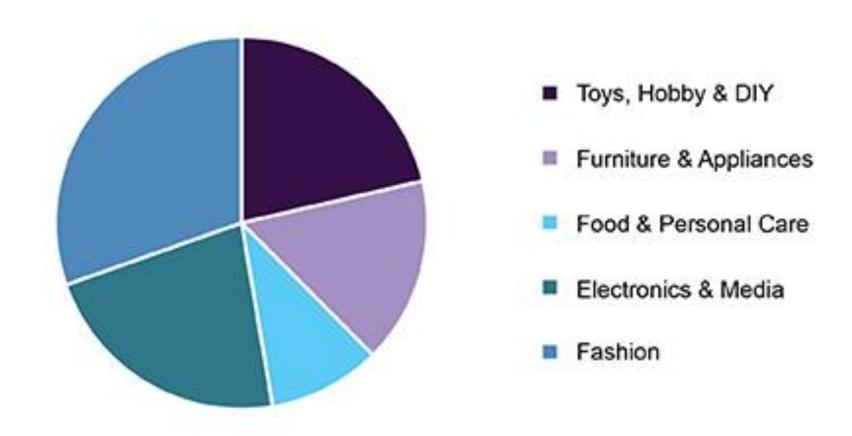


Asia Pacific dropshipping market size, by product, 2015 - 2025 (USD Billion)

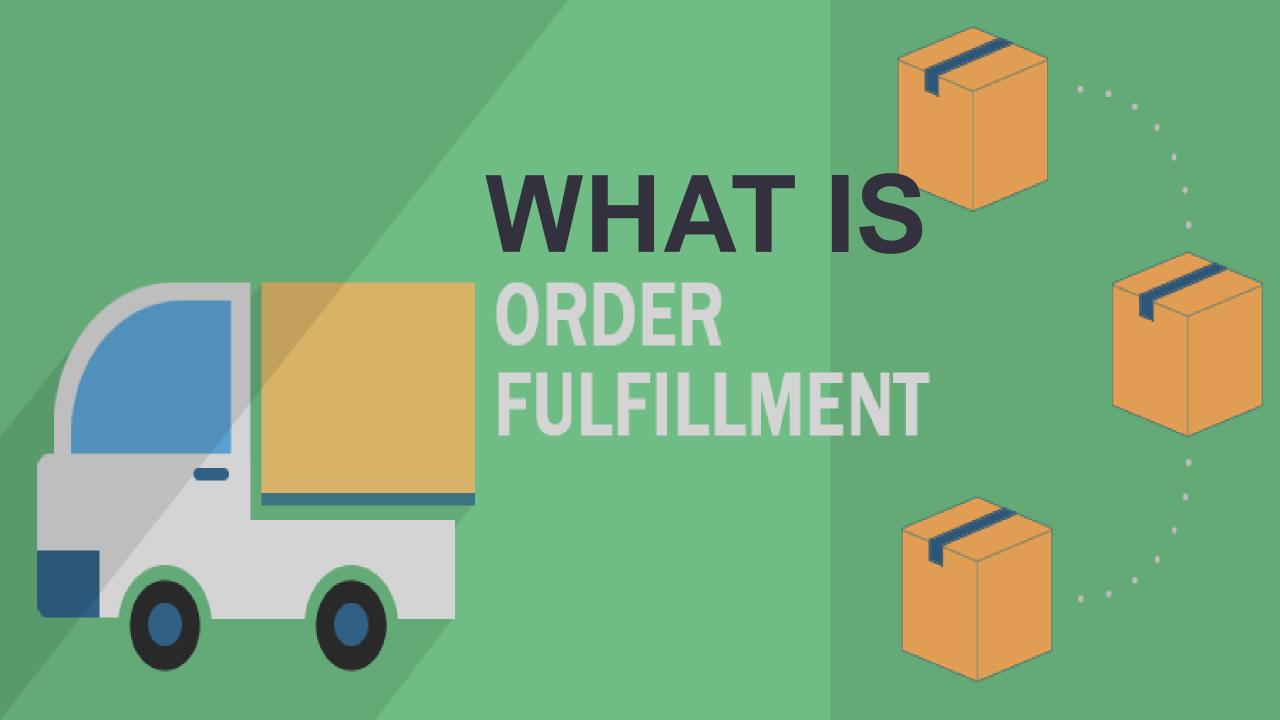


Source: www.grandviewresearch.com





Source: www.grandviewresearch.com





Order fulfillment is the process of storing inventory, picking and packing products, and shipping online orders to customers.



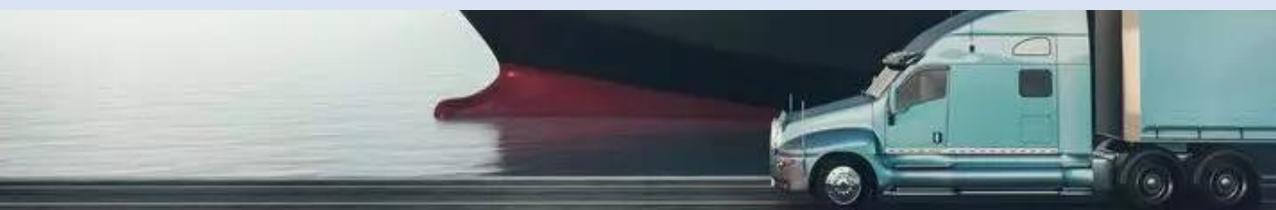


This process can be completed in-house by an ecommerce company or outsourced to a third-party logistics (3PL) provider.





Ecommerce order fulfillment applies to both business-to-business (B2B) orders — where large quantities of product are shipped to big-box retailers — as well as business-to-consumer (B2C) orders that are shipped directly to a single shopper's home.









Before you can fulfill orders from your online sales channels, you need inventory.





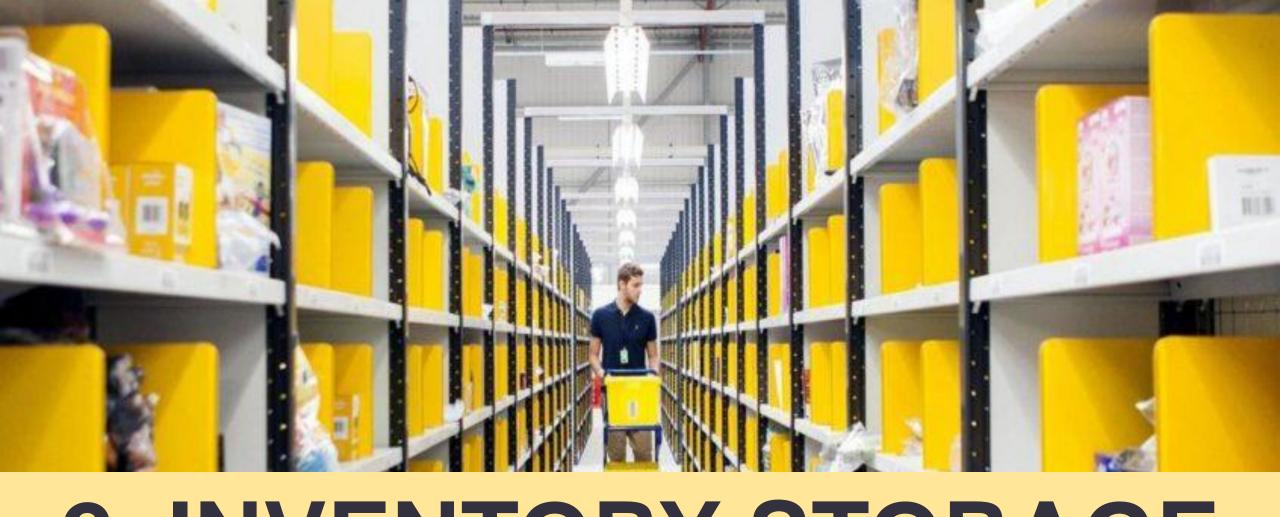
If you choose to fulfill orders in-house, your inventory must be on-hand.





If you are outsourcing fulfillment, inventory must be sent to the provider that will fulfill on your behalf.





2. INVENTORY STORAGE



Inventory storage, also known as warehousing, is the organization and storage of your products.





Once an order has been submitted, it will get processed.





Once the order has been processed and is ready to send, the merchant must get it shipped.





5. RETURNS PROCESSING

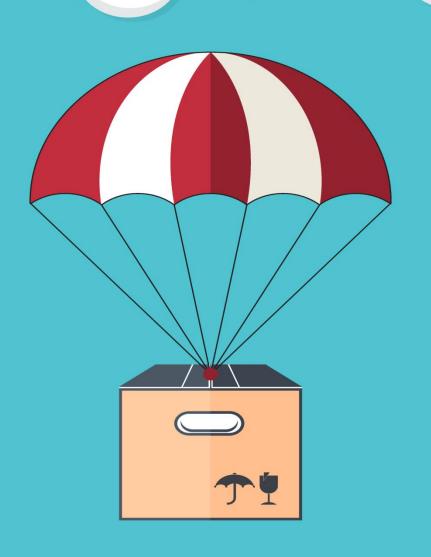


If a customer returns an order, you must be prepared to process it.

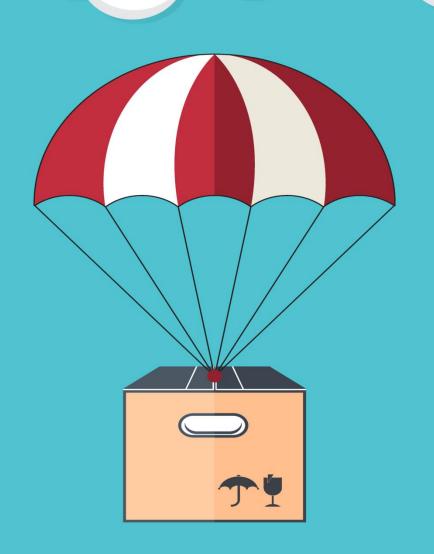




Dropshipping is when a vendor fulfills orders from a third party and has them ship directly to the customer.



In other words, the vendors passes on the sales order to the supplier, who then fulfills the order.



The vendor usually pays for the item at a discount by working directly with a manufacturer or wholesaler;



their profit comes from the difference in the initial item cost and whatever price they sell it at.

How do I incorporate dropshipping into my business?



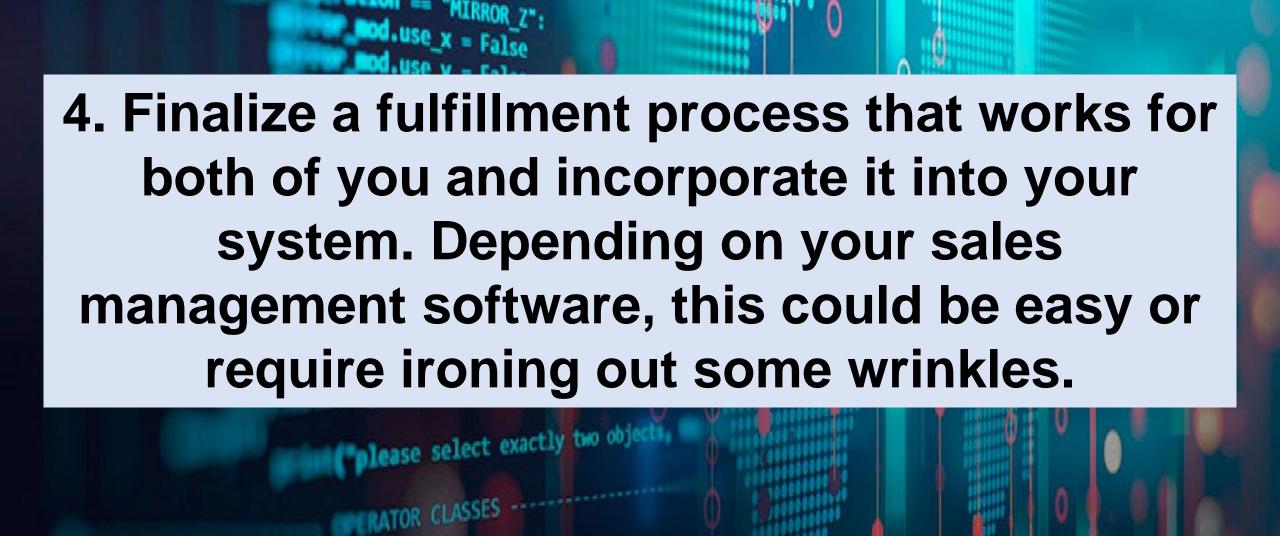






2. Research how your competitors are selling the product, namely pricing.







5. List and promote your new product. Be sure to specify any special conditions, such as changes in shipping times or locations.

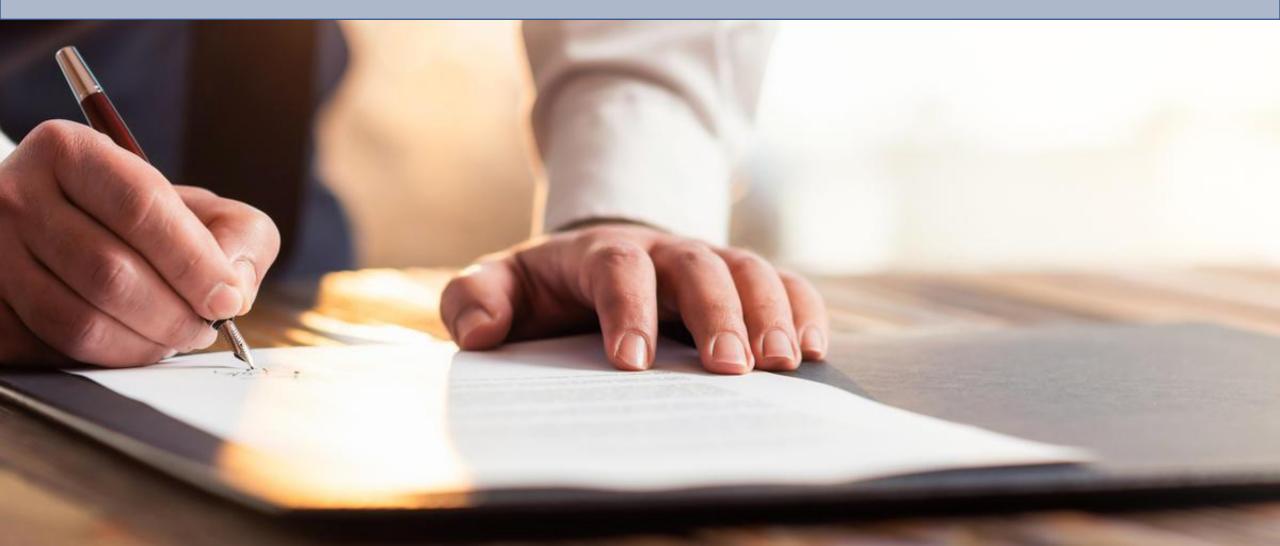


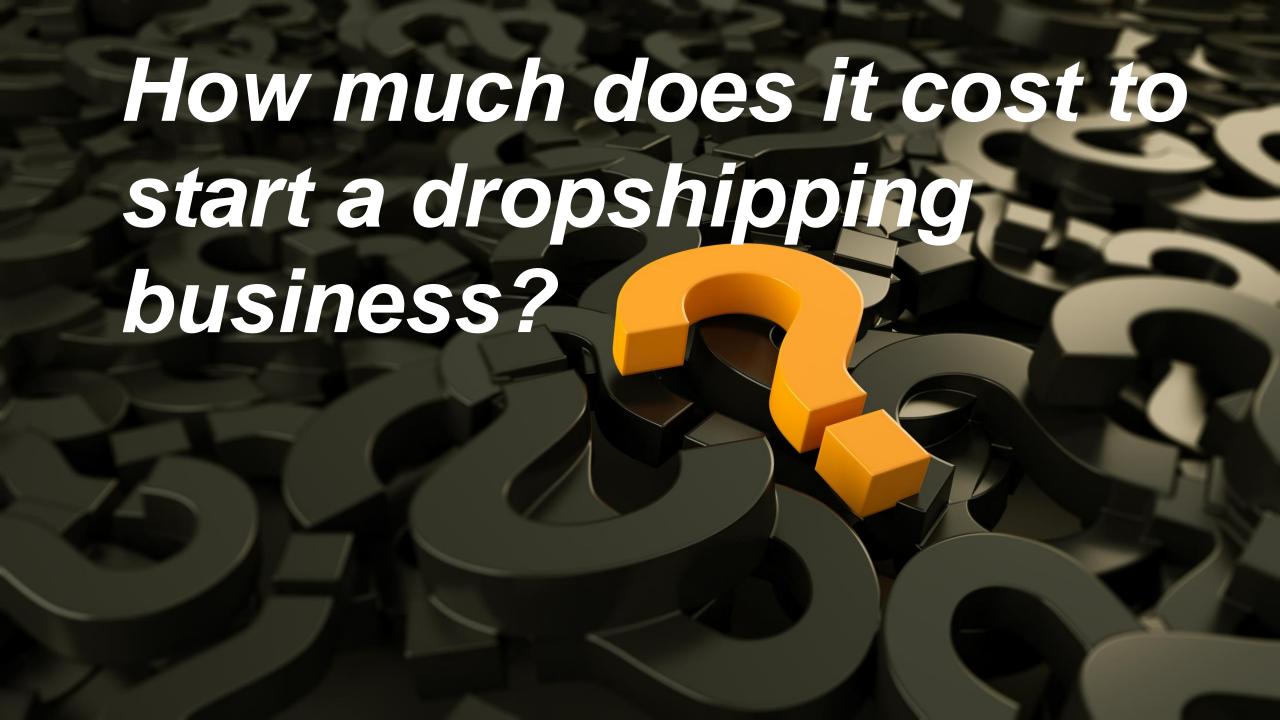


Yes, dropshipping is legal.



Just remember to protect yourself with a Dropshipping Agreement Contract.







Truth is, it can range anywhere from \$0 to about \$1,100, depending how much sweat equity you want to put in.





There are at least five good reasons that almost any ecommerce retailer should consider dropshipping.



Minimizes startup risks



Lowers product costs



Lower storage and logistics costs



Abroad product offering



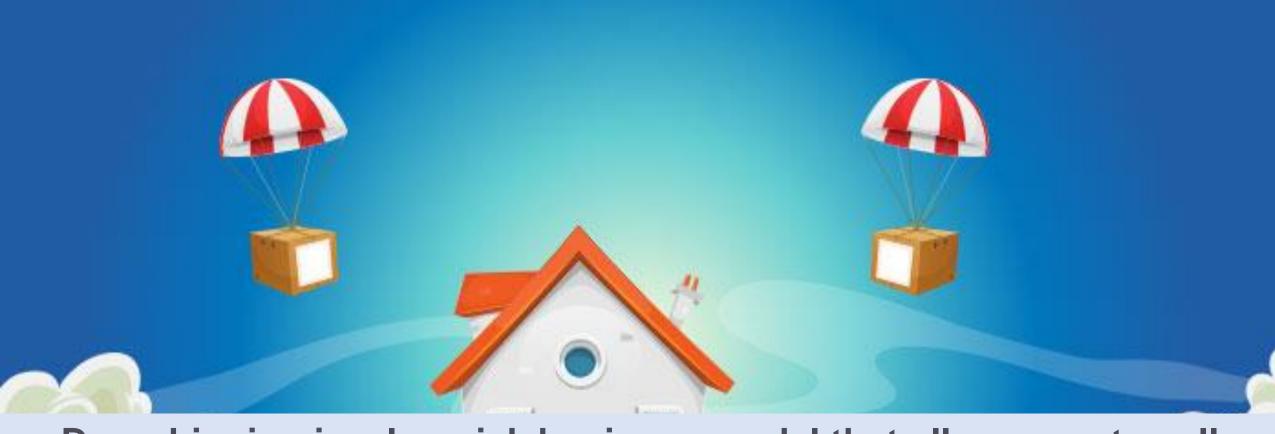
Flexibility







Yes, dropshipping can be profitable to merchants.



Dropshipping is a low-risk business model that allows you to sell products to your customers without incurring huge running costs like a wholesaler would have. Because of these lower costs, it is easier to become profitable with dropshipping a lot faster than other business models.



Yes, you'll need to register your business once you start to make sales, but there is no rush to do so until you start making them consistently. This is because the majority of payment providers require you to prove that your business has such credentials.





Yes, dropshipping is allowed on ebay.



eBay even seems to encourage dropshipping. They say specifically that:



"you aren't obliged to state in your listings that an item is coming directly from the supplier."





Yes, dropshipping is allowed on Amazon.







Use dropshipping to mitigate the risk in trying out new products and used for market research.





Rather than raising your inventory costs by packing your warehouse with an unpredictable product, test it out with a trial period using dropshipping.

2. Protection from

OVERSELLING



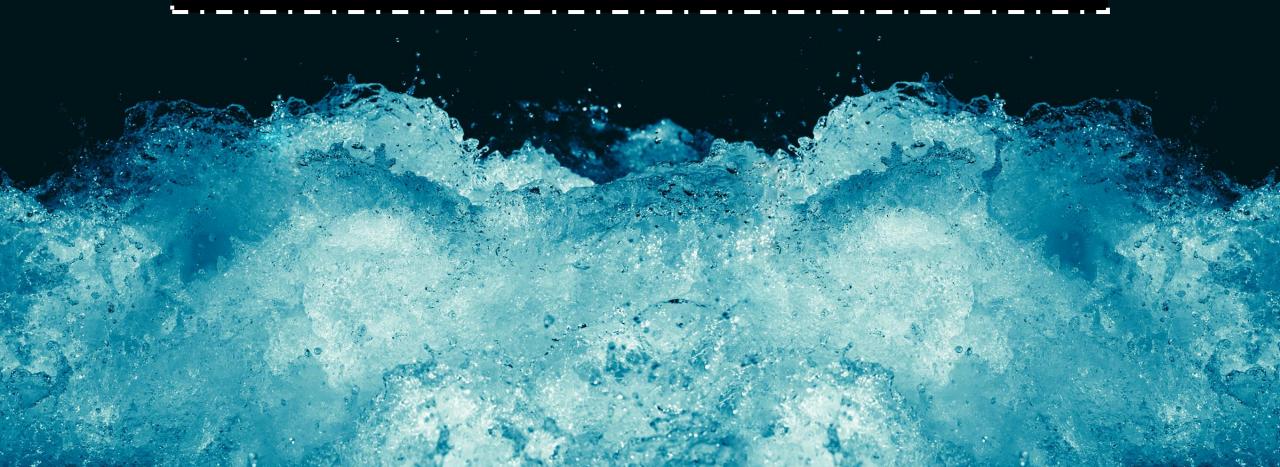




Experienced ecommerce brands know that market fluctuations aren't always predictable. Rather than raising inventory costs by overstocking to meet unlikely maximums, having a dropshipping supplier as a backup saves you money without losing those sales.



This is especially useful for seasonal overflow.





Having dropshipping options in place also makes great insurance against extreme circumstances.





If something like a natural disaster happens to your warehouse, you can still fulfill pre-made orders by dropshipping the products from elsewhere.





3. Strategic shipping systems

One Consequence Of Expanding Your Business Is Shipping Complications. The Farther Out You Get From Your Warehouse Or Fulfillment Centers, The More Shipping Fees You'll Incur.





DROPSHIPPING CAN BE THE PERFECT SOLUTION FOR SOME PROBLEMATIC LOCATIONS THAT FALL OUTSIDE YOUR PROFITABLE REGIONS.



4. HIGH-MAINTENANCE PRODUCTS.

Some Products Cost More To Stock And Ship Than Others.



LARGE PRODUCTS

HEAVY PRODUCTS

FRAGILE PRODUCTS

VALUABLES

SPECIAL CONDITIONS



In certain circumstances, it may be more profitable for you to dropship them versus storing them yourself.



HOW TO CHOOSE THE BEST SUPPLIERS?

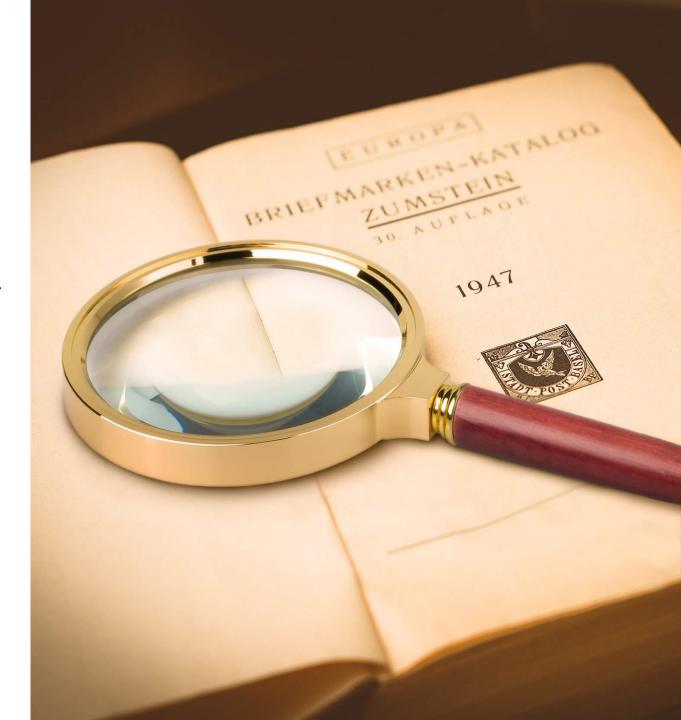


Whenever you include dropshipping into your sales strategy — in any capacity — you are entering a business partnership with the supplier.





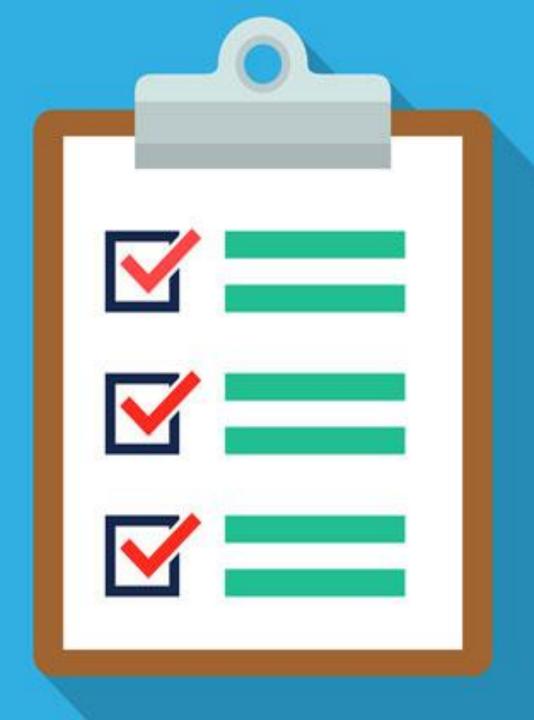
As The Vendor You Are Often At The Mercy Of **Your Dropshipper For Product Quality, Timely** Shipping, And Even Legal Compliance. **That Means You Must Choose Them With The Utmost Care.**





Above all, you should always test samples of what your dropshipper provides.

Here's a quickreference checklist to ask yourself before signing on to do business with someone:



•How do they handle returns or damaged products?

•How long does it take them to fulfill an order, from sale to delivery?

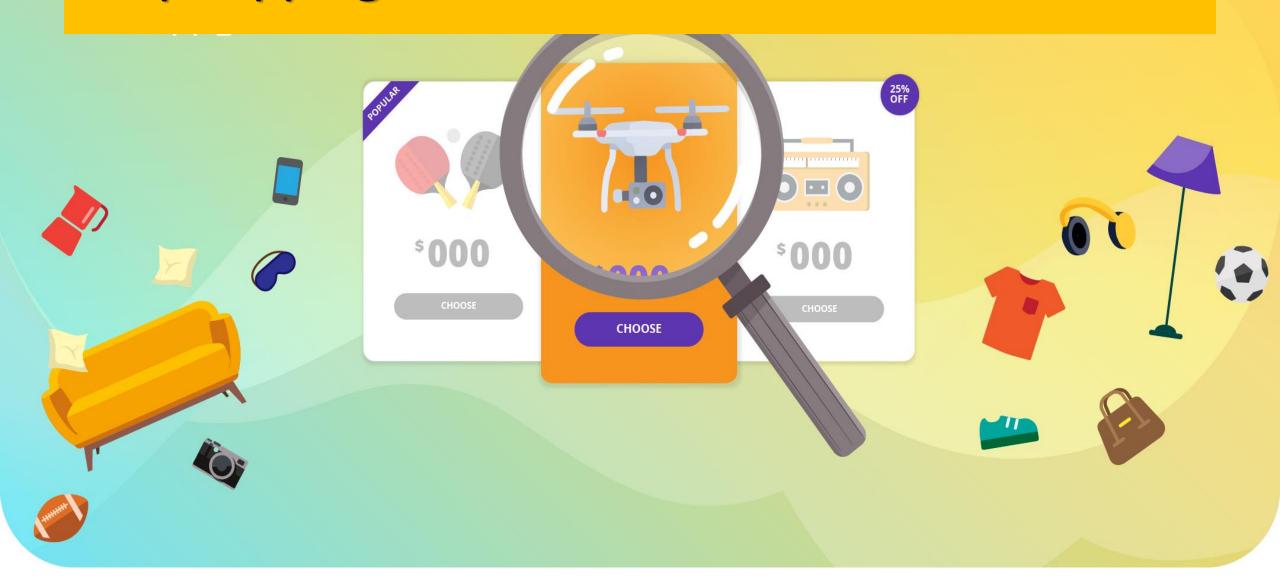
•How is their customer support?

Do they insure orders?

•Do they offer fraud protection?

•Can you find reviews or references online?

Dropshipping Product Outlook-2019



Toys, Hobby, & DIY



Furniture & Appliances



Food & Personal Care

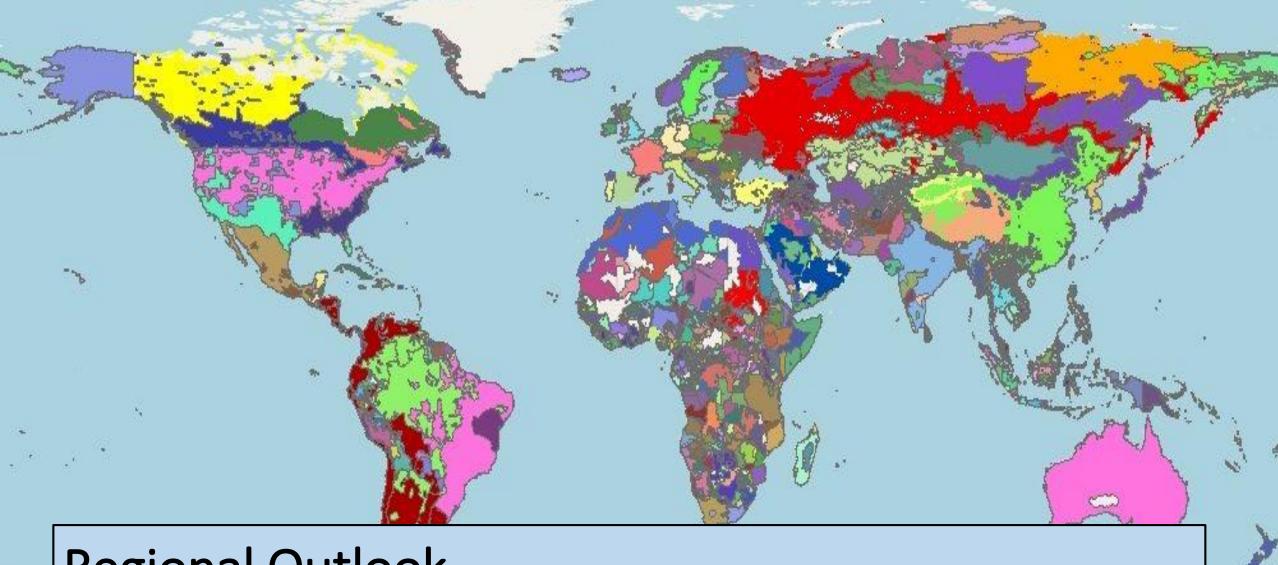


Electronics & Media



Fashion





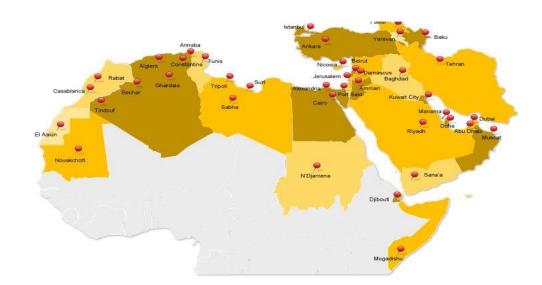
Regional Outlook (Revenue covered USD Billion, 2015 - 2020)

North America Europe Asia Pacific





Middle East and Africa









Confused What to Dropship





Will discuss About Some of the Best Selling Dropshipping Products





Products that are under



• Examples include: Keychains, stuffed toys, jewelry, smartphone covers, pet products.







Products that are rare to find.





Top Trending Dropshipping Niches

















3. Lifestyle Niche













4. Beauty and Health



5. Drones And Accessories



These are the 5 trending dropshipping niches!

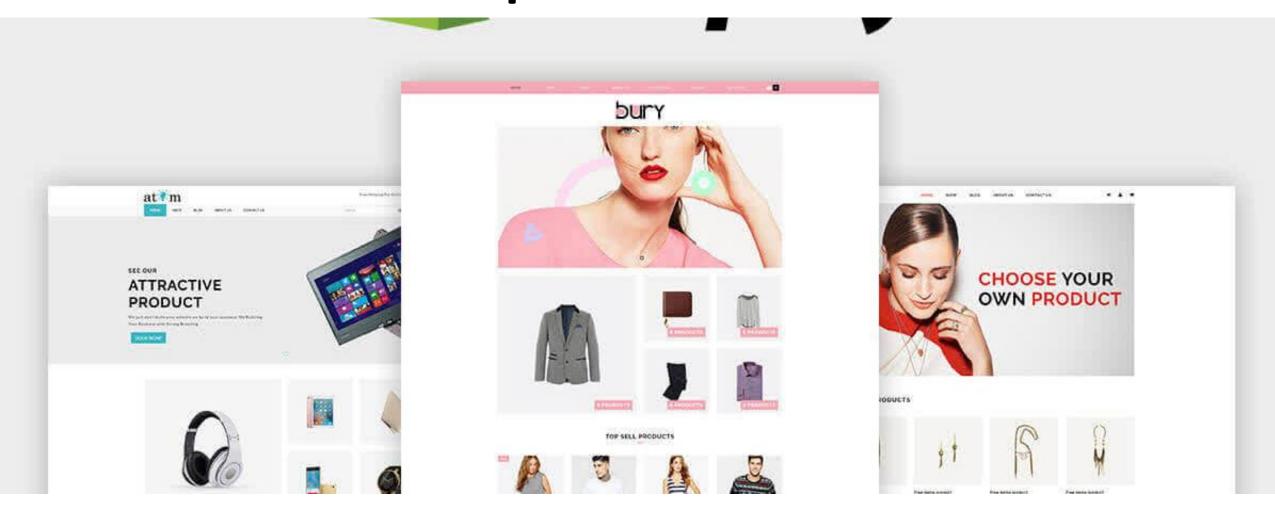




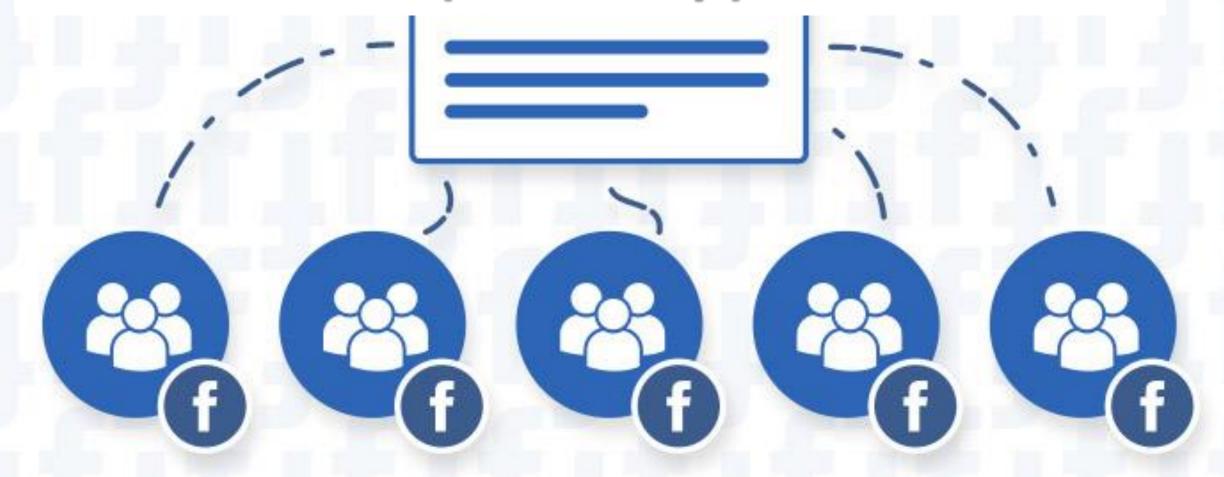
How to Find Best Dropshipping Products?



You can now find top selling dropshipping products from most trendy product finding platforms.



Best Dropshipping products (FB Group)



Shopify Dropshipping www.shopify.com/

The world needs independent businesses. <u>Learn about the actions we're taking to address the impact of COVID-19</u>



Features >

Examples >

Learn v

About

Pricing

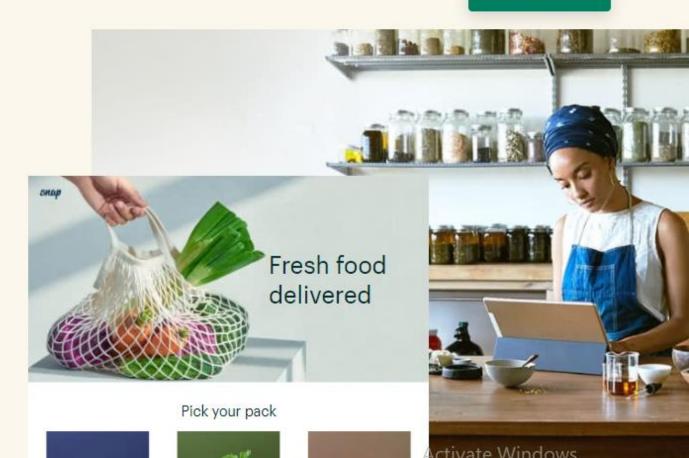
Log In

Start free trial

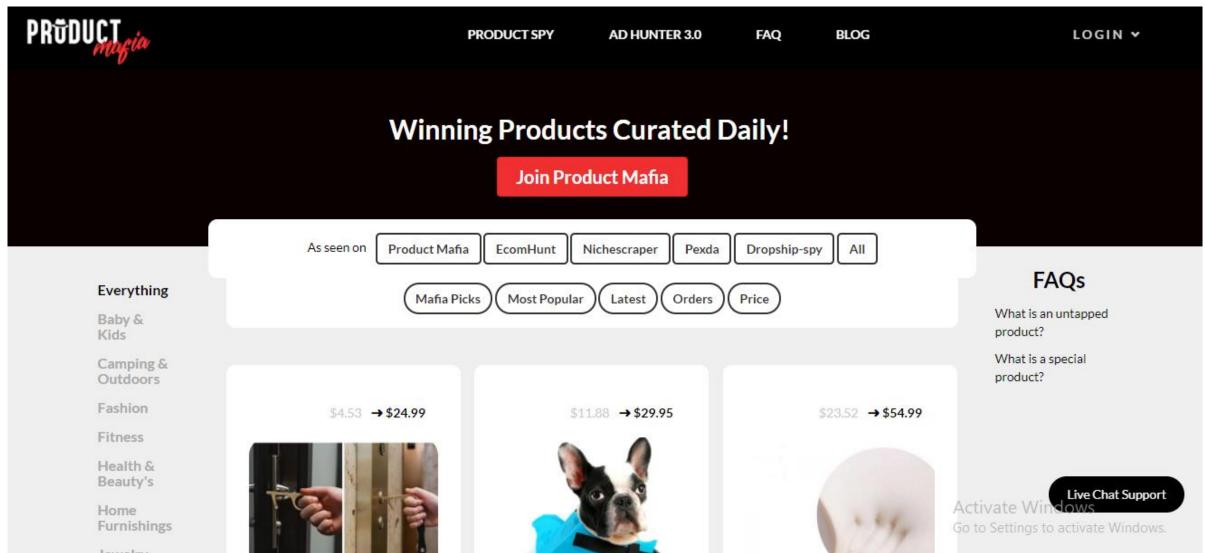
Build an online business—no matter what business you're in

Enter your email address

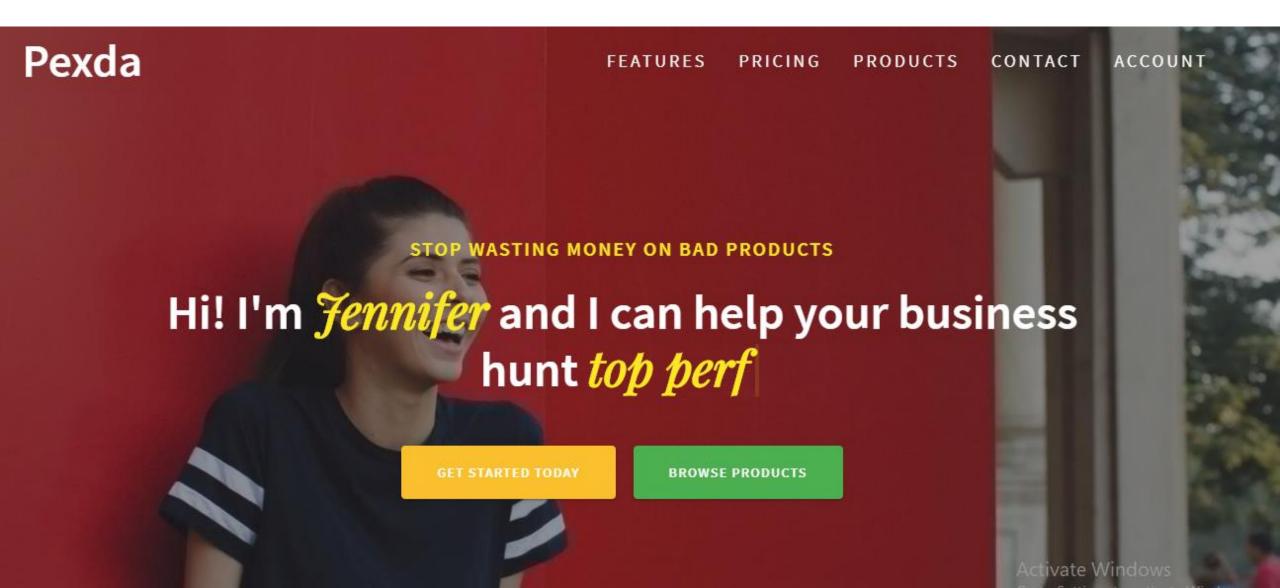
Start free trial



Product Mafia www.productmafia.com/

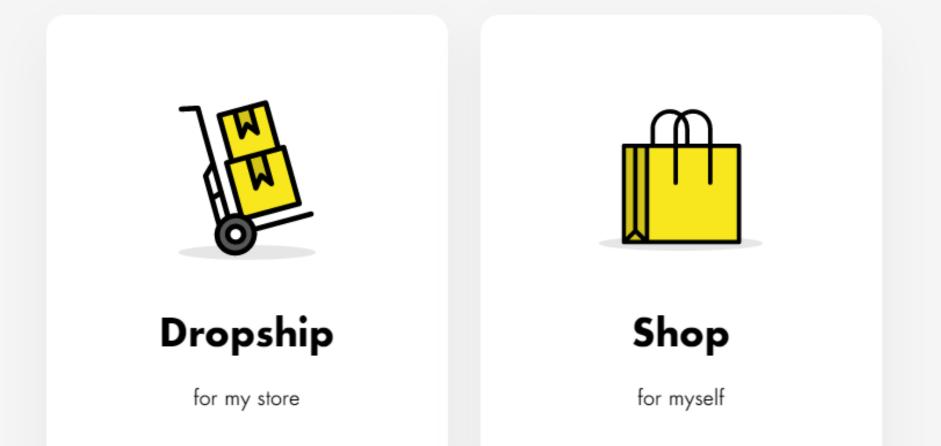


Pexda www. pexda.com/



Thieve www.thieve.co/

Lets get started...

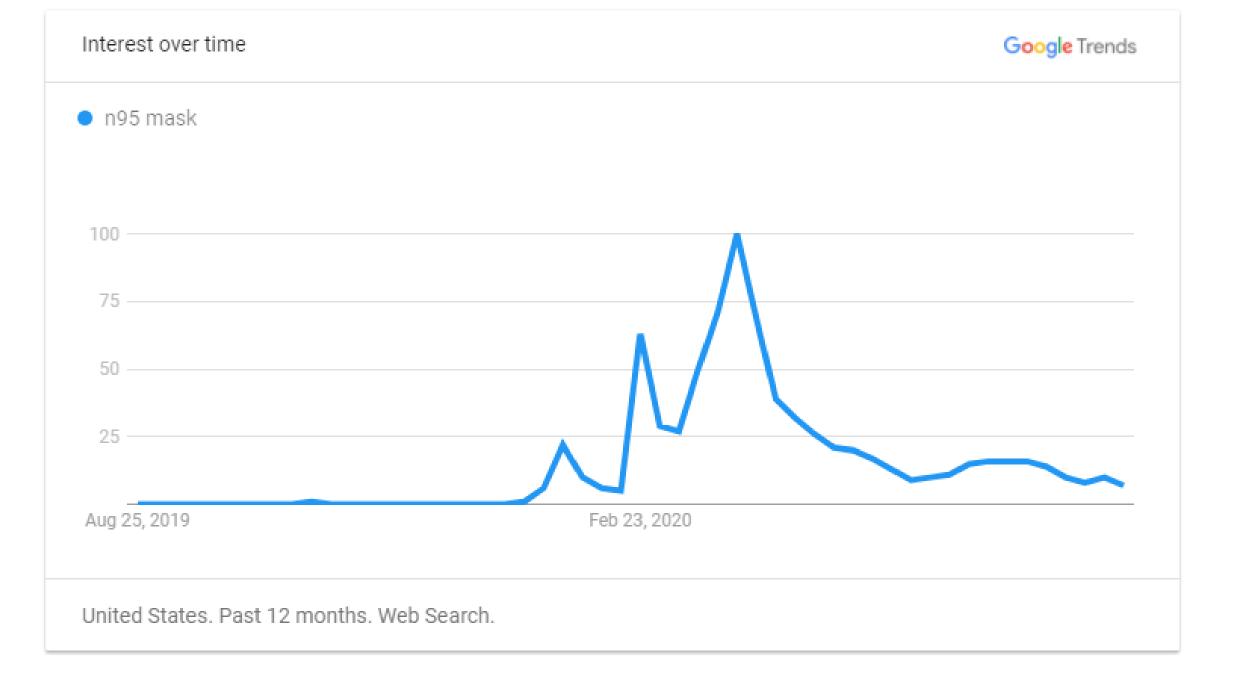


BEST DROPSHIPPING **PRODUCTS** 2020



1. N95 Respirator Mask

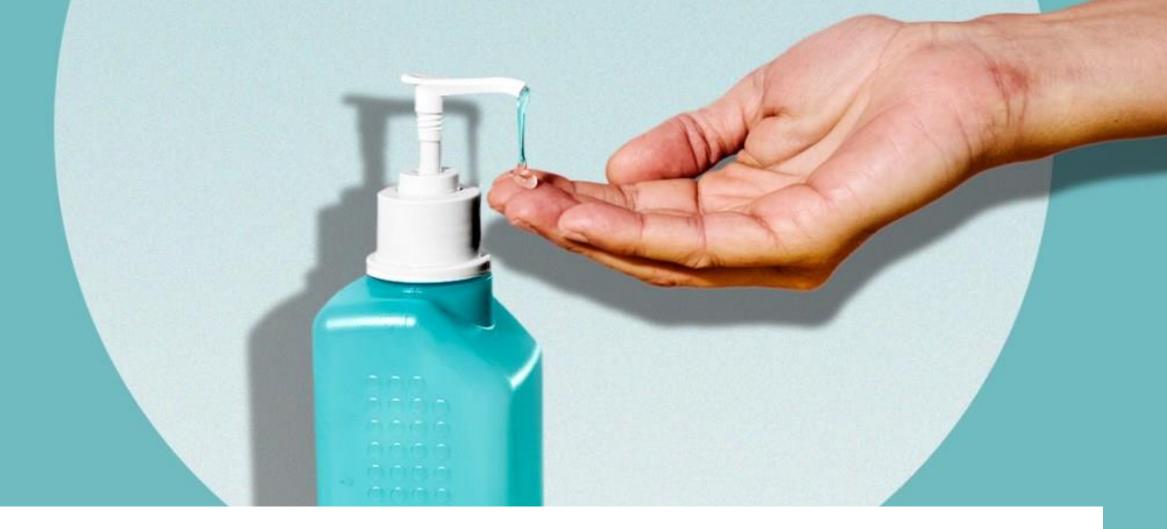




Price

• \$2-\$5

- Guangzhou Harley Commodity Company Limited
- Suzhou Sanical Protective Products Manufacturing Co., Ltd.



2. Hand Sanitizer

0000

Price

• \$1-\$5

- Hangzhou Huiji Biotechnology Co., Ltd.
- Colornow Cosmetic Limited.

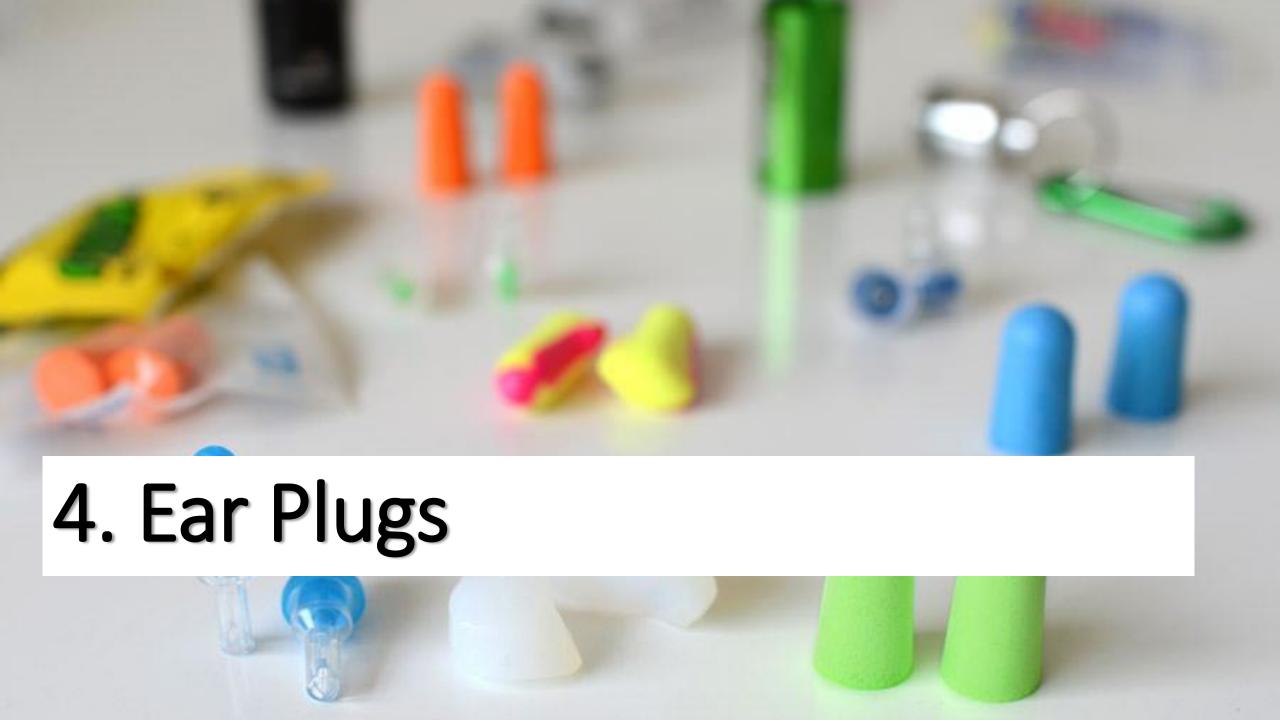
3. RC Car



Price

• \$28-\$150

- Shenzhen Lanke Interactive Intelligence Co., Ltd.
- Shenzhen Skyline Toys & Gifts Ltd.



Price

• \$0.01-\$0.10

- Jiangyin Sian Plastic Protech Co., Ltd.
- Shenzhen Huwang Silicone Rubber Products Co., Ltd.

5. Melatonin Tablets



Price

• \$1.5 - \$10

- Guangdong Yichao Biological Co., Ltd.
- Deltha Pharma Societa a Responsibilita Limitata

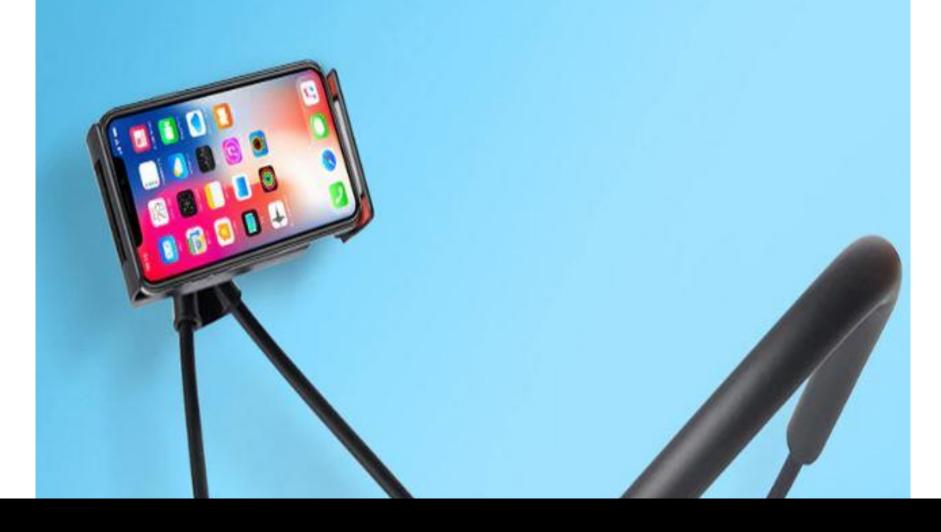
6. Slime



Price

• \$3-\$15

- TopSlime Store
- vnail Official Store



7. Neck Phone Holder

Price

• \$15-\$25

- Roooling Store
- Ele Supermarket Store



8. Magnetic Charging Cable

Price

• \$8-\$15

- Essager Official Store
- Floveme Official Store

9. Posture Correction Belts



Price

• \$10-\$20

- HealthDirect Store
- Aliexpress store

10. Portable Mini Air Conditioner



Price

• \$8-\$12

- Chinese kitchen appliances Store
- UKLISS Store

11. Waterproof Shoe Protectors



Price

• \$2-\$5

- Jackshibo Official Store
- Giantex Official Store

12. Mineral Rich Magnetic Face Mask





Price

• \$5-\$20

- BaLaLa
- Anne_Shop



13. Wireless Charger

Price

• \$10-\$15

- PZOZ Official Store
- ROCK Official Store

14. Car Phone Holders



Product Analysis

Price

• \$1-\$5

- Ankier Store
- JKING Official Store

15. Scalp Massager



Product Analysis

Price

• \$3

- Make up Club Store
- Elera Healthy Store

16. Digital Infrared Thermometer Gun



Product Analysis

Price

• \$15-20

- Moonar Store
- Mommybaby Store



17. Beauty/hair Salon Decor





- Price
- \$5

- We Shopping
- Creative Home

18. Legs for Drones





- Price
- \$10

- MomBaby
- Eachine

19. Roller Elliptical Massager





• \$1-\$3

- Suchens Store
- Cosmetic Diary



20. Adjustable Nylon Rope Pet Cat Leash

Product Analysis

Price

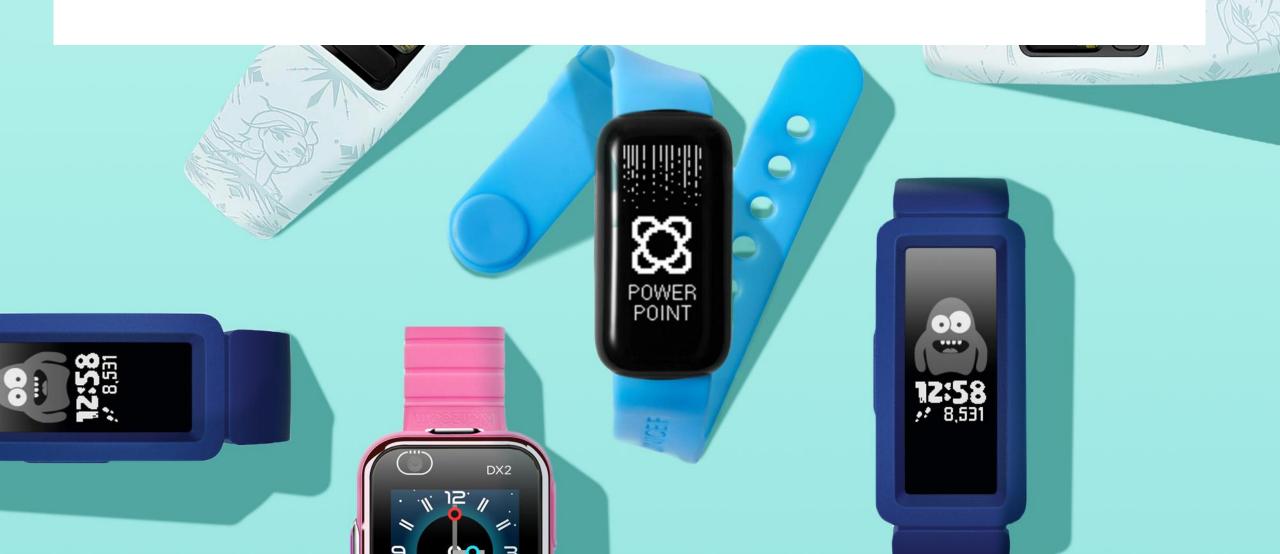
• \$2-\$3

- Yiwu Pet Supplier
- Sydzsw Pet Supplier

Other Niches with Good Potential











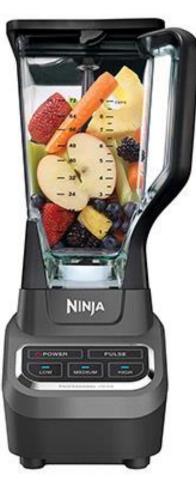
Teeth Whitening Kits





Smoothie Blender







Smart Watches









Security Camera



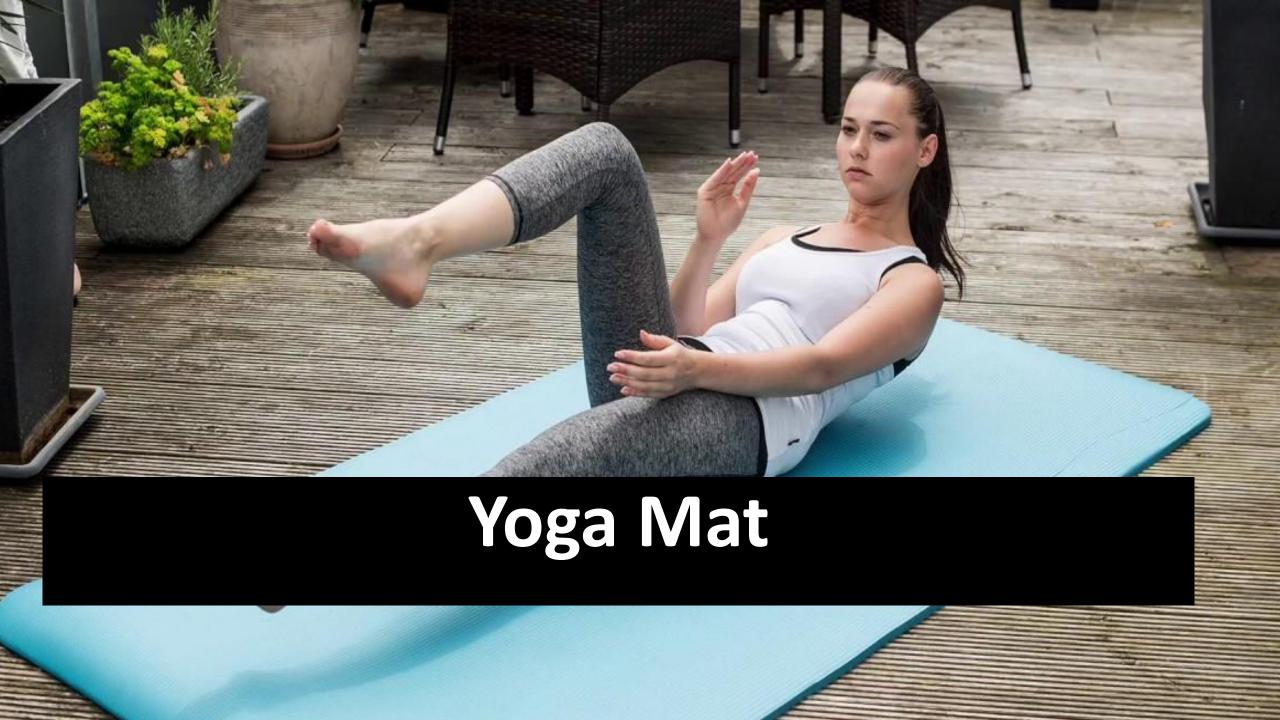
Anti-aging Cream











Wiper Blades





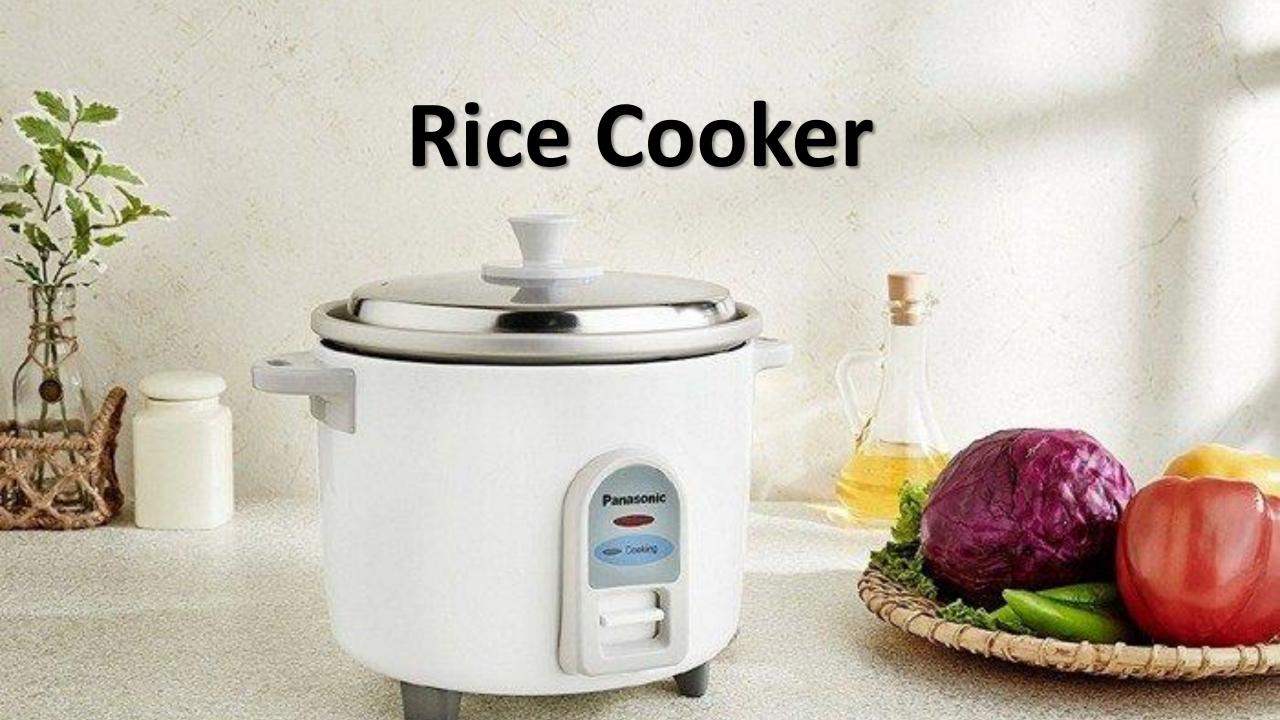


Sunglasses















List of websites to Find Products to Dropship







AliExpress

Smarter Shopping, Better Living!

X Women's Fashion

Men's Fashion

Phones & Telecommunications

Computer, Office & Security

Consumer Electronics

Jewelry & Watches

Home, Pet & Appliances

A Bags & Shoes

Toys , Kids & Babies

car muebles de cocina earings set oneplus 7t pro van gogh veithdia

Flash Deals LIVE New User Zone

Brands Shopping Week

Thousands of new arrivals!

Snap them up at up to 50% off

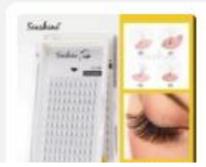


Brands Shopping Week

Thousands of new arrivals!

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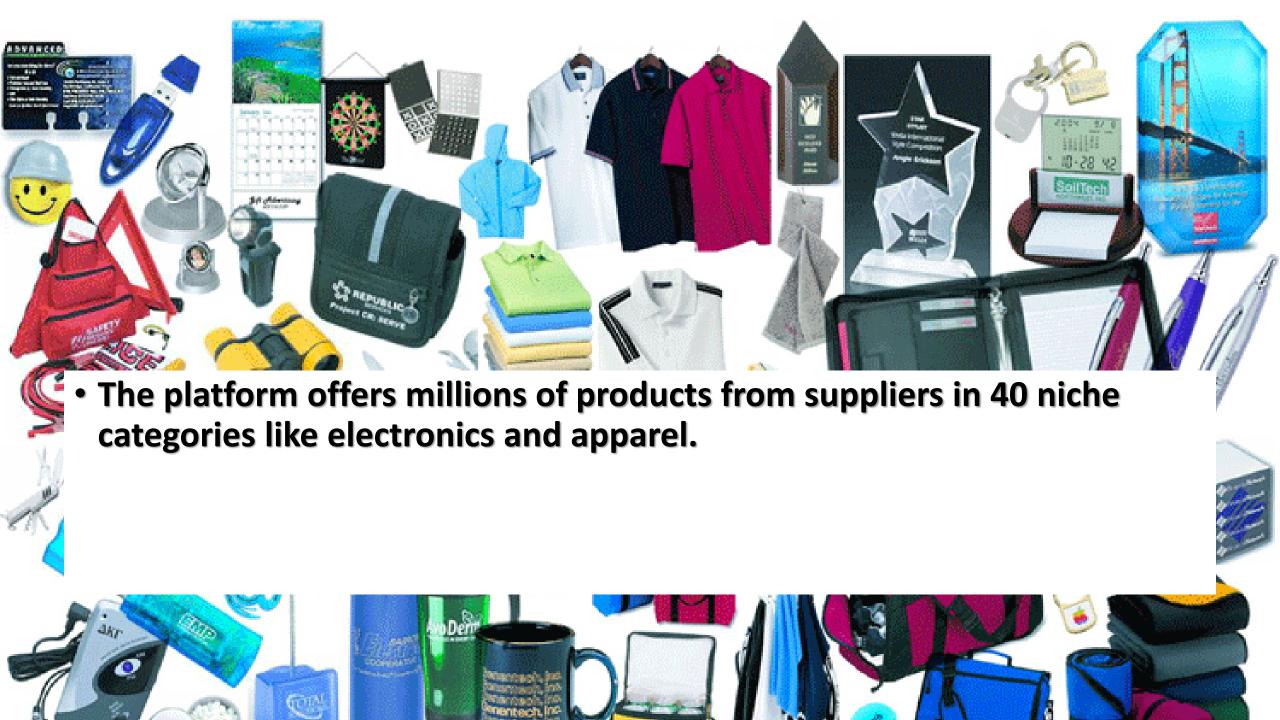


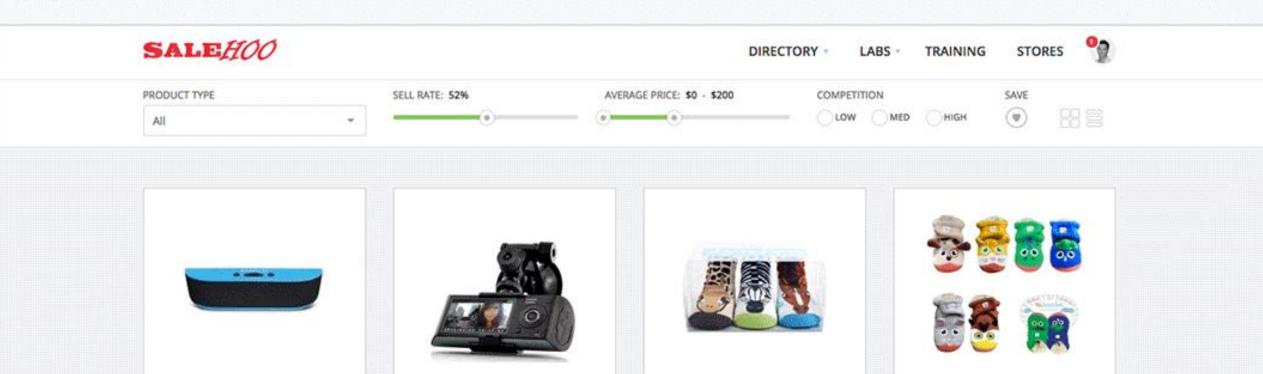






AliExpress is a wholesale and dropshipping platform





Salehoo











 SaleHoo is a wholesale supplier directory that connects dropshippers to suppliers.

MegaGoods



FREE SHIPPING ON SELECTED ITEMS

Look for this icon Free Shipping



Contact Us (800) 788-7618

member login

Home

Products

F.A.Q.

Sign Up

About Us

Contact Us











product search:

Go

- NEW ARRIVALS
- Top 25 Sold Items
- Specials/Closeouts



 MegaGoods is a distributor and dropshipper for goods like clocks, cameras, kitchen appliances, televisions and bluetooth products.

member lo F.A.Q. **About Us** Home **Products** Sign Up Contact Us











product search: Go

- **NEW ARRIVALS**
- Top 25 Sold Items









o Oberlo







 You don't need upfront investments to get the products.



Pay after you sell.





Spocket

Top dropshipping suppliers of original US/EU products

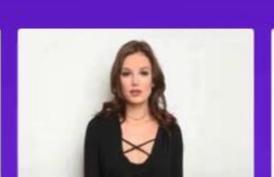
Spocket allows you to choose the best products to sell from thousands of dropshipping suppliers all over the world.

Enter your email address

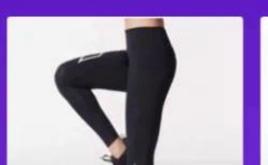
Start free trial

Forever Free Plan. No Credit Card required.











Choose the best products to sell from thousands of dropshipping suppliers with Spocket.

My Orders (6)



Retail Price (usd)

\$35.00

By Celeste

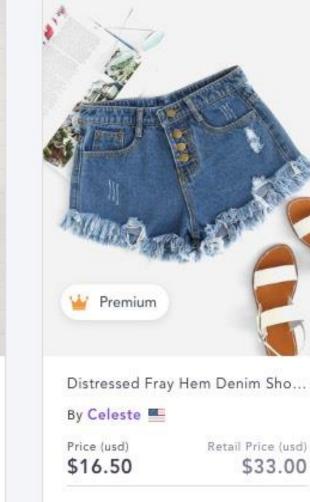
Price (usd)

\$14.00

Help Center

My Shop

Settings



Retail Price (usd)

\$33.00

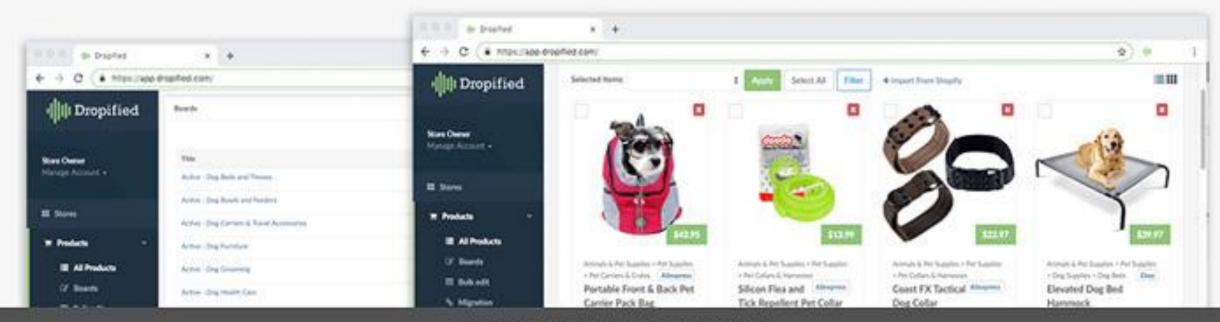


Dropified

Dropified APP



Dropified Dropshipping Software gives you ALL you need to list & fulfill



DROPIFIED INTEGRATES WITH...







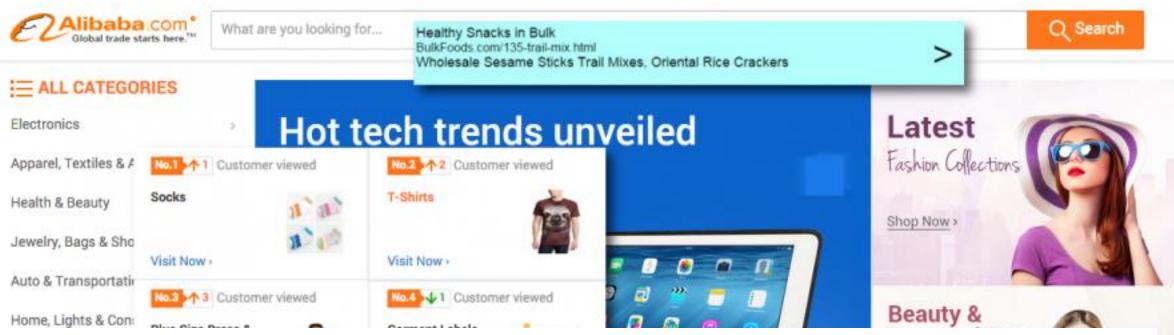


 Helps to find Top Selling products on your eCommerce store



 Dropified helps automate your drop shipping business.





• Wide Selection of Products from Verified Supplier.







•2 Million+ Prequalified Suppliers.

Doba



Enterprise Hot Products Features Pricing Be a Supplier & LOGIN

14-day Free Trico

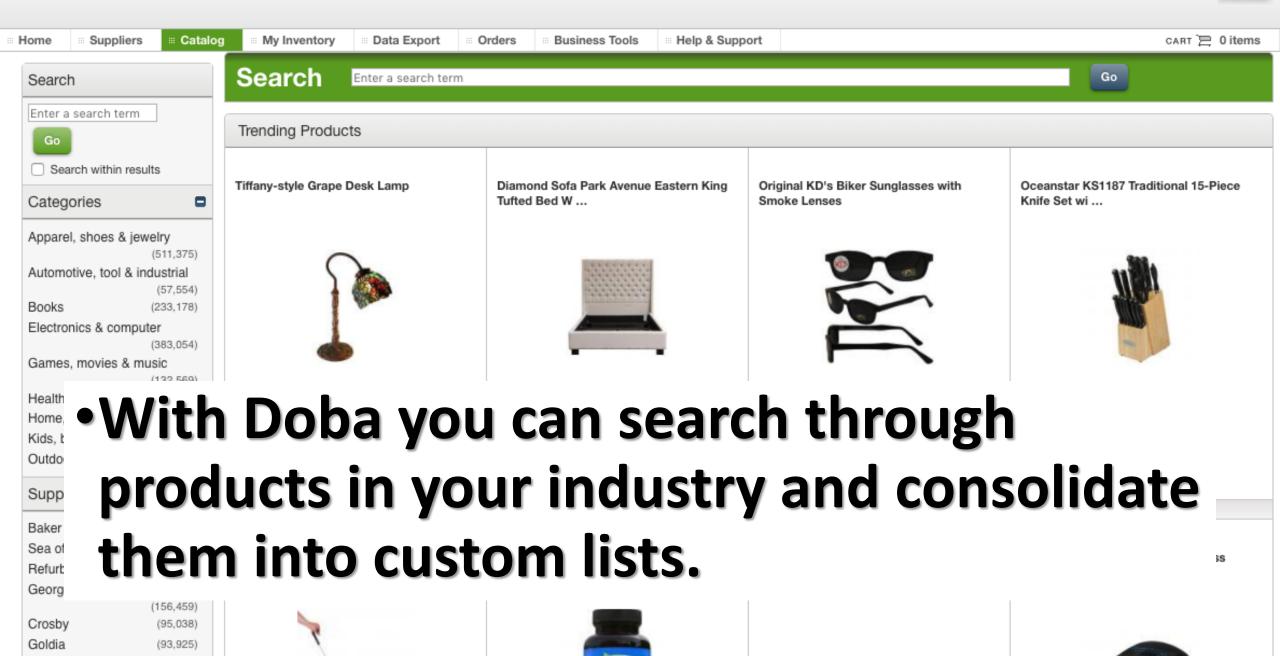




GEMaffair

(83,346)

Retailer ID is:



Doba having 20k online retailers



SIGN UP COST OF COMPANIES

Company	Product Category	Sign Up Cost
AliExpress	General	Free Sign Up
Salehoo	General	\$67/Year
Doba	General	\$29/Month
WorldwideBrands	General	\$249 (One-Time Fee)
Wholesale Central	General	Free Sign-Up
Sunrise Wholesale	General	\$99/Year
MegaGoods	General	\$14.99/Month
InventorySource	General	\$50/Month

E-COMMERCE PLATFORM FEATURES

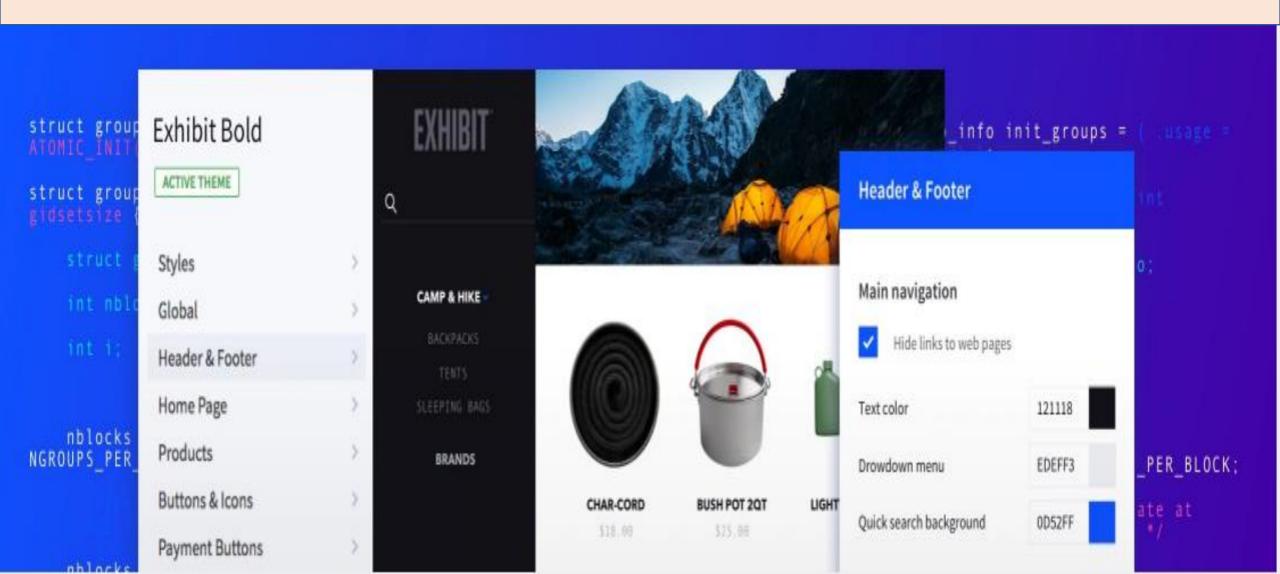






The industry's most versatile solution for advancing your commerce experiences

DELIVER DIFFERENTIATED COMMERCE EXPERIENCES



STOREFRONT DESIGN

skygarden

CATEGORIES ~

Search for products, categories or shops

Log In (52)







Present **Your Products** to Millions

Open a Shop Now >



\$ Pay with MPesa Online OR Upon Delivery



24/7 Kenyan-based customer service



Same Day Delivery on All Nairobi Orders

Deals of the Month









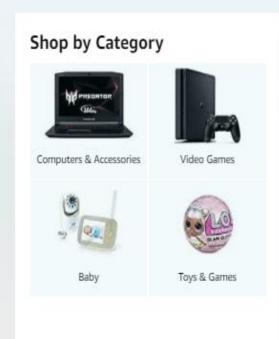


Today's Deals Customer Service Gift Cards Registry Sell

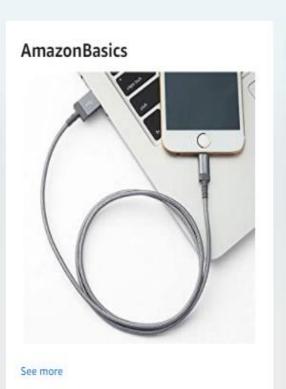
Amazon's response to COVID-19

We are delivering to your region with limited shipping options. Please expect extended delivery time. Learn more.

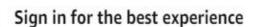




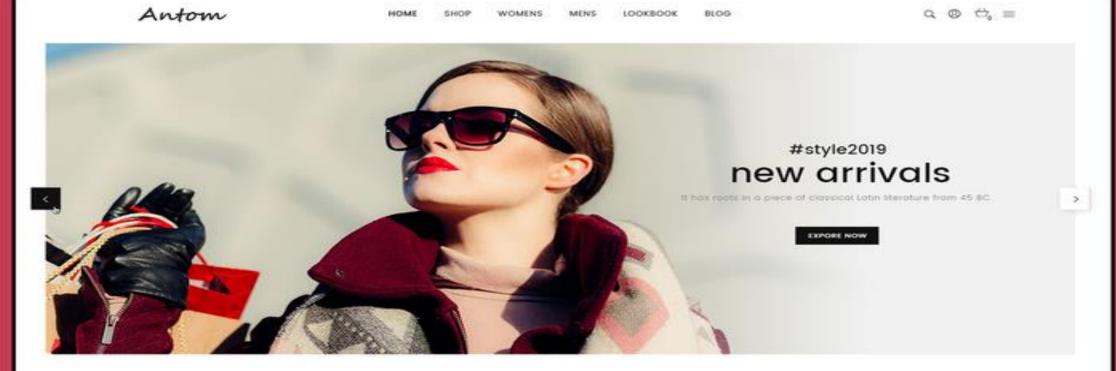
Shop now







Sign in securely



Welcome to Antow fashion!







OUR PRODUCTS

Page Builder Visual Editor



Pricing Templates Demo Contact Account



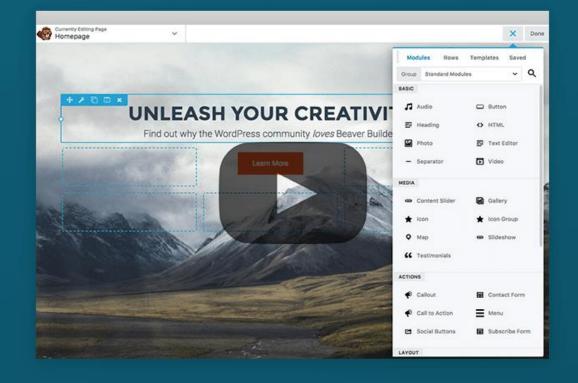
Checkout

Awesome Software, Great Support, and a Helpful Community.

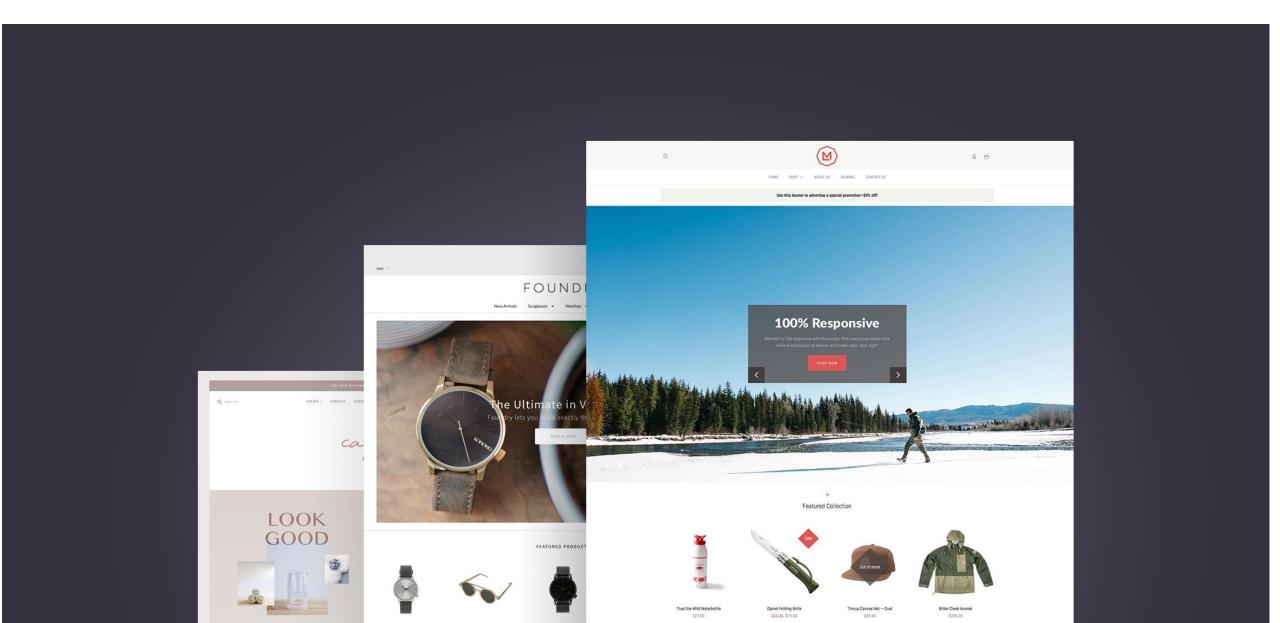
Beaver Builder is the WordPress page builder you can trust with your business. Take control and join over 1,000,000 websites built with Beaver Builder.



https://www.wpbeaverbuilder.com/?fla=101



THEME CUSTOMIZATION



<a href="https://www.clarity-ventures.com/ecommerce/-all-features/intuitive-checkout-that-converts/single-page-checkout-t

CLARITY

Solutions V

Services v

Resource Center

Our Work

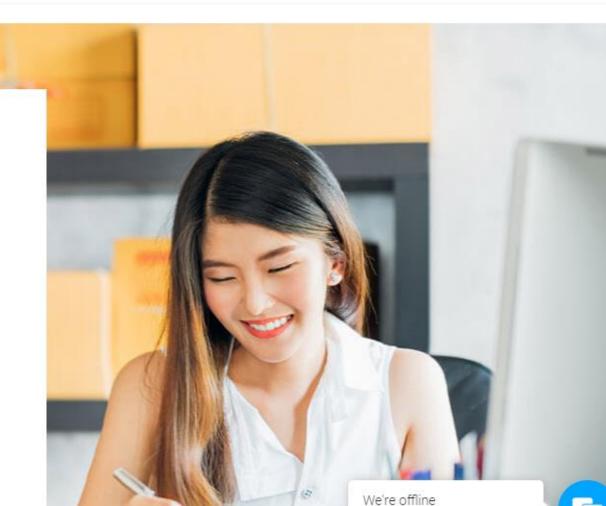
Company ~

Get A Quote

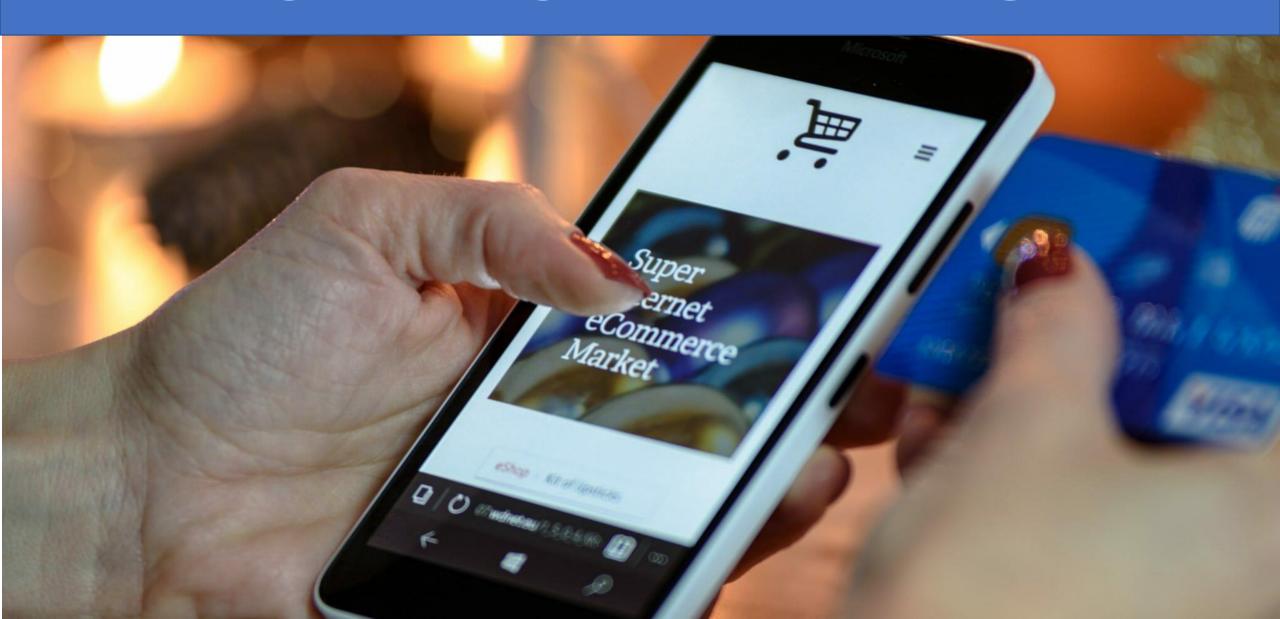
eCommerce Checkout Solutions

89% OF SHOPPERS THAT DON'T LIKE YOUR CHECKOUT PROCESS WILL NOT RETURN AGAIN FOR A MONTH

Work With Us



MOBILE OPTIMIZATION





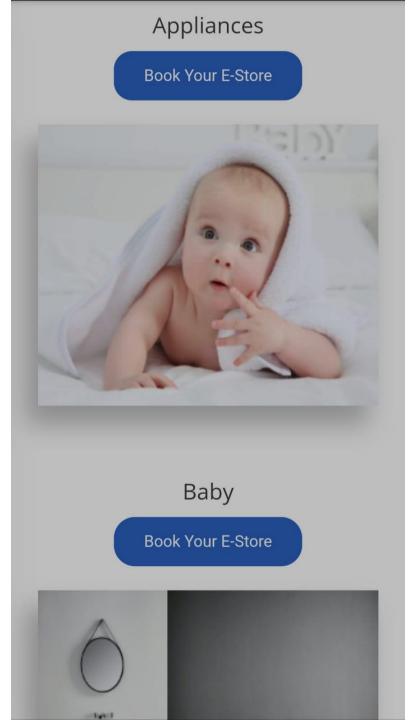
What Is Niche?

Niche is a distinct segment within the market, generally a targetable part of a market where the customer demand is still unmet. When opening up an E-commerce, affiliate venture, your success can depend on finding the right niche in the market to fill

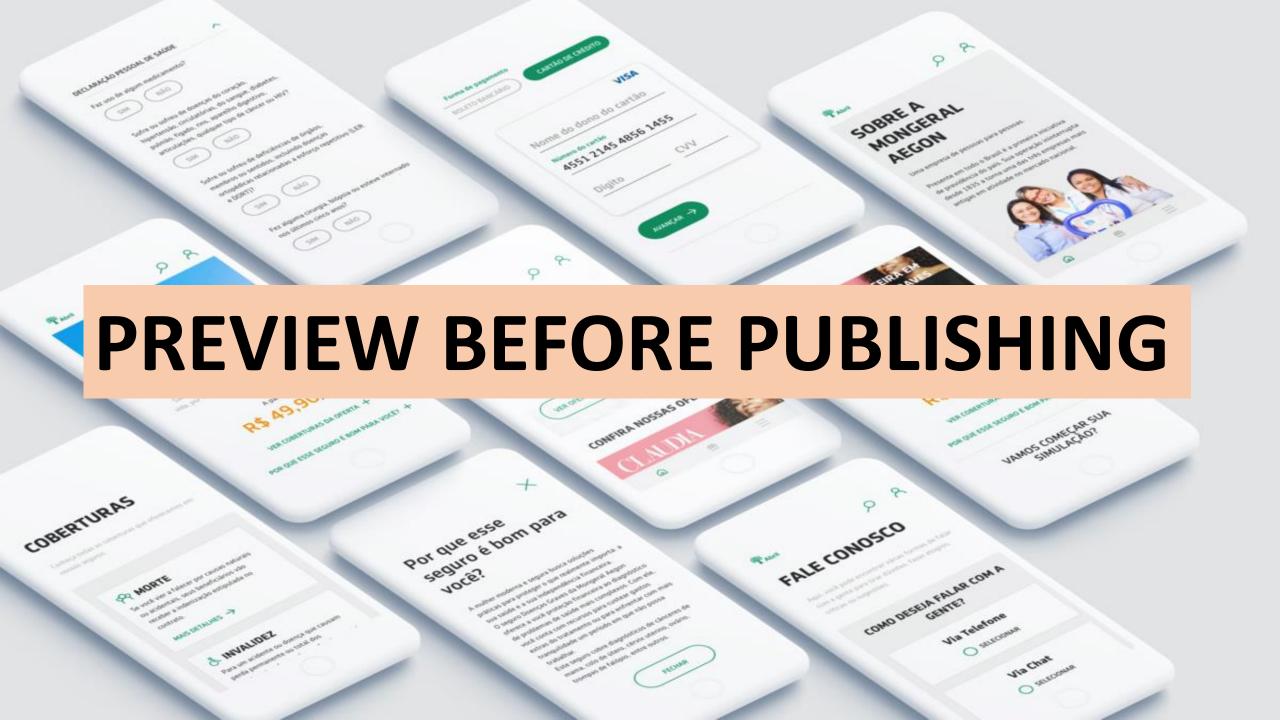


Choose Your Niche

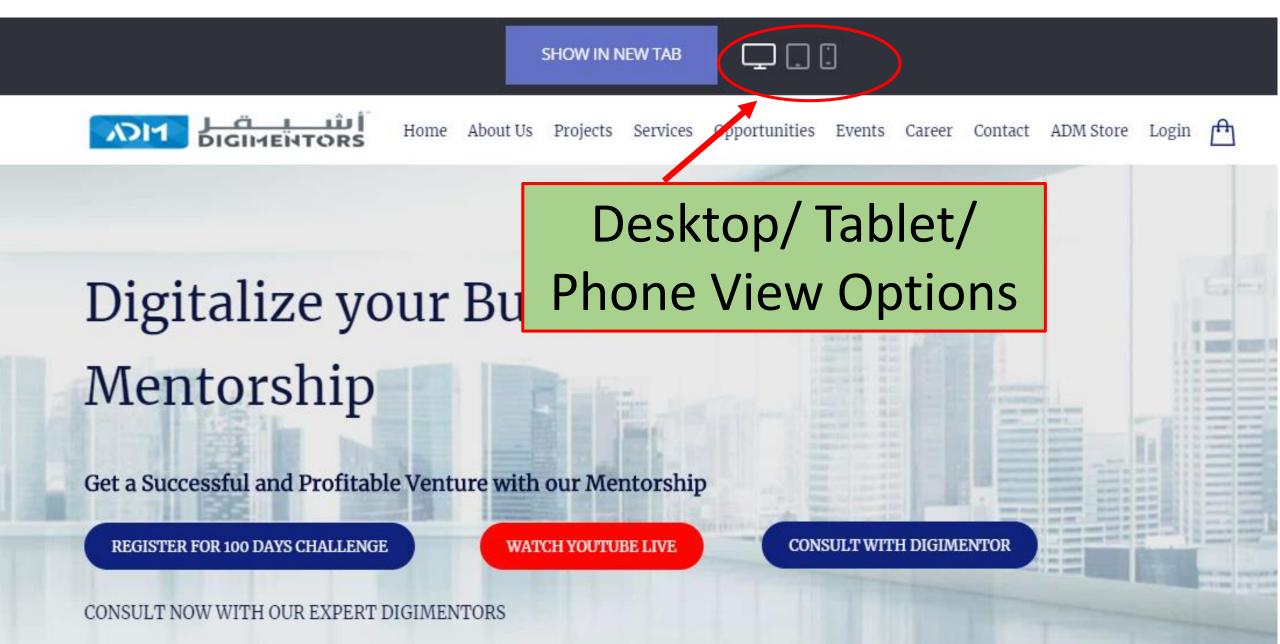




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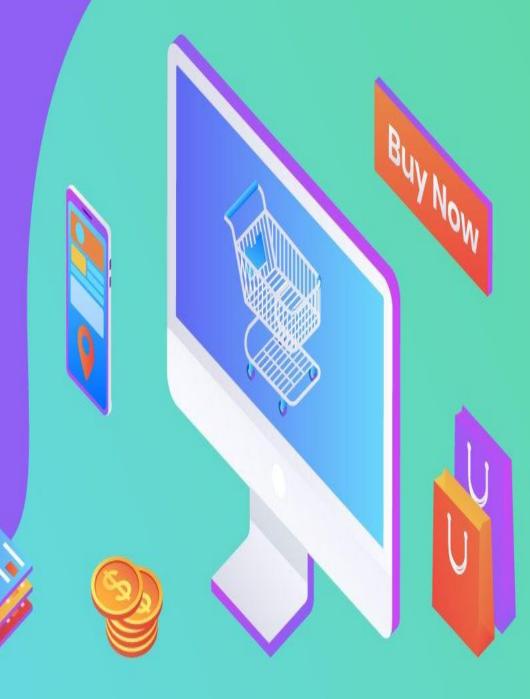


https://admwebsitebuilder.com/





STOREFRONT CONVERSION













Create over 70+ native discount and promotions no scripting required















Save up to 20%

Save 20% on Motion Sensor Lights

Clip Coupon

Save up to \$4.00

Save \$4 on Colorful Clasp Folders

Clip Coupon

Save up to \$8.00

Save \$8 on Homitt 58inch Grill Cover

Clip Coupon

Save up to \$10.00

Save \$10 on VIVIMAGE Explore 2

Clip Coupon

Save up to 5%

Save 5% on Cleaver Knife

Clip Coupon

Save up to 5%

Save 5% on reusable gallon bags 7 pack

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Smart Home [see all]















Save up to \$2.00

Save up to 5%

Save up to 5%

Save up to \$2.00

Save up to \$2.00

Save up to \$5.00







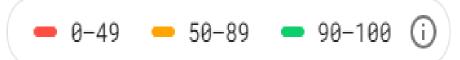
Give your store blazing-fast speed with Google Cloud Platform infrastructure, Google AMP and Akamai Image Manager built-in.

SITE SPEED OF SHOPIFY

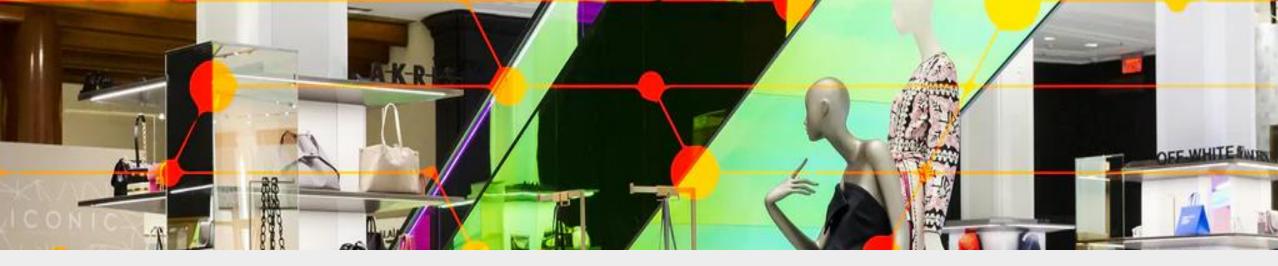
https://www.shopify.com/



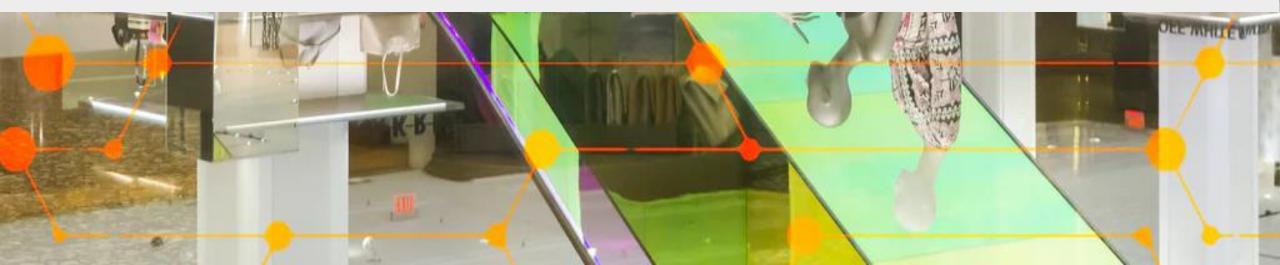
https://www.shopify.com/







Use drag-and-drop functionality, custom product recommendations and headless commerce APIs to customize your merchandising.



DIGITAL WALLETS



Make it easier for your customers to pay with dozens of digital wallets like Apple Pay, Amazon Pay, PayPal One Touch and more.



Customer Information

Billing Details

Payment Method

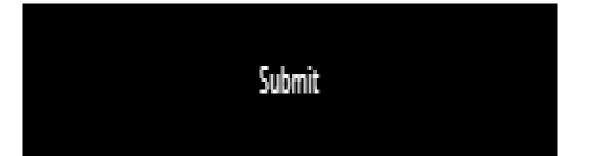




Bank Transfer

ACCOUNT NAME:ASHGHAR DIGIMENTORS ACCOUNT No.:0005-346744-301 IBAN :QA39 ABQQ 0000 0000 0005 3467 4430 1 SWIFT CODE: ABQQQAQA BANK NAME:Al Ahli Bank BRANCH: Crowne Plaza, Doha, Qatar.

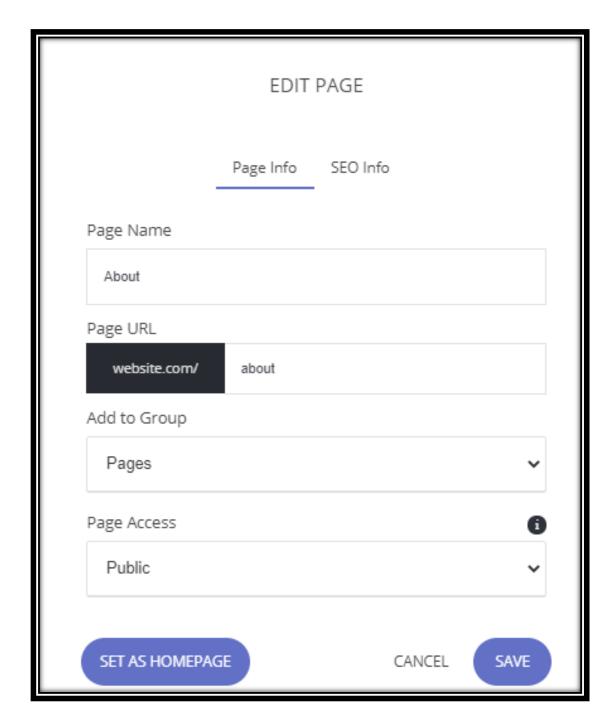
Payment Method * Bank Transfer Cash Wire Transfer Credit Card/Debit Card Paypal Digital Payments

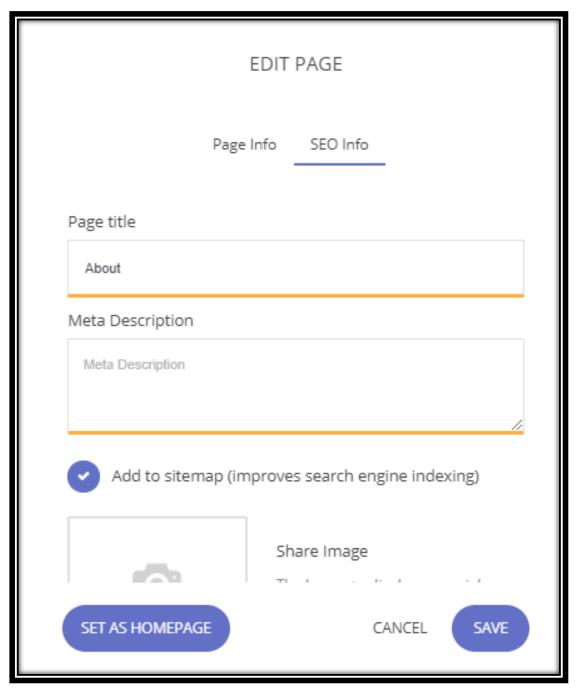






Get more traffic with customizable, SEOfriendly URLS, and out-of-the-box Metadata and robots.txt editing.





FACETED SEARCH



Faceted search built off of Elasticsearch, including custom field support for refined searching.



Show results for

Books

Book Awards

Goodreads Choice Awards

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Awards

Man Booker Prize

National Book Awards

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Refine by

Format

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Hardcover

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Large Print

Author

Ta-Nehisi Coates

Jeremy McCarter

Lin-Manuel Miranda

Drew Daywalt

Oliver Jeffers

Matthew Desmond

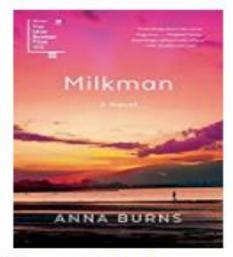
Sarah J. Maas

See more

Book Awards

2018 National Book Critics Circle Award Winners



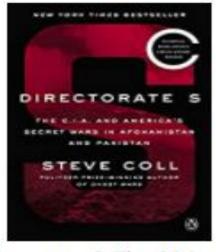


Milkman: A Novel

Anna Burns

Paperback

☆ ☆ ☆ ☆ ☆ (1,056)

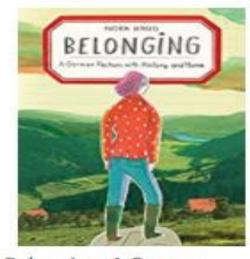


Directorate S: The C.I.A. and America's Secret Wa...

Steve Coll

Paperback

** * * (326)



Belonging: A German Reckons with History an...

Nora Krug

Hardcover



2019 Pulitzer Prize Winners







API-Driven Commerce



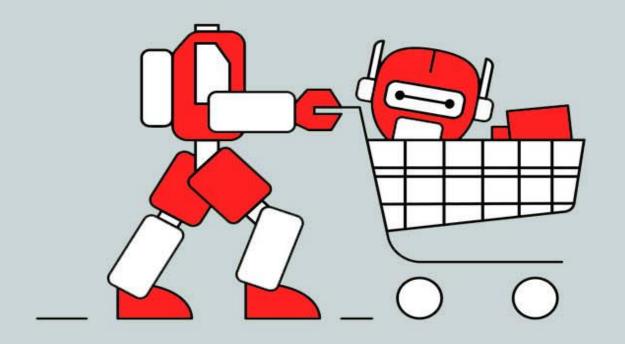
https://www.elasticpath.com/ecommerce-api#



Product ∨ Solutions ∨ Partners ∨ Resources ∨ Pricing Get in Touch

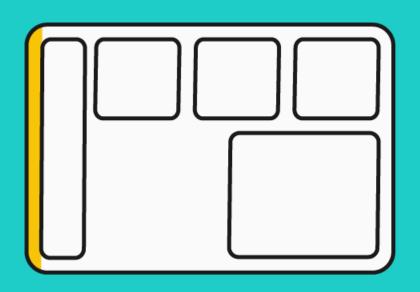
Ecommerce API Unify experiences on the leading API-first headless commerce platform psst..down here! 👏 How can we help you today?

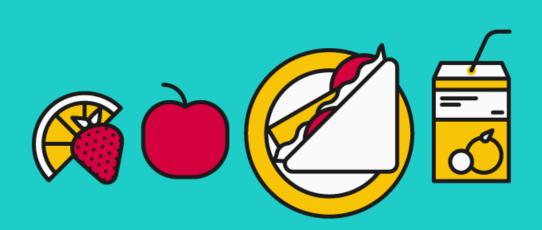
Elastic Path Commerce Cloud APIs



HEADLESS COMMERCE

Headless commerce is a separation of the front end and back end of an ecommerce application. This architecture offers brands freedom of expression to build whatever and however they want. It enables brands to enrich the customer experience.





https://www.nike.com/



COVID-19: Information about Nike stores and deliveries. View here



Acquia Digital Experience Integration

ENGLISH * SUPPORT LOGIN



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Digital Customer Experience **Management and Integration Tips**





Download this digital customer experience r Hey there 👏 Can I ask you a quick and integration report





Headless Commerce in React.js / Vue.js (F/E Framework)





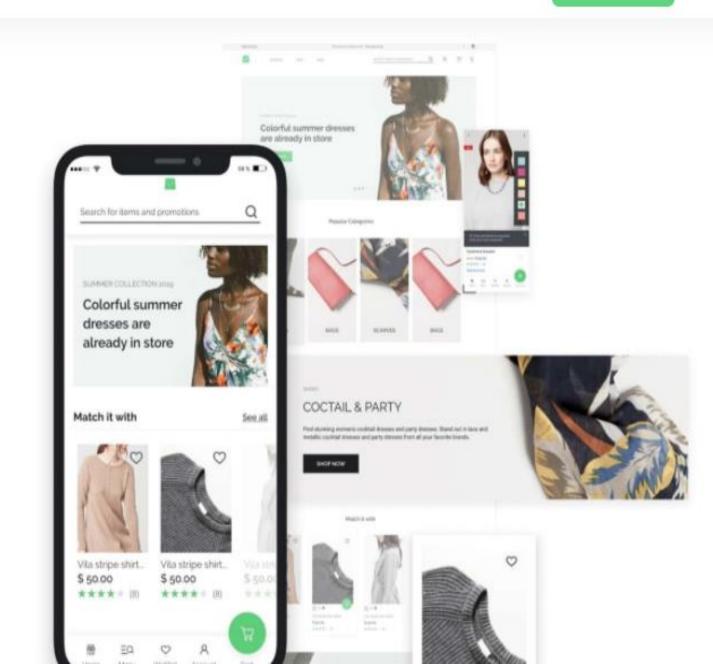


https://www.vuestorefront.io/

Limitless open-source frontend for any eCommerce

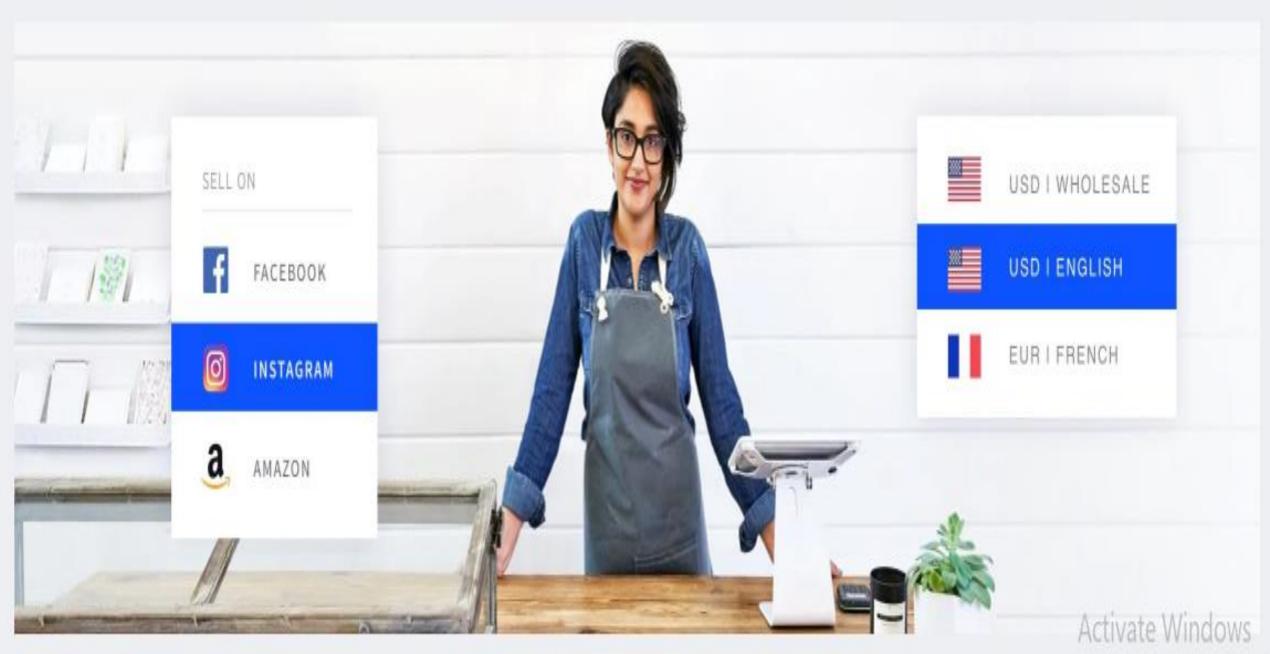
Built with a PWA and headless approach, using a modern JS stack, Vue Storefront provides shopping experiences like native apps and boosts site performance

Let's talk



Sell Everywhere, With One Platform





Go to Settings to activate

CROSS-CHANNEL COMMERCE



https://www.shopdisney.co.uk/





My Bag (0)

Search...

OFFERS BACK TO SCHOOL NEW

HOME & STATIONERY TOYS

FANCY DRESS

FASHION

GIFTS

CHARACTERS

DISNEY+

PARKS SHOP

Store Re-openings - We have introduced a number of new and enhanced health and safety measures at Disney Store. KNOW **BEFORE YOU GO.**



Back to School

From the classroom to the cafeteria, we've got the A+ essentials

SHOP NOW





Sell where your customers are shopping by integrating with top marketplaces such as eBay, Amazon and Google Shopping.



https://www.homedecorlist.com/





Search your products..

Search



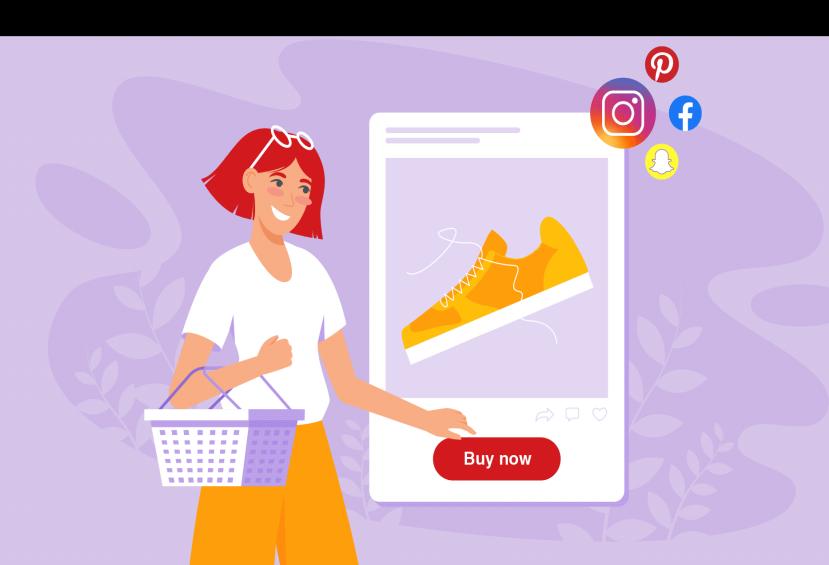






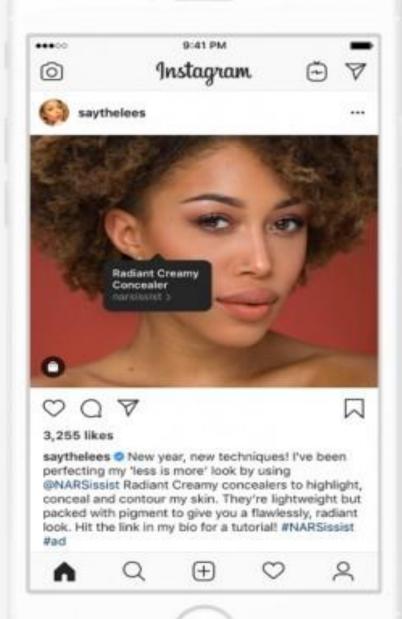


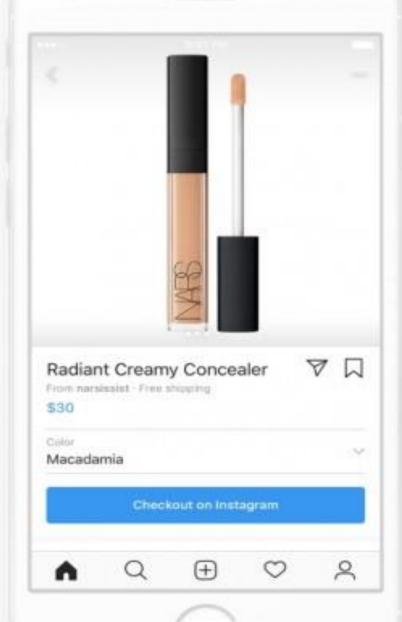
SOCIAL COMMERCE



Capture more customers on social channels with Facebook, Pinterest and Instagram integrations.





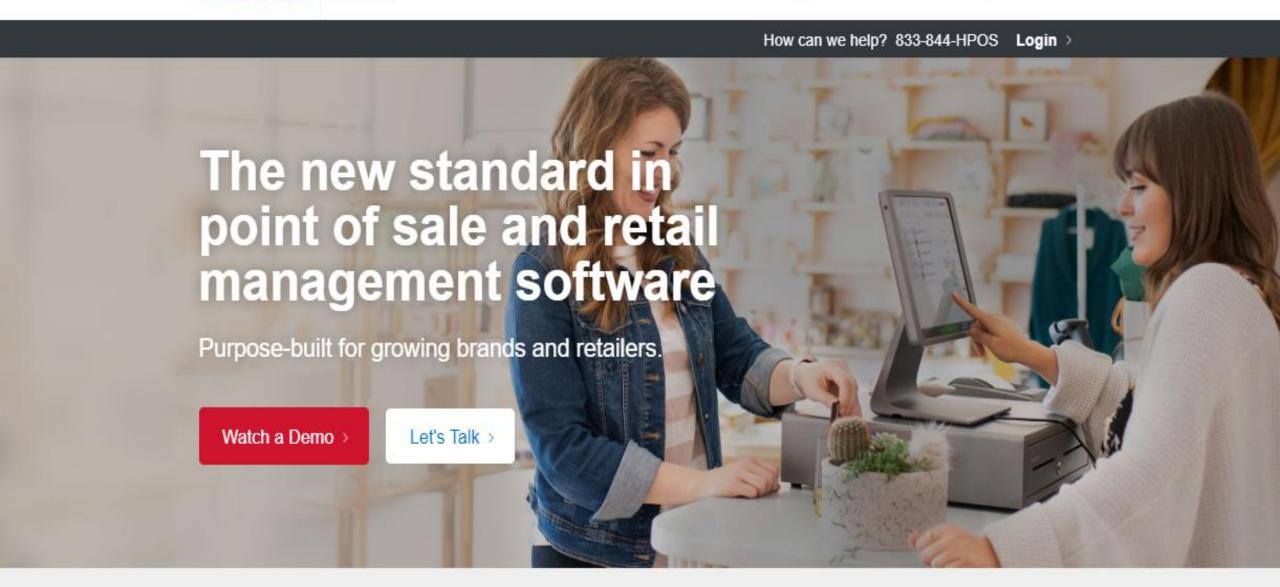


BRICK & MORTAR





Keep in-store sales automatically updated with native POS systems, including Springboard Retail and more.









Easily switch between storefronts with a single login.



https://www.nike.com/

Select your Location

Africa

Egypt
English

Morocco English Maroc Français South Africa
English

Americas

Argentina

Español

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Español

México Español Puerto Rico
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Español





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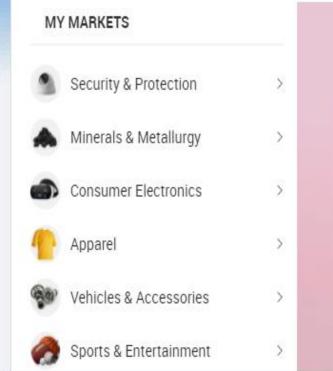
Personal Protective Equipment



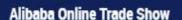




View more







Skin Care

Source Now

















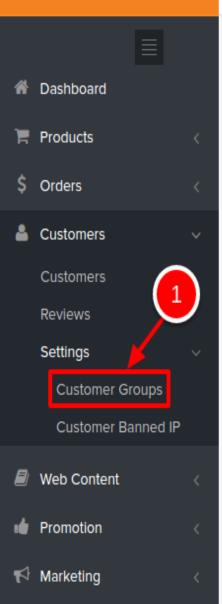


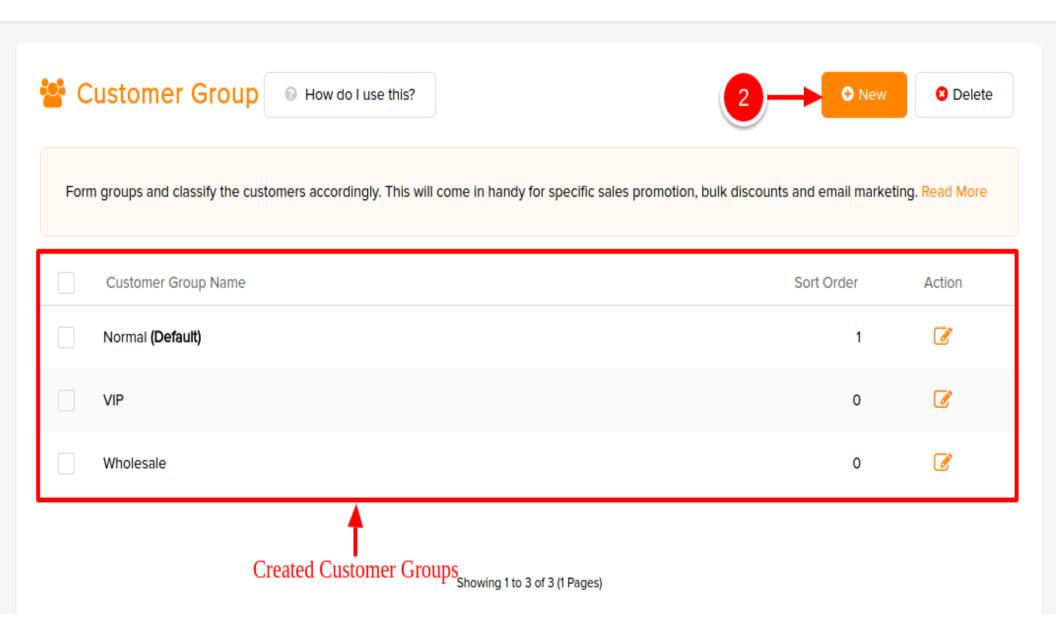
CUSTOMER GROUPS



Segment your customers for pricing, product access and promotions without having to maintain a second site.



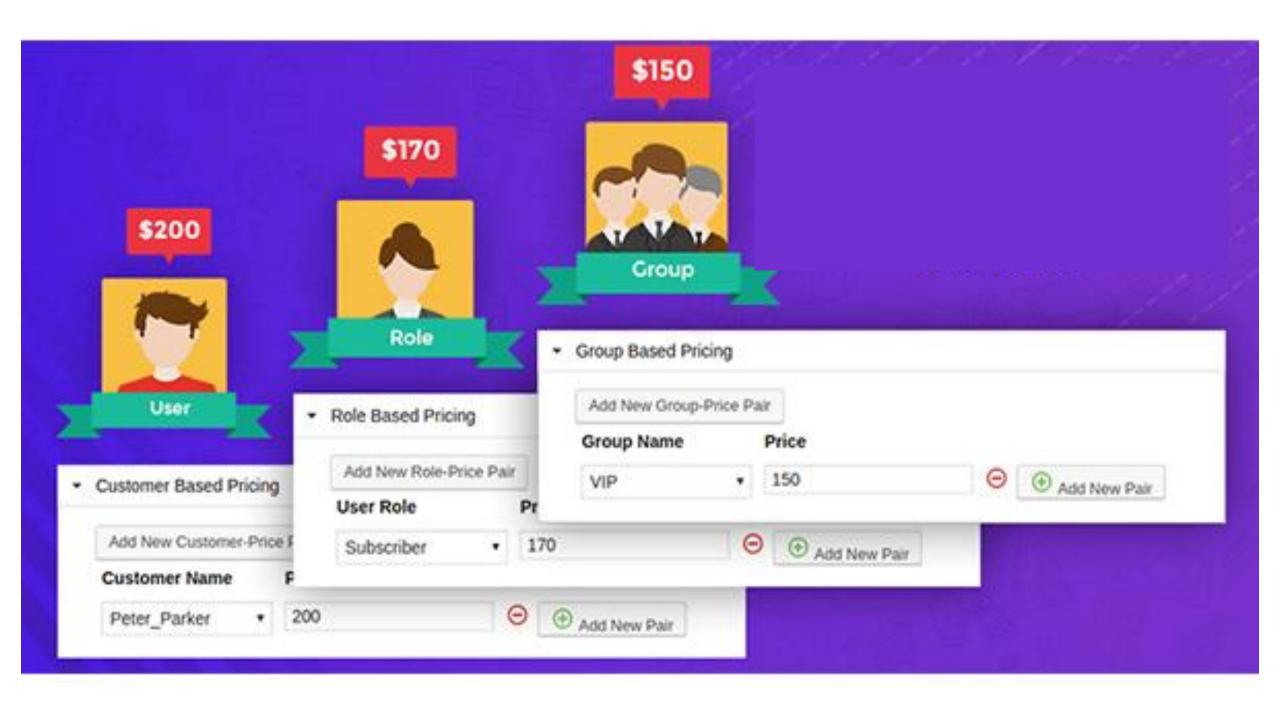




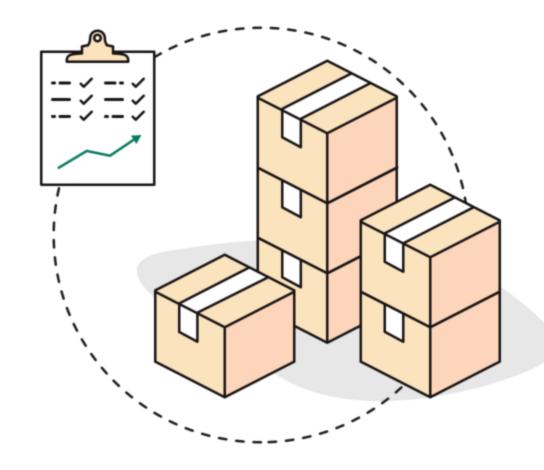


Give B2B customers a B2C-level experience with custom pricing at the SKU level for customer groups.





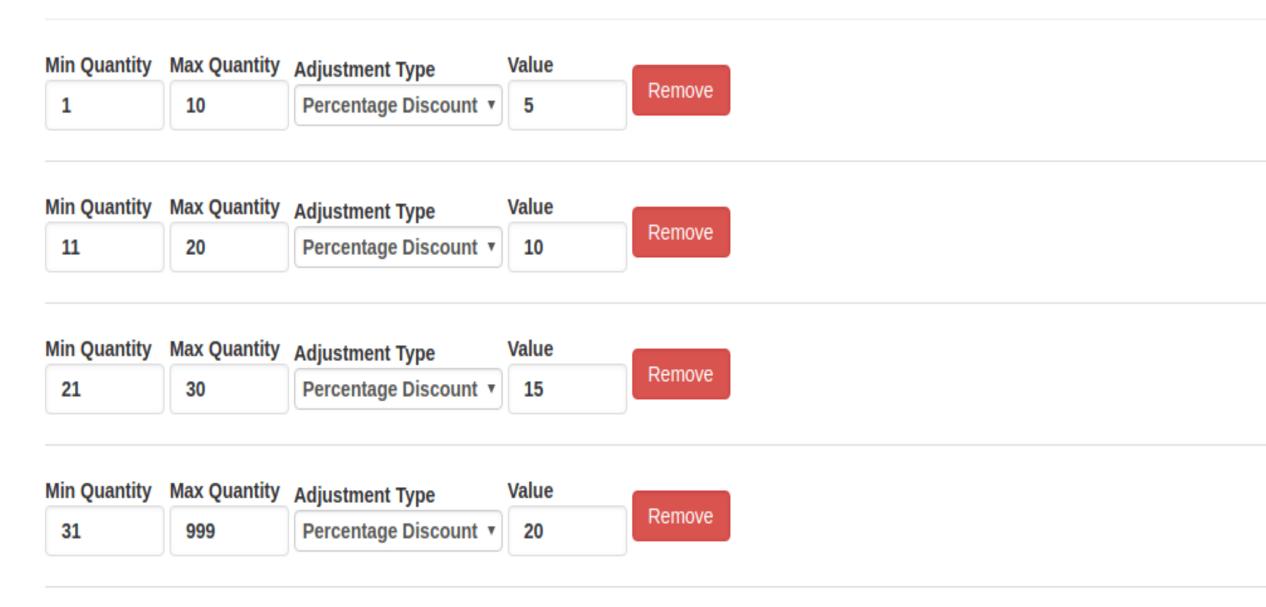




Take control of bulk pricing with customization down to the SKU level for individual customers or customer groups.

Discount





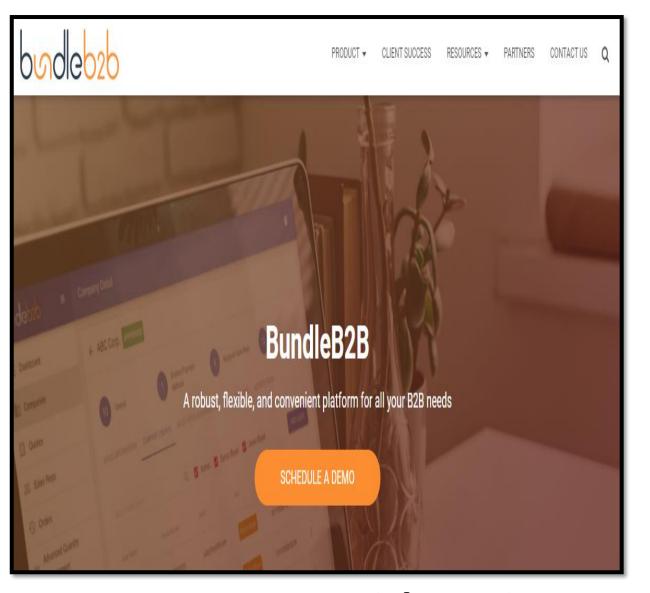


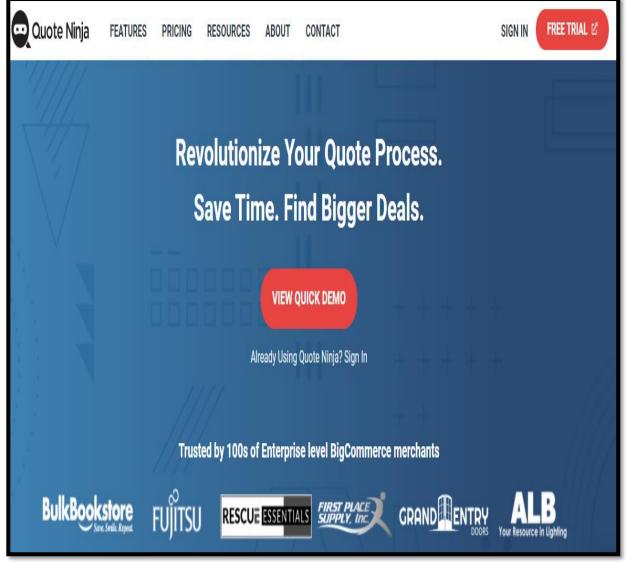
PUNCH OUT



QUOTE MANAGEMENT







Manage quotes with native CSR generated quote management and third-party tools, including Quote Ninja and BundleB2B.



Payment Method







ACCOUNT NAME:ASHGHAR DIGIMENTORS ACCOUNT No.:0005-346744-301 IBAN :QA39 ABQQ 0000 0000 0005 3467 4430 1 SWIFT CODE: ABQQQAQA BANK NAME:Al Ahli Bank BRANCH: Crowne Plaza, Doha, Qatar.

Make it easier for your customers to pay with a broad spectrum of flexible payment methods and credit authorization.



Advanced Search

Power your store with faceted search or integrate with best-in-breed solutions for complex search criteria.

Find pages v	with
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all these words:		
this exact word or phrase:		
any of these words:		
none of these words:		
numbers ranging from:	to	

Then narrow your results by...

language:

any language











Scalable Catalog















STAGING ENVIRONMENT



Enable your customers to initiate refunds or partial refunds through their account.



REPORTING & ANALYTICS



Drive real-time business impact with critical metrics for orders, customer data, marketing and more.

Leverage Your Customer Login API For Custom Single Sign-on (SSO)





OPEN PLATFORM

SECURITY AND CONFIDENCE

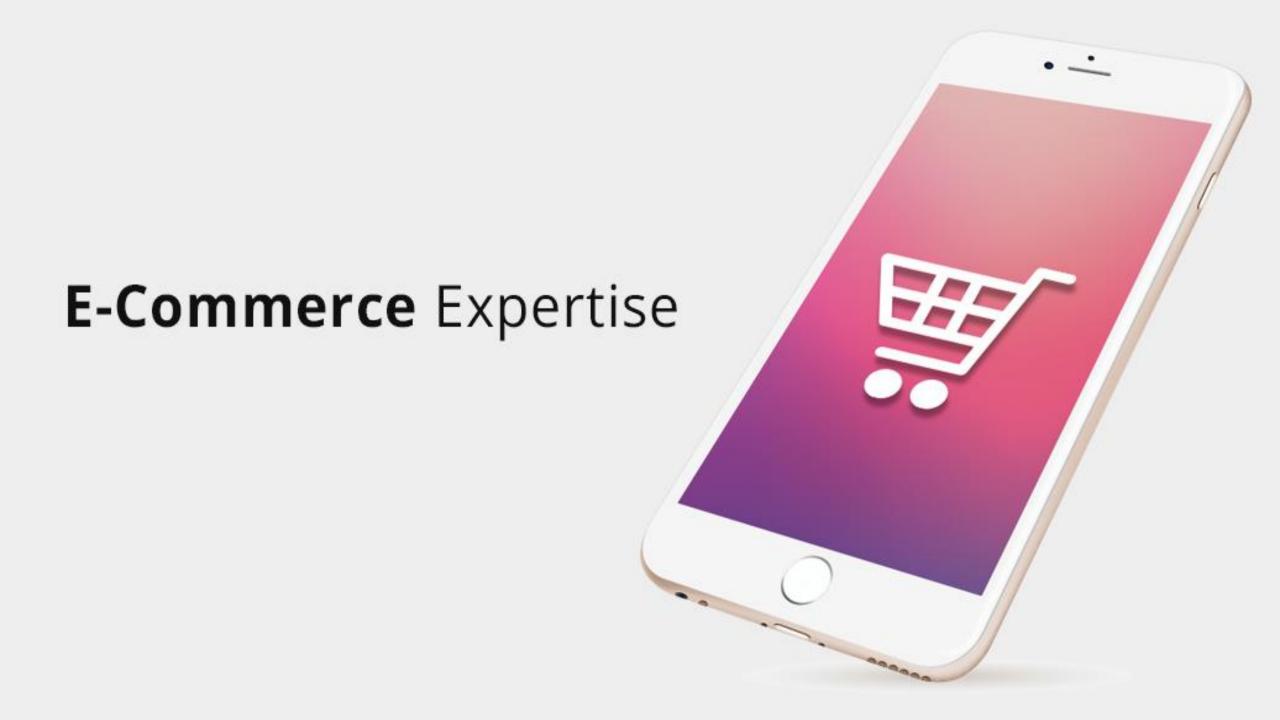


CIASS

UPTIME

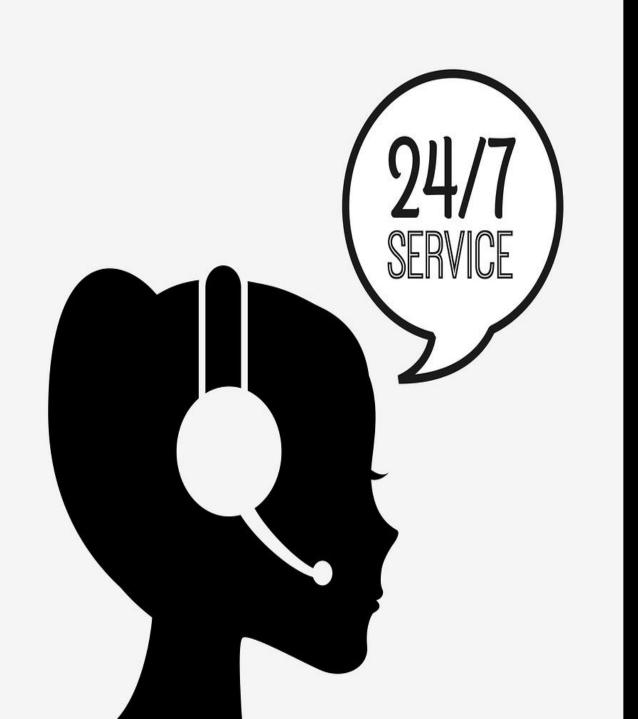






Launch Quickly With The Help Of In-house Experts, There To Leverage A Deep Understanding Of Your Business, KPIS And Goals.





SUPPORT

24/7 technical support, with supplemental Account Management, Solution Architecting, Technical Account Management, Implementation Project Management and in-house Catalog Transfer Services.







